

# Fact Book 2004

【連結 Consolidated】

(2004年3月期 決算データ) For the Fiscal Year ended March 31, 2004

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(注) 1 当資料は投資分析を目的として作成しておりますので、投資分析にのみご使用ください。  
 2 2005年3月期の予想は、現時点で得られた情報にもとづいております。従って、実際の業績は業況の変化などにより記載の予想と大きく異なる場合があります。

Note: 1 This data is prepared for investors investigation. Please pay attention to use this data for only investment analysis.  
 2 The forecasts for the fiscal year ending March, 2005 are based upon the information which the company considers reasonable at this time. Actual results may differ considerably by the changes of environment and so forth.

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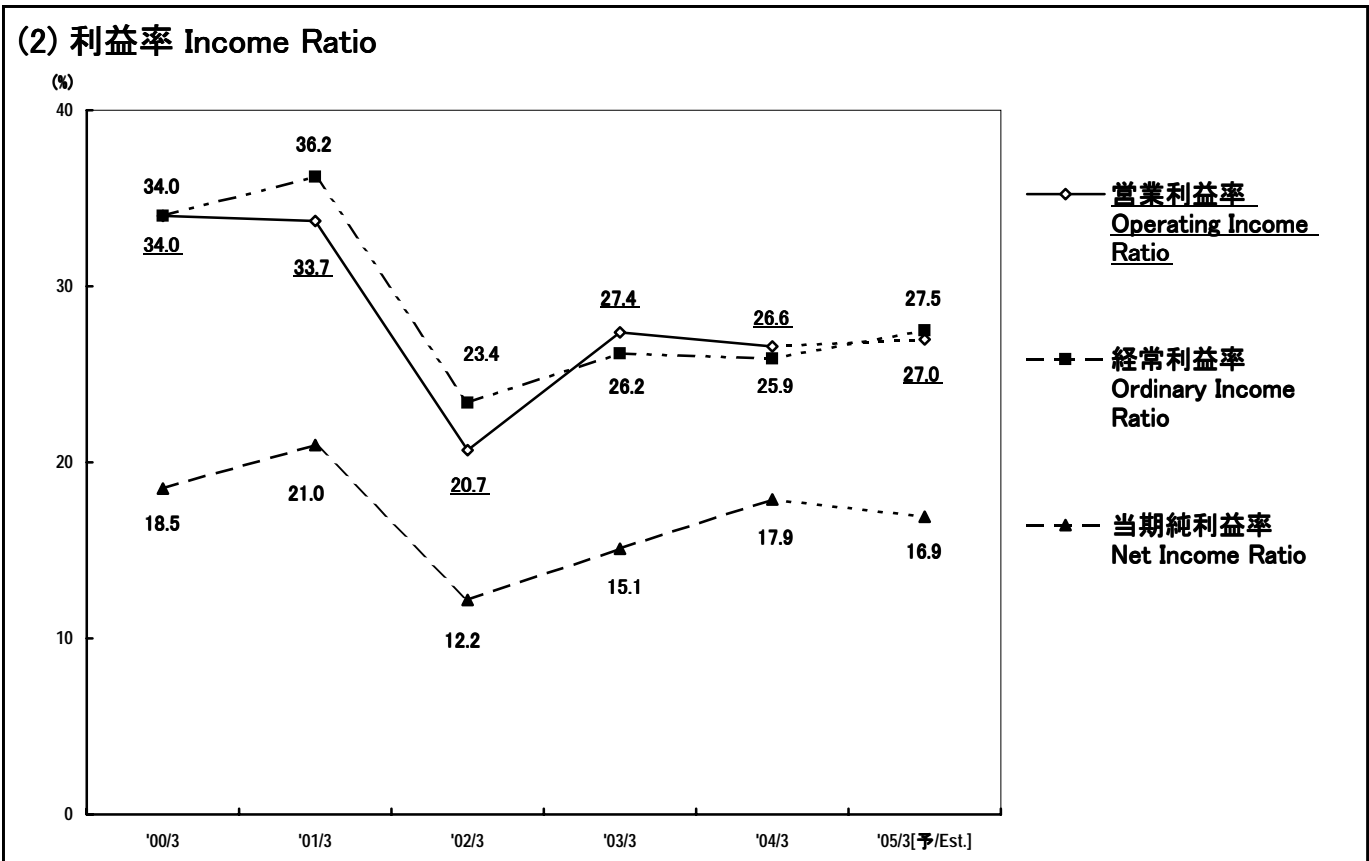
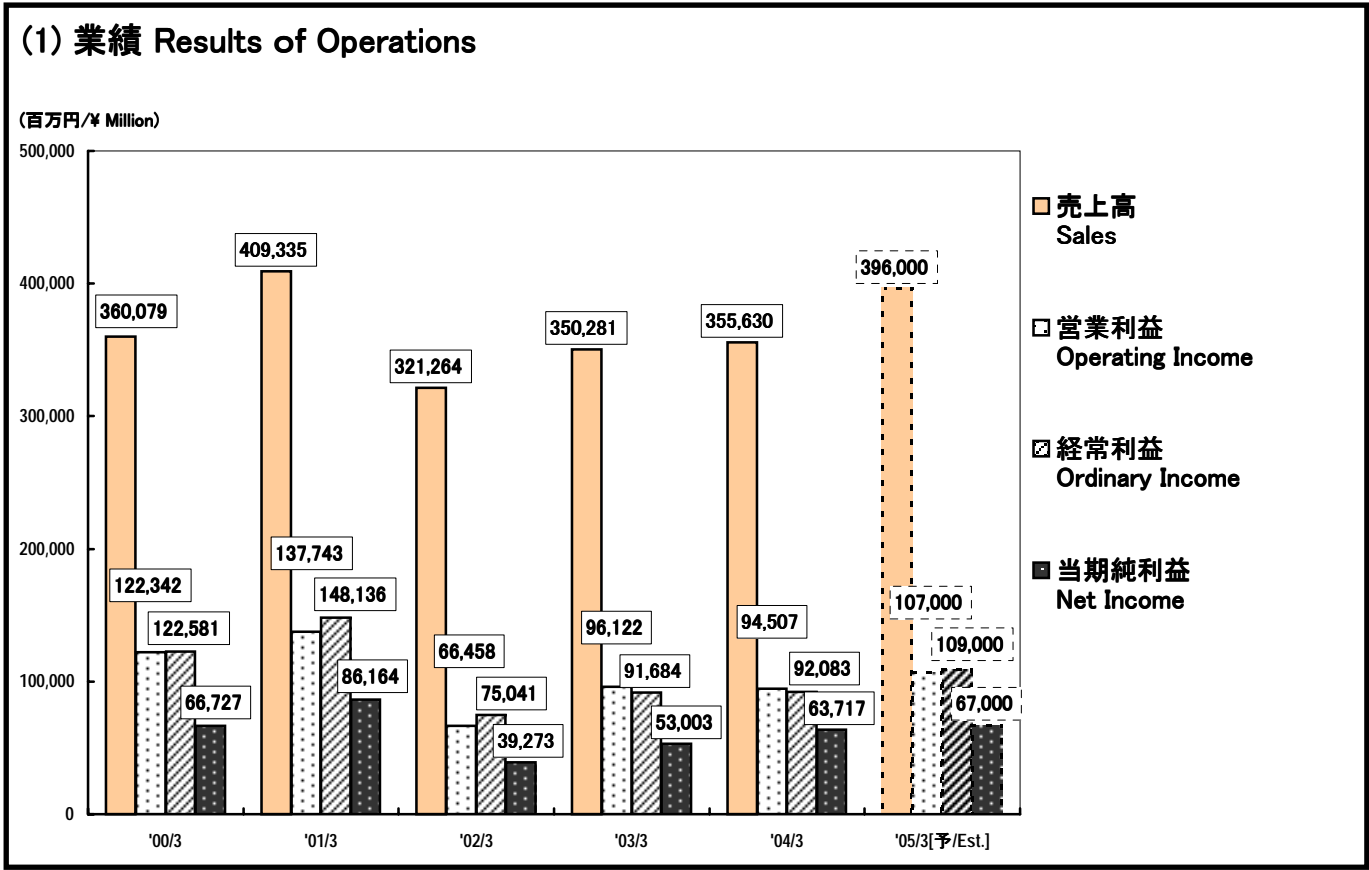
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# 1. 業績の概要 Results of Operations

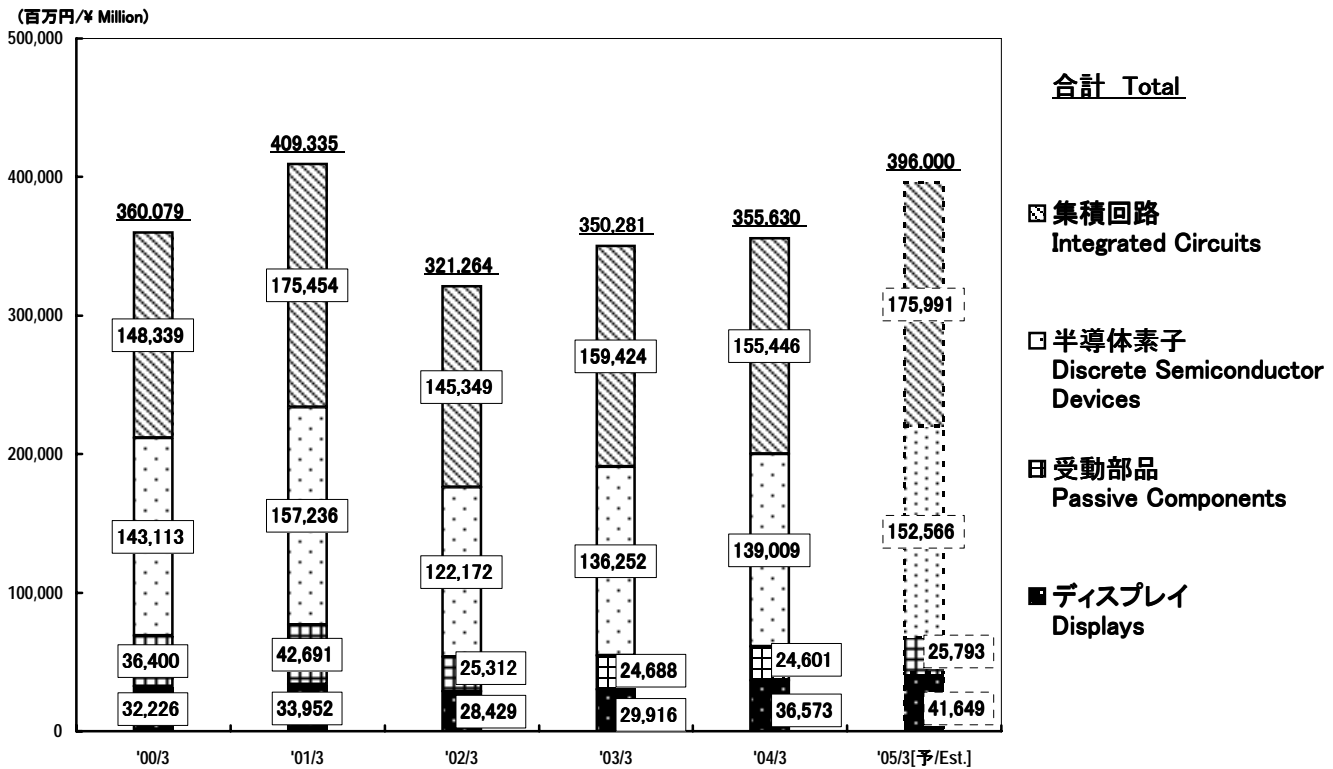
【連結 Consolidated】



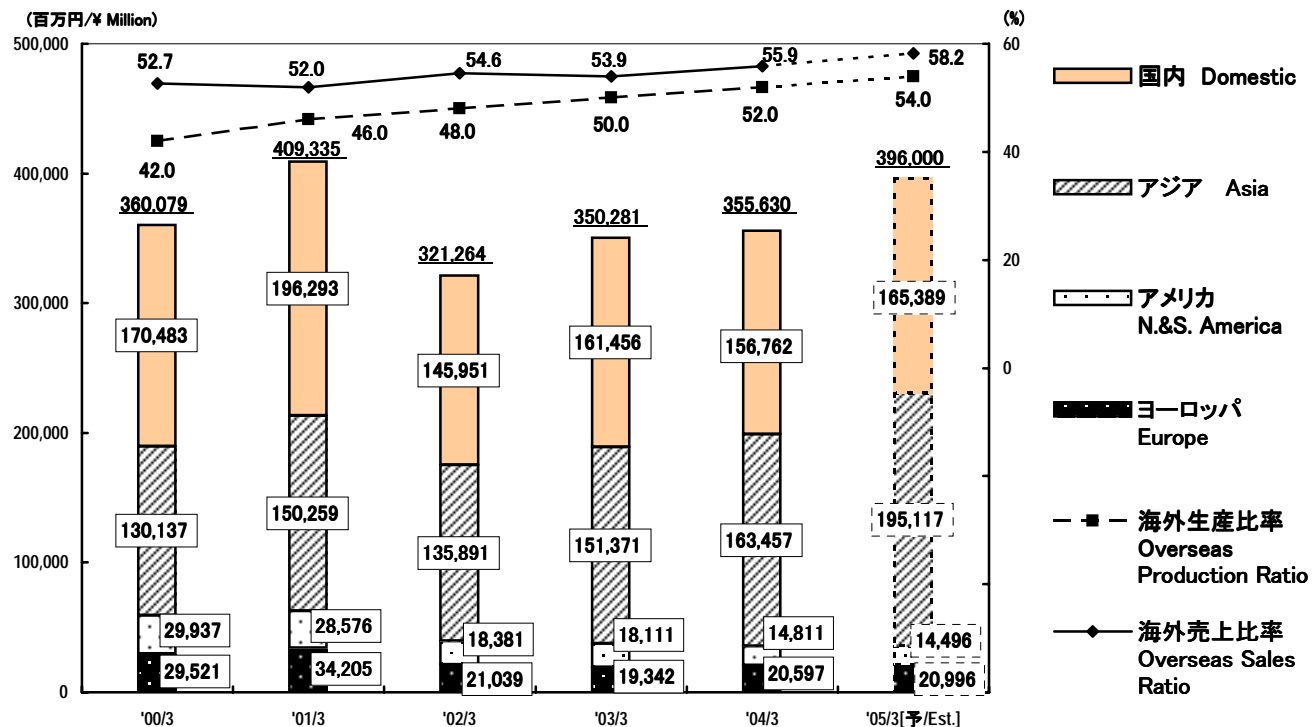
## 2. 売上 Sales

【連結 Consolidated】

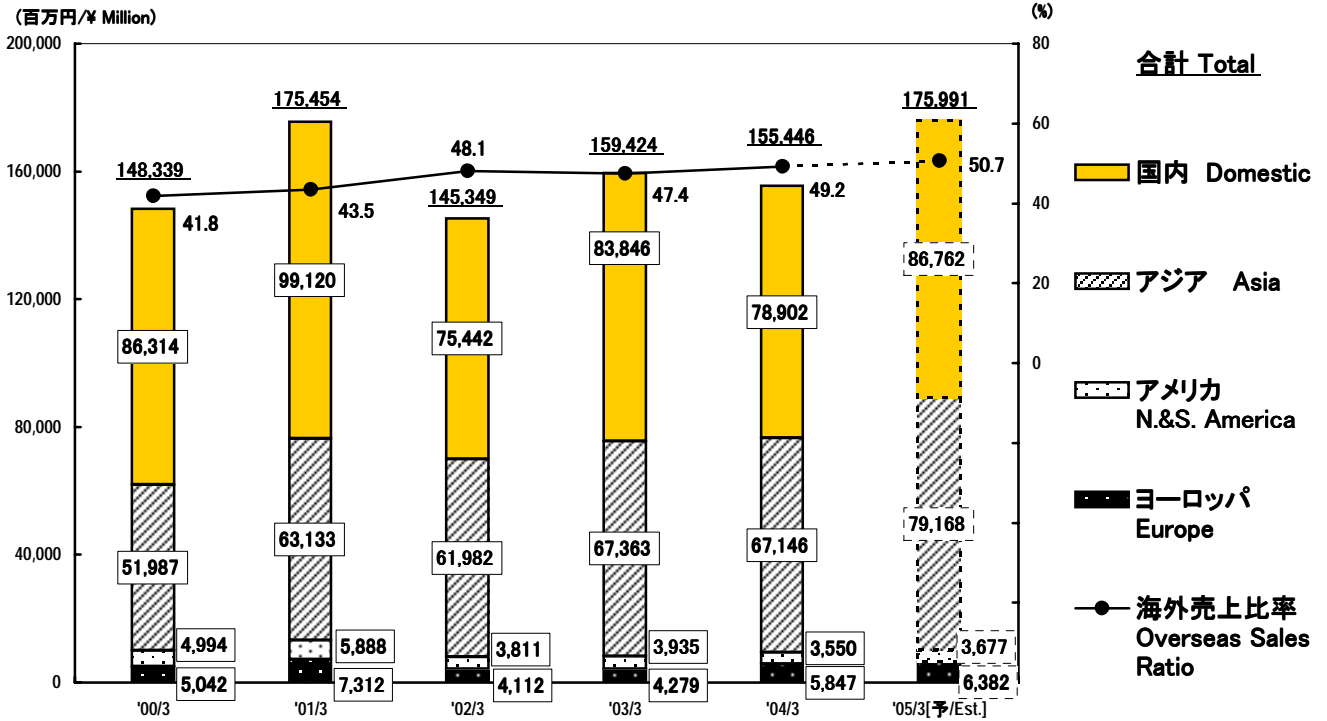
### (1) 部門別売上高 Sales by Product Category



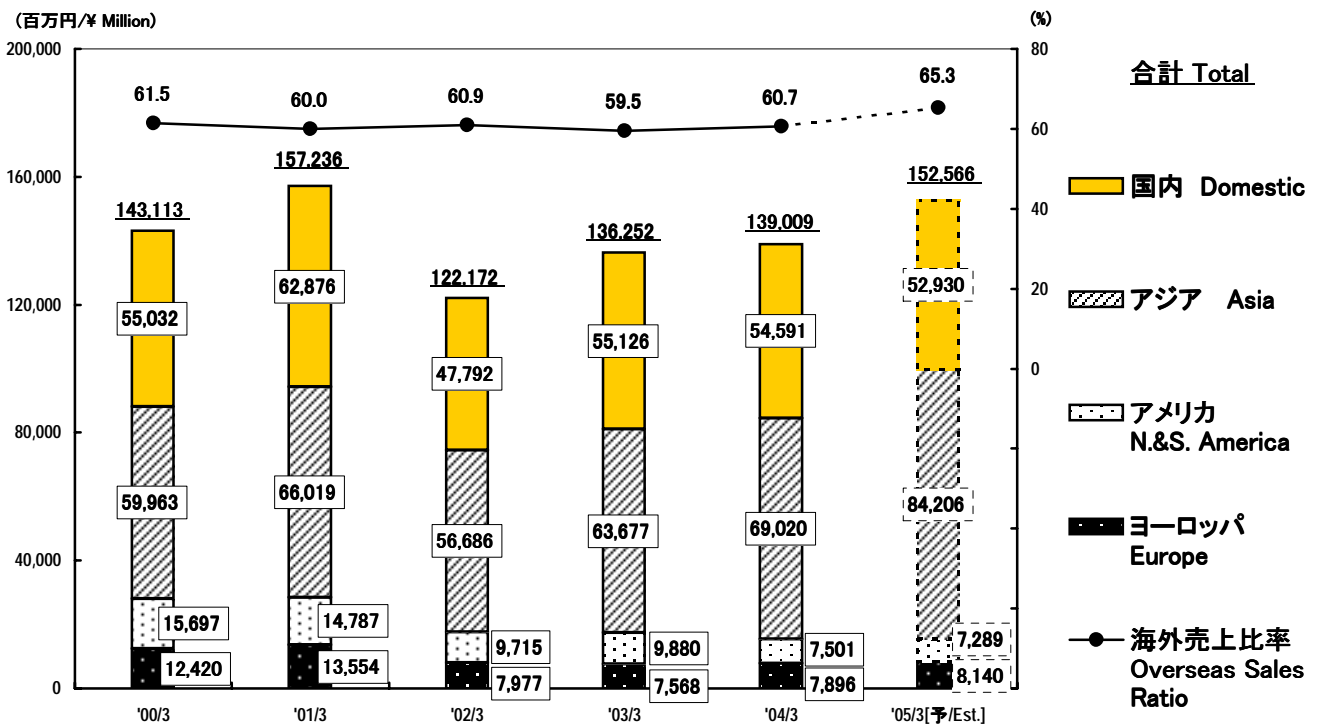
### (2) 地域別売上高・海外生産比率 Sales by Region/Overseas Production Ratio



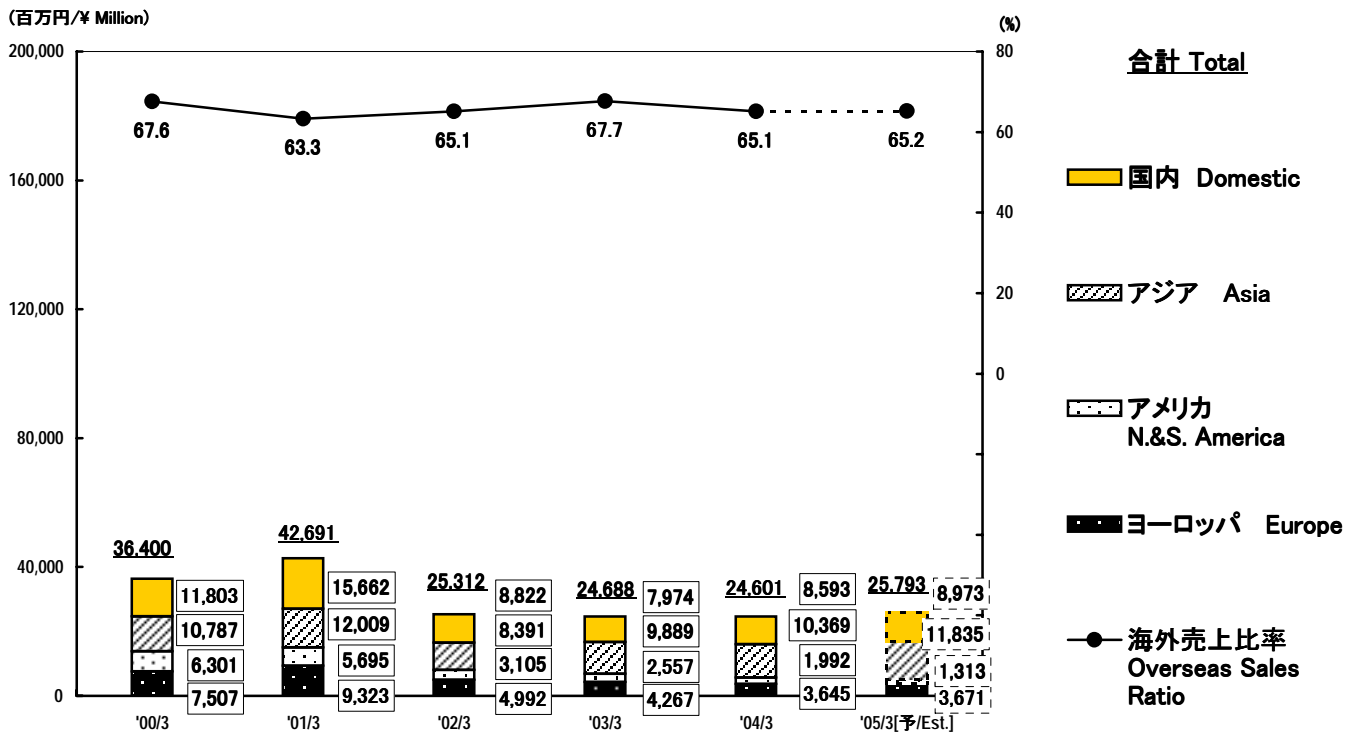
### (3) 集積回路 地域別売上高 Integrated Circuits Sales by Region



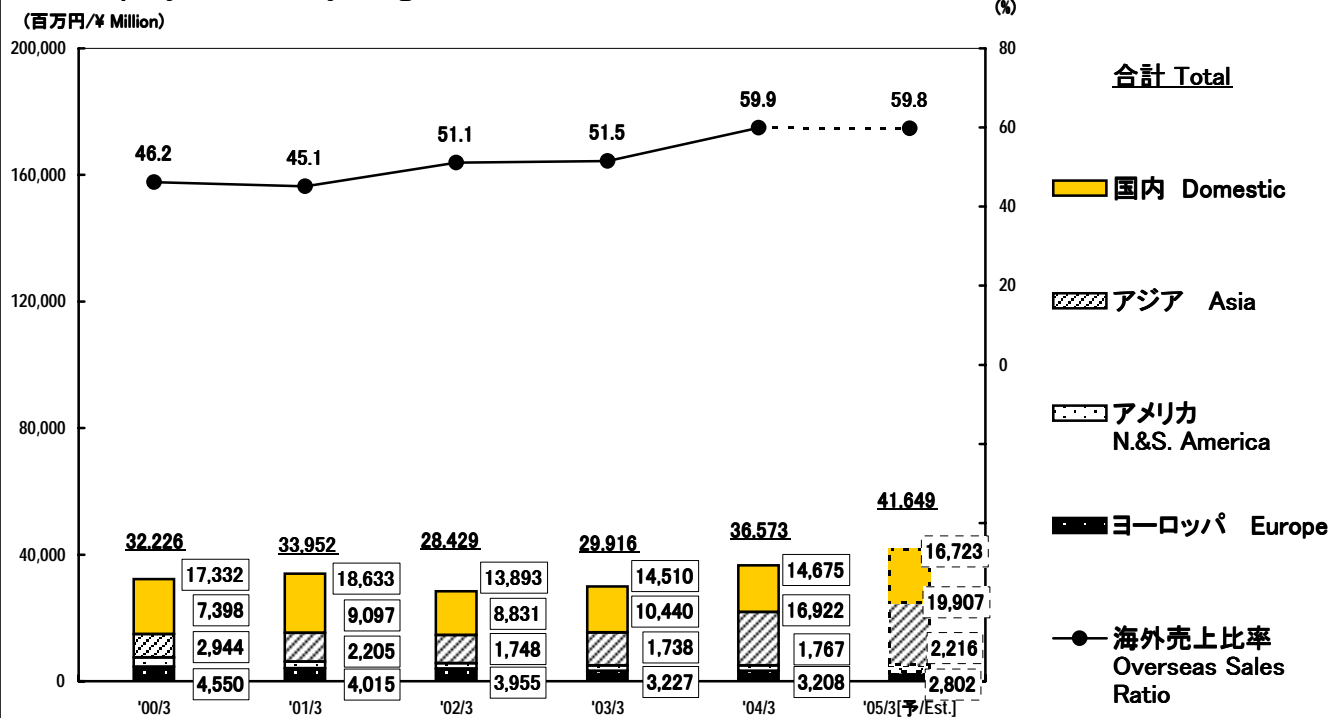
### (4) 半導体素子 地域別売上高 Discrete Semiconductor Devices Sales by Region



### (5) 受動部品 地域別売上高 Passive Components Sales by Region



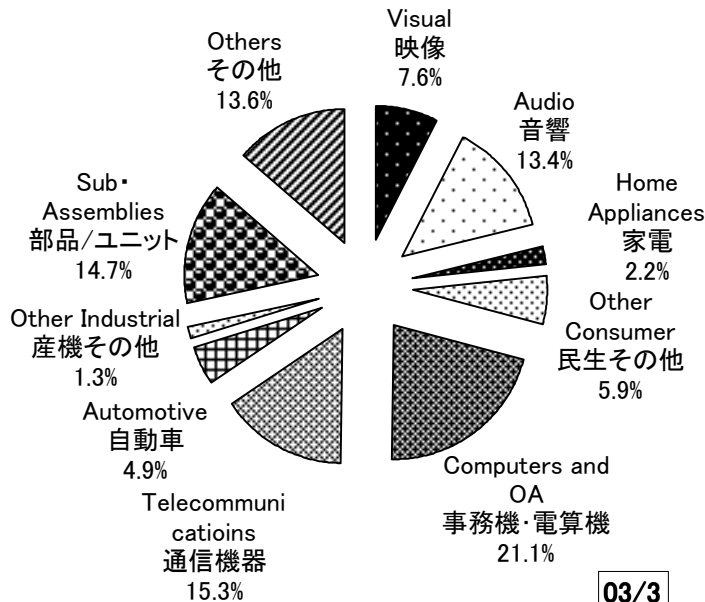
### (6) ディスプレイ 地域別売上高 Displays Sales by Region



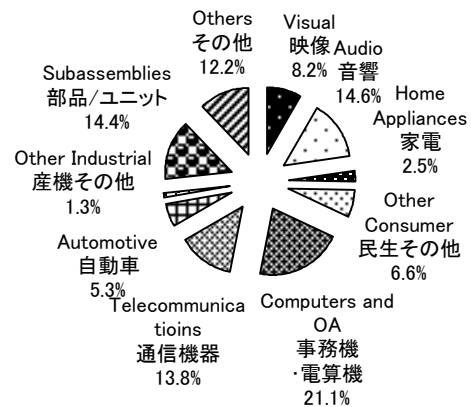
(7) 用途別売上構成比 Sales by Application

(注)当グラフは、製品納入先から用途を推定して作成したものであり、  
 当社の推測を含んでいますので、参考値としてご使用ください。  
 Note:Data on this page include guess to some extent.  
 Please use these data for your reference.

04/3



03/3



用途 Application	主な最終製品 End Products
映像 Visual	テレビ、デジタルテレビ、VTR、VTRカメラ、DVDプレーヤなど TV,Digital TV,VCR,VCR Camera,DVD,e.t.c.
音響 Audio	ラジカセ、CD、MD、カーオーディオ、ステレオ、MP3など Radio Cassette Recorder,CD,MD,Car Audio,Stereo,MP3,e.t.c.
家電 Home Appliances	電子レンジ、炊飯器、エアコン、カーエアコンなど Microwave Oven,Electric Rice Cooker,Air Conditioner,Car Air Conditioner,e.t.c.
民生その他 Other Consumer	デジタルスチルカメラ、カメラ、電子楽器、ゲーム機、時計、健康機器など Digital Still Camera,Camera,Electronic Musical Instrument,Game Machine,Watch,Health Device,e.t.c.
事務機・電算機 Computers and OA	パソコン、サーバー、PDA、プリンタ、データストレージ(DVD-ROM、CD-RW、CD-ROM、HDD、FDD)、 モニター、各種端末装置など PC,Server,PDA,Printer,Data Storage(DVD-ROM,CD-RW,CD-ROM,HDD,FDD),Monitor,Terminal,e.t.c.
通信機器 Telecommunications	電話機、携帯電話・PHS、モデム、FAX、ネットワークなど Telephone,Cellular Phone・PHS,Modem,FAX,Network,e.t.c.
自動車 Automotive	エンジンコントロールユニット、エアバッグ、カーナビなど Engine Control Unit,Air bag,Car Navigation,e.t.c.
産機その他 Other Industrial	電気測定器、工作機械、医療機器、自販機など Electrical Measuring Equipment,Machine Tool,Medical Equipment,Vending Machine,e.t.c.
部品/ユニット Subassemblies	チューナー、モーター、電源、光ピックアップ、各種ユニットなど Tuner,Motor,Power,Optical Pick up Laser,Unit,e.t.c.
その他 Others	商社販売、OEMなど Sales for trading company,OEM,e.t.c.

### 3. 売上原価・販管費・営業利益

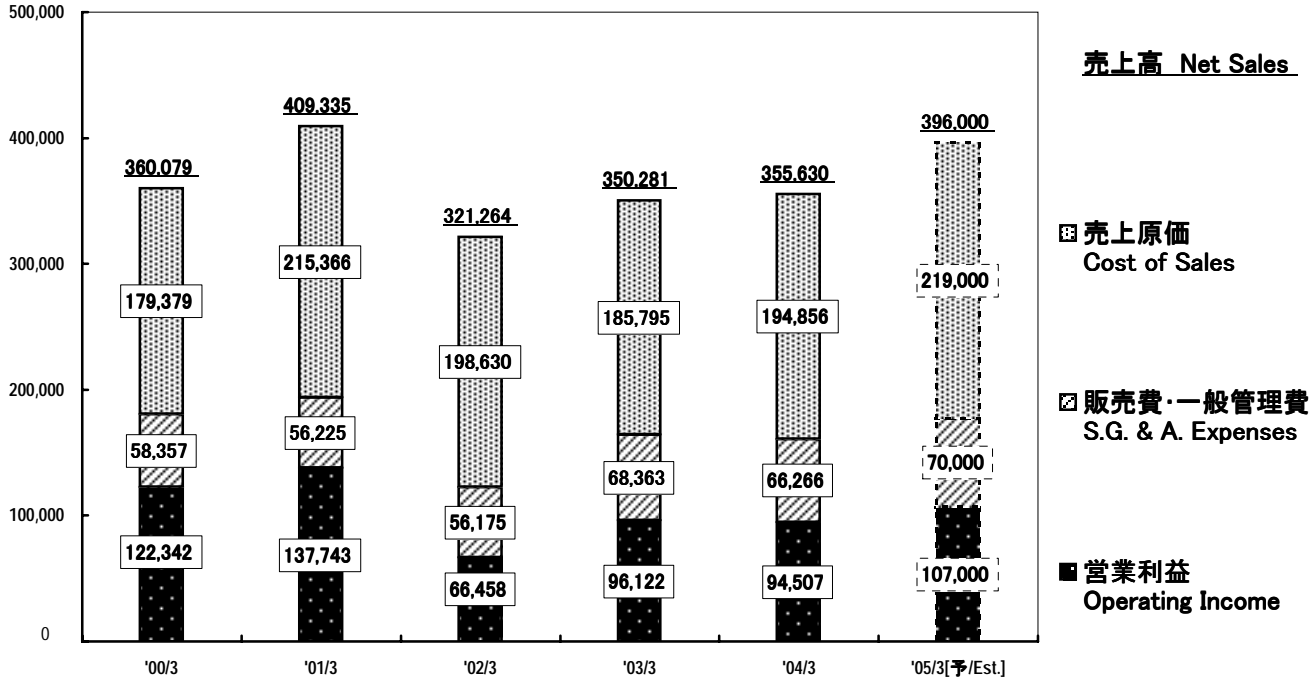
【連結 Consolidated】

### Cost of Sales/S.G.&A. Expenses/Operating Income

#### (1) 売上原価・販管費・営業利益

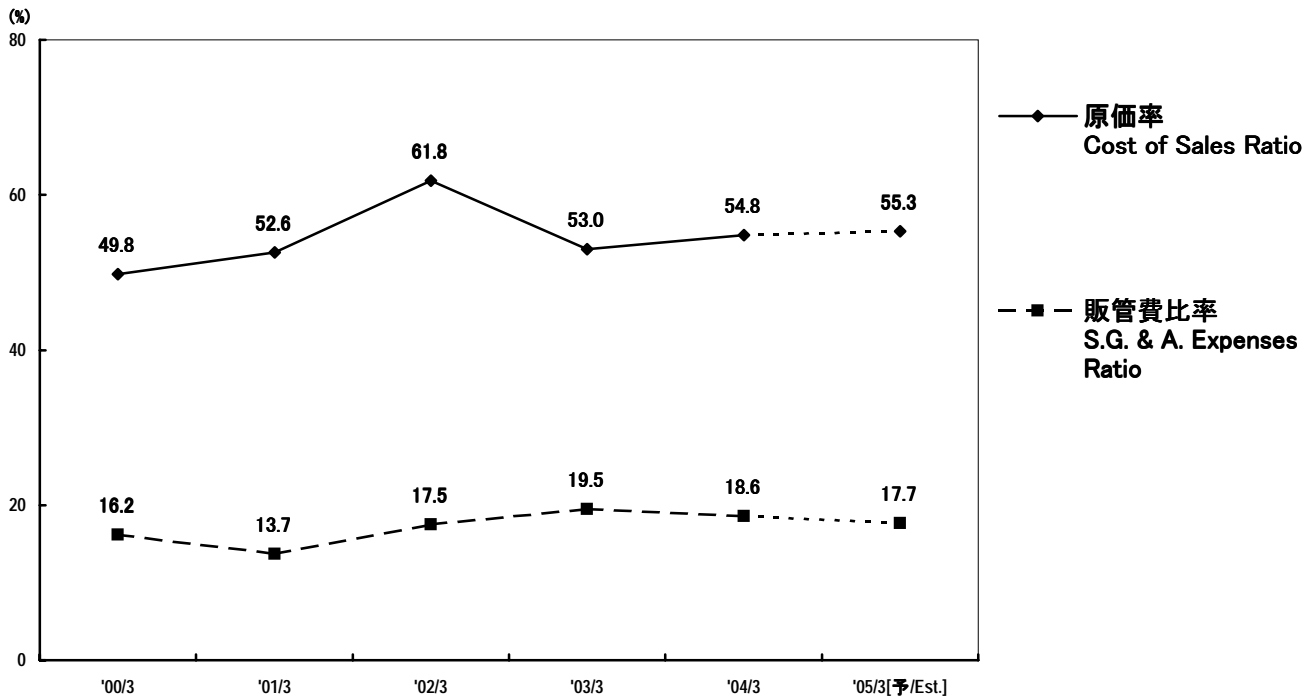
#### Cost of Sales/S.G.&A. Expenses/Operating Income

(百万円/¥ Million)



#### (2) 売上原価率・販管費比率

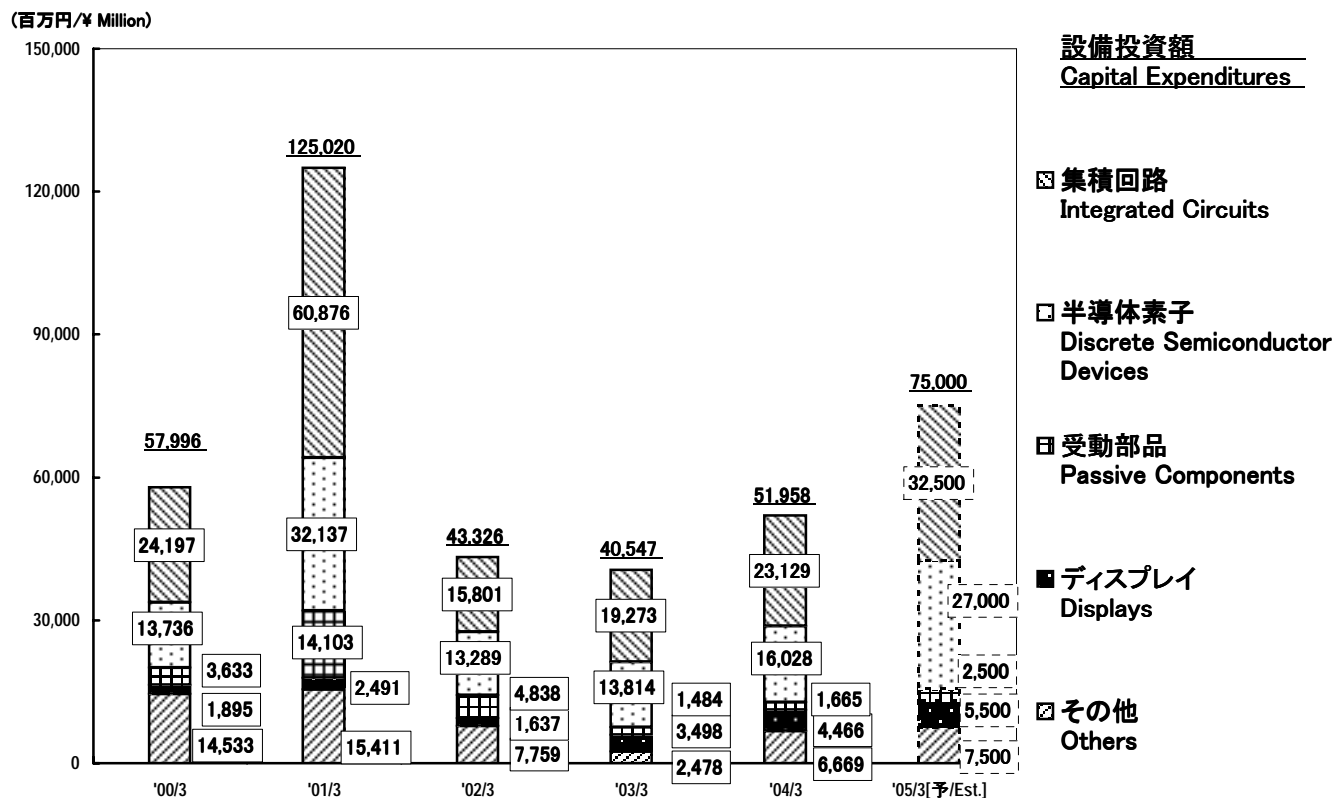
#### Cost of Sales Ratio/ S.G.&A. Expenses Ratio



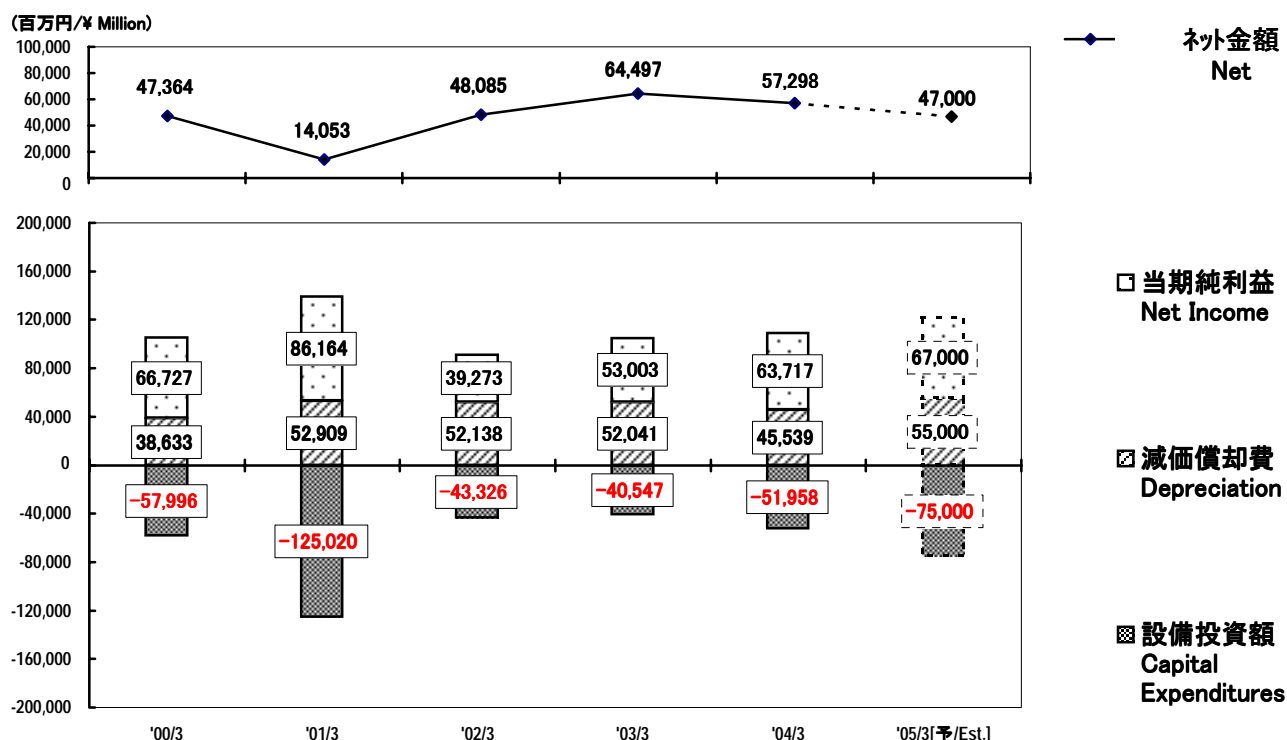
# 4.設備投資・減価償却費 Capital Expenditures・Depreciation

【連結 Consolidated】

## (1) 設備投資 Capital Expenditures



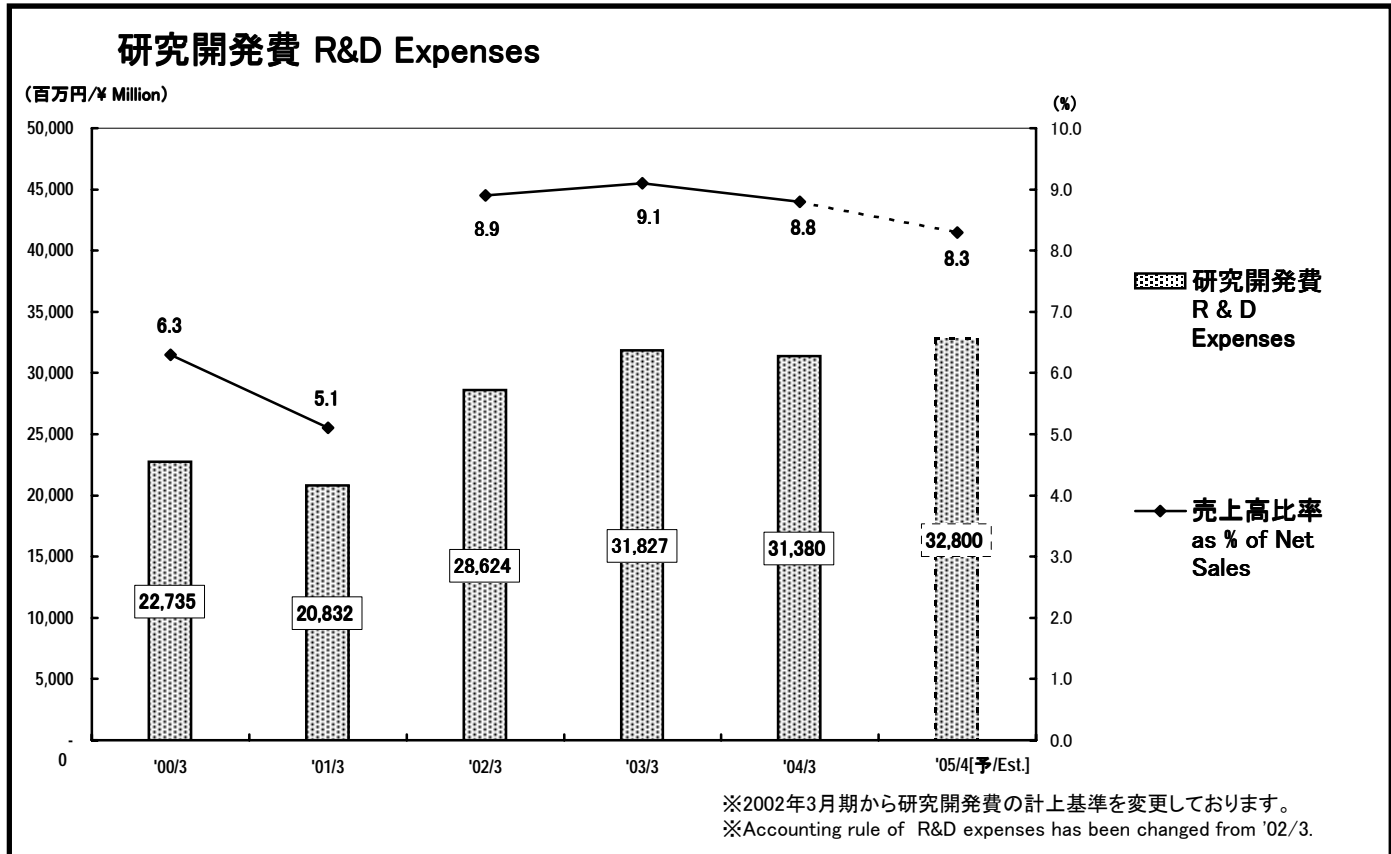
## (2) 当期純利益・減価償却費と設備投資の関係 Net Income, Depreciation, and Capex



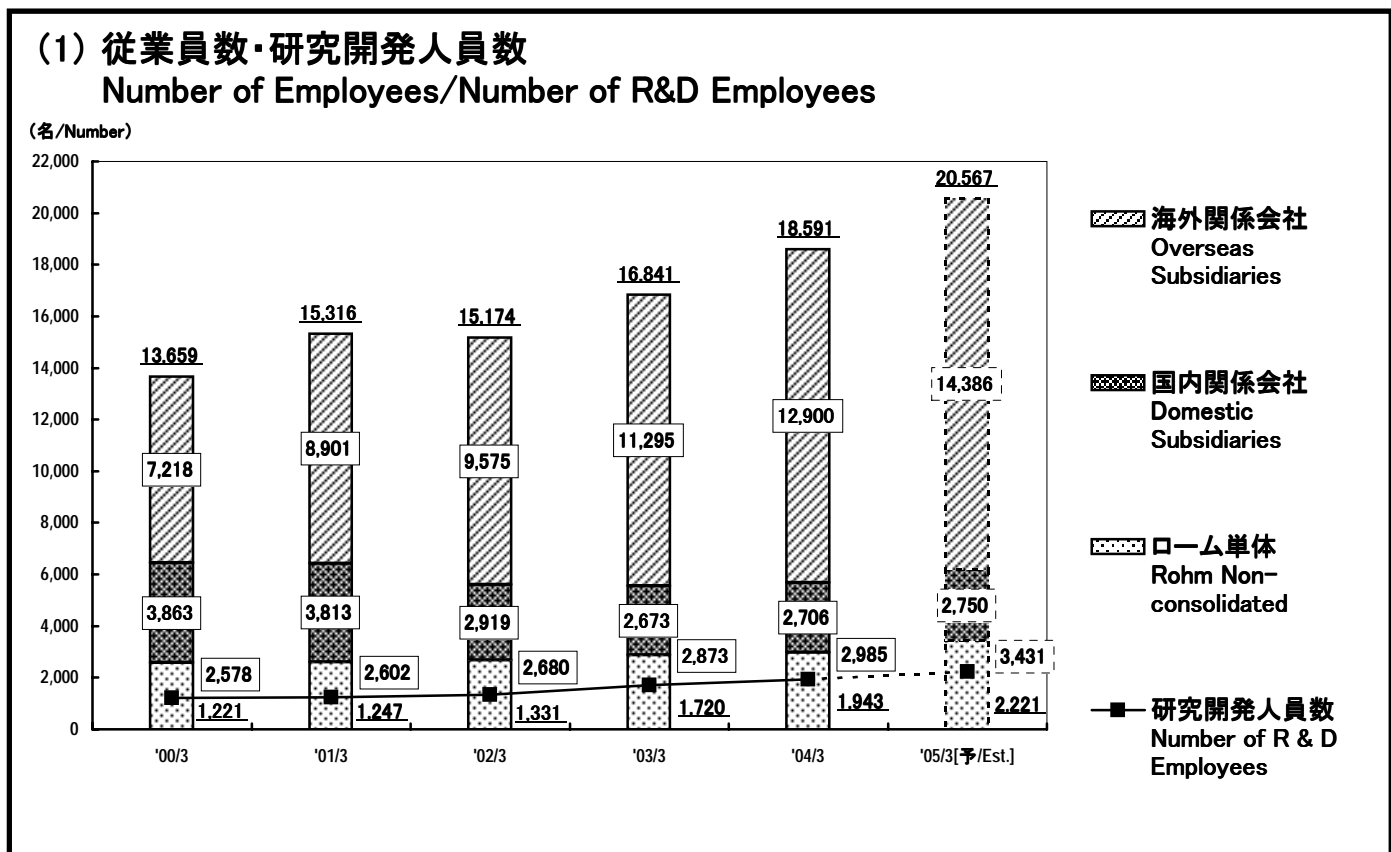


# 5. 研究開発 Research and Development

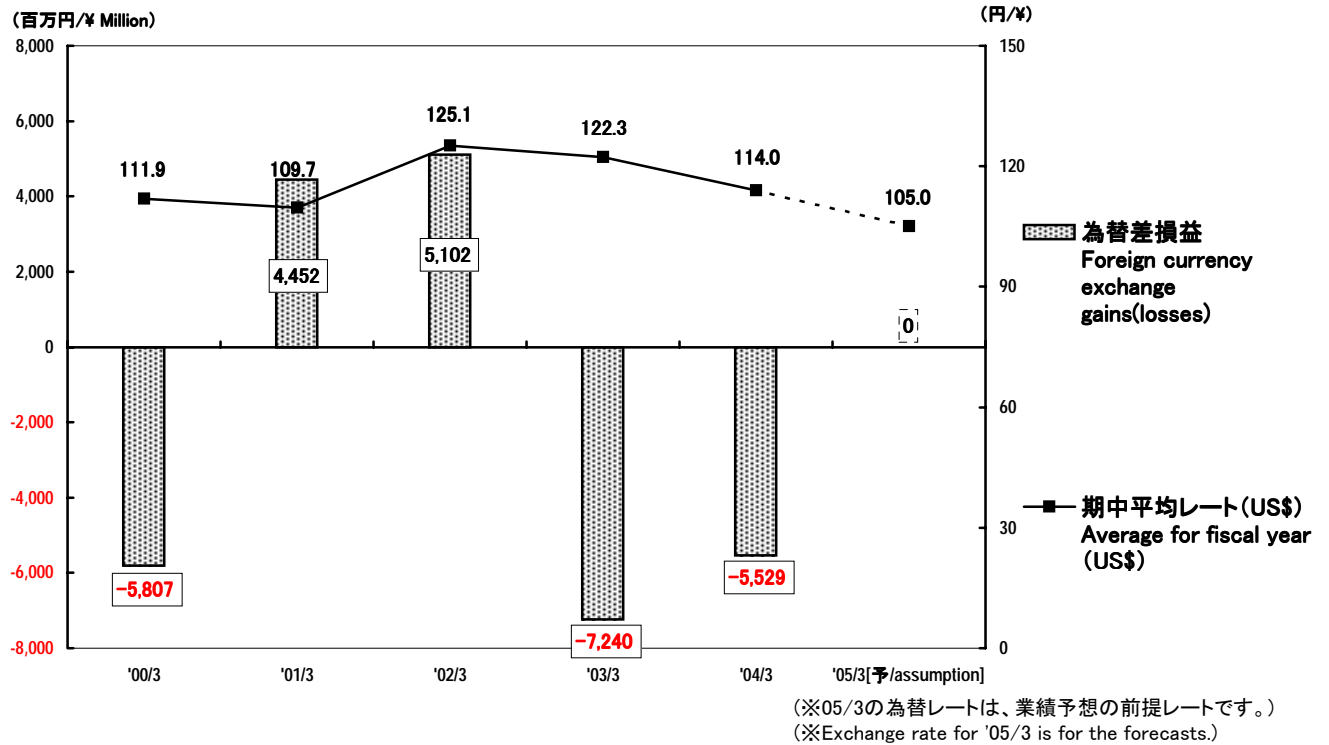
【連結 Consolidated】



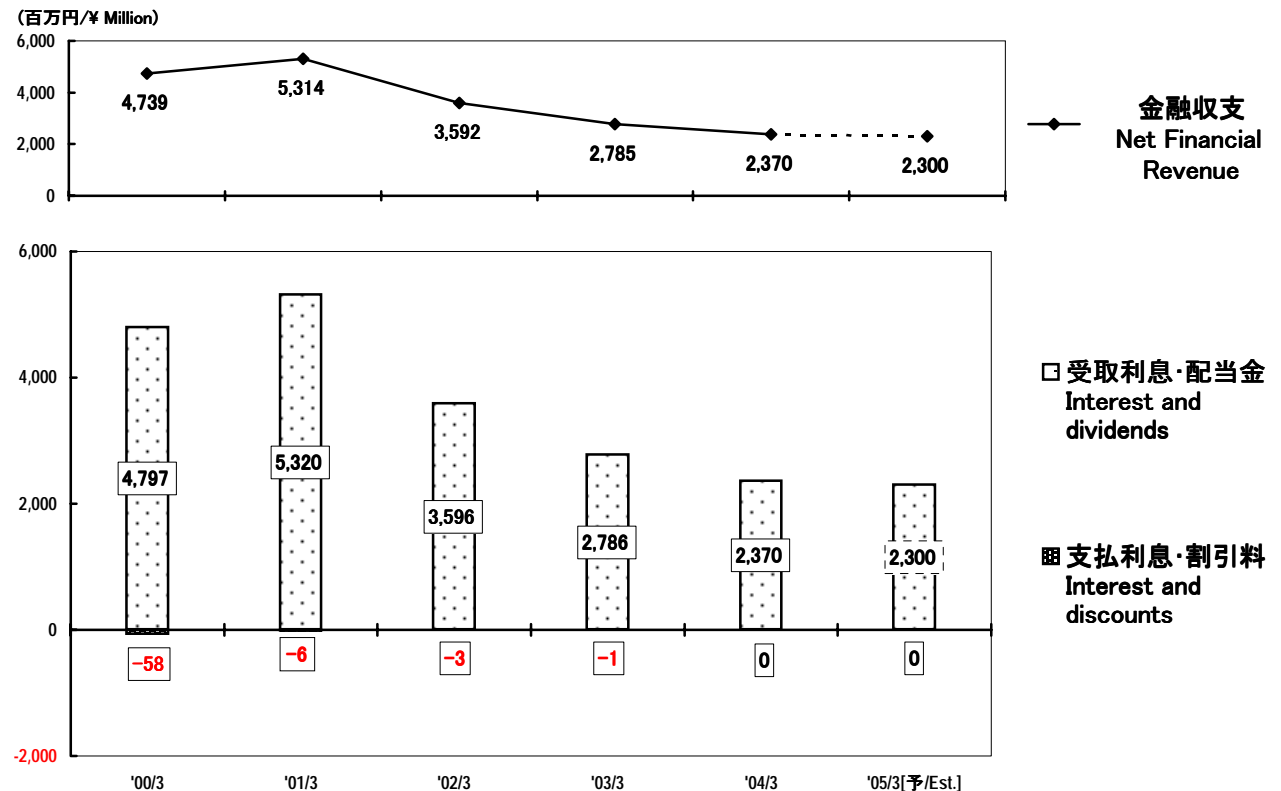
# 6. その他 Others



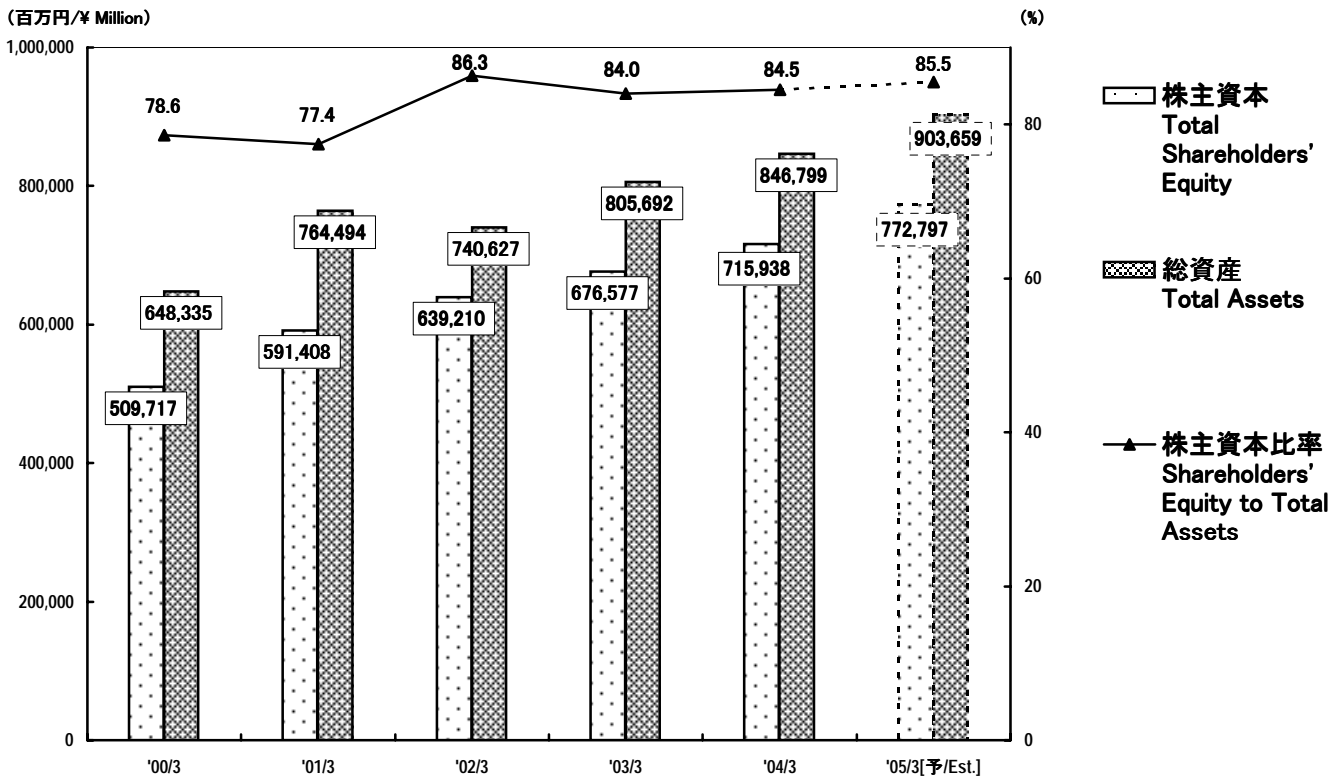
(2) 為替レート・為替差損益  
Exchange Rate/Foreign currency exchange gains(losses)



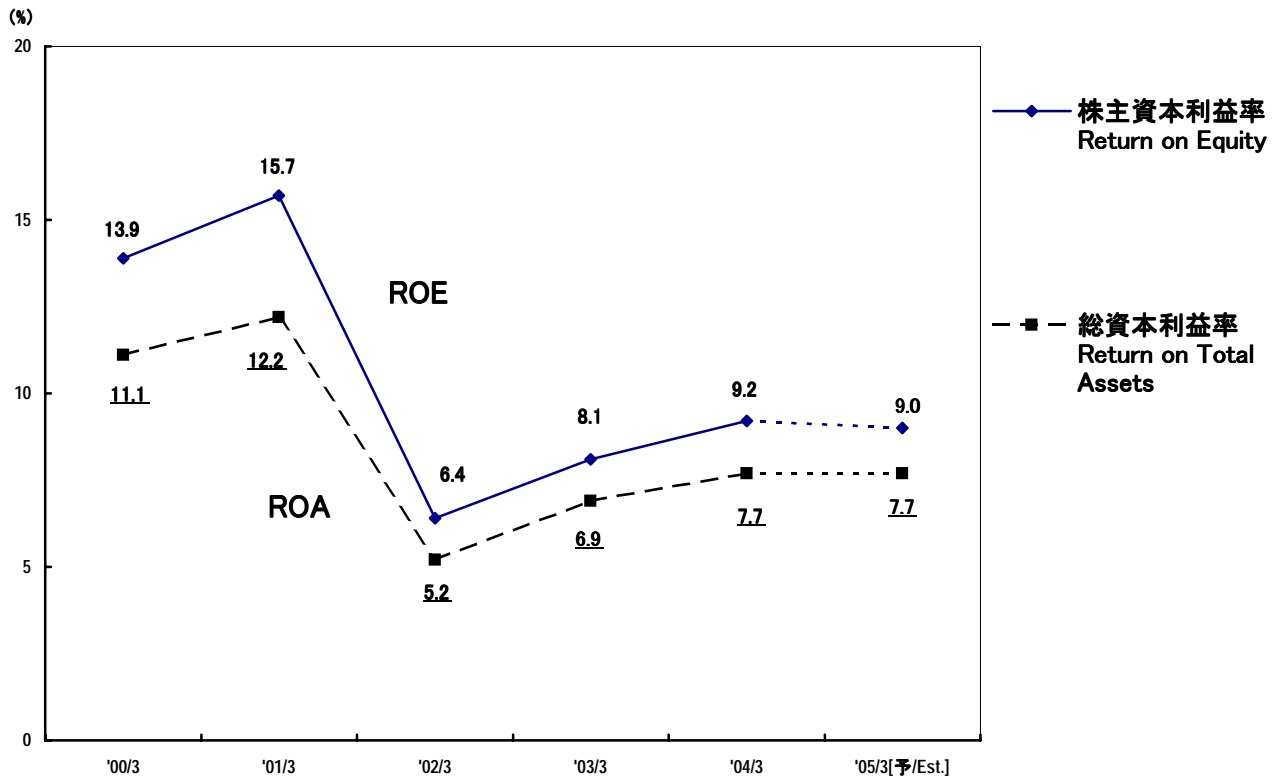
(3) 金融収支 Net Financial Revenue



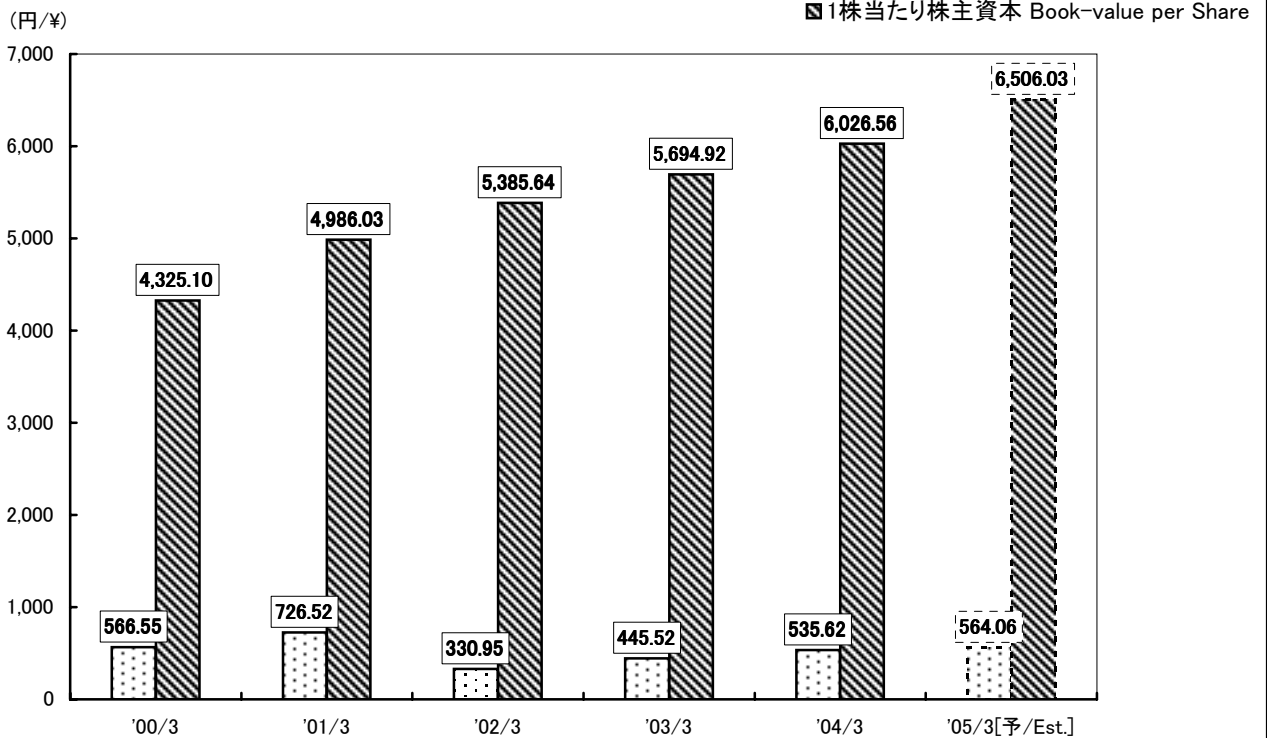
(4) 株主資本・総資産  
Shareholders' Equity/Total Assets



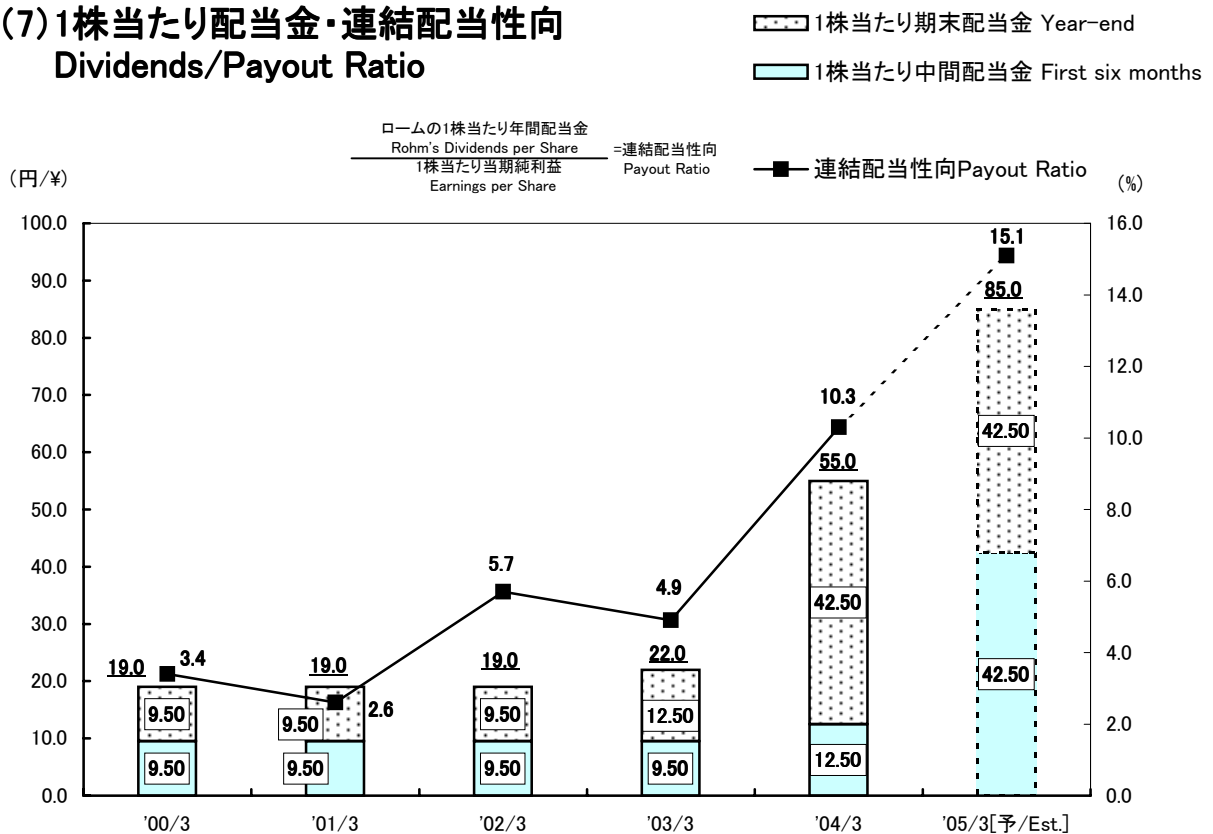
(5) 株主資本利益率・総資本利益率  
Return on Equity/Return on Total Assets



(6) 1株当たり当期純利益・株主資本  
Earnings per Share/Book Value per Share



(7) 1株当たり配当金・連結配当性向  
Dividends/Payout Ratio



## 1-(1) 業績 Results of Operations

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
売上高 Sales	241,492	292,280	297,789	335,922	328,631	360,079	409,335	321,264	350,281	355,630	<b>396,000</b>
営業利益 Operating Income	46,943	79,884	85,519	116,602	90,091	122,342	137,743	66,458	96,122	94,507	<b>107,000</b>
経常利益 Ordinary Income	45,131	78,902	90,743	120,744	95,284	122,581	148,136	75,041	91,684	92,083	<b>109,000</b>
当期純利益 Net Income	22,684	38,198	45,540	60,989	52,235	66,727	86,164	39,273	53,003	63,717	<b>67,000</b>

## 1-(2) 利益率 Income Ratio

(%)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
営業利益率 Operating Income Ratio	19.4	27.3	28.7	34.7	27.4	34.0	33.7	20.7	27.4	26.6	<b>27.0</b>
経常利益率 Ordinary Income Ratio	18.7	27.0	30.5	35.9	29.0	34.0	36.2	23.4	26.2	25.9	<b>27.5</b>
当期純利益率 Net Income Ratio	9.4	13.1	15.3	18.2	15.9	18.5	21.0	12.2	15.1	17.9	<b>16.9</b>

## 2-(1) 部門別売上高 Sales by Product Category

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
合計 Total	241,492	292,280	297,789	335,922	328,631	360,079	409,335	321,264	350,281	355,630	<b>396,000</b>
集積回路 Integrated Circuits	81,935	101,976	114,781	134,892	132,467	148,339	175,454	145,349	159,424	155,446	<b>175,991</b>
半導体素子 Discrete Semiconductor Devices	90,431	108,136	113,875	131,346	129,837	143,113	157,236	122,172	136,252	139,009	<b>152,566</b>
受動部品 Passive Components	37,549	42,894	42,232	40,179	36,875	36,400	42,691	25,312	24,688	24,601	<b>25,793</b>
ディスプレイ Displays	31,575	39,272	26,900	29,504	29,451	32,226	33,952	28,429	29,916	36,573	<b>41,649</b>

## 2-(2) 地域別売上高・海外生産比率 Sales by Region/Overseas Production Ratio

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
海外売上比率 Overseas Sales Ratio(%)	46.3	49.7	51.3	53.8	52.7	52.7	52.0	54.6	53.9	55.9	<b>58.2</b>
海外生産比率 Overseas Production Ratio(%)	30.0	30.0	35.0	39.0	40.0	42.0	46.0	48.0	50.0	52.0	<b>54.0</b>
国内 Domestic	129,733	146,957	145,058	155,315	155,491	170,483	196,293	145,951	161,456	156,762	<b>165,389</b>
アジア Asia	66,212	82,603	96,651	118,522	113,121	130,137	150,259	135,891	151,371	163,457	<b>195,117</b>
アメリカ N.&S. America	27,070	36,987	29,109	32,409	28,705	29,937	28,576	18,381	18,111	14,811	<b>14,496</b>
ヨーロッパ Europe	18,476	25,732	26,970	29,675	31,313	29,521	34,205	21,039	19,342	20,597	<b>20,996</b>

## 2-(3) 集積回路 地域別売上高 Integrated Circuits Sales by Region

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
海外売上比率 Overseas Sales Ratio(%)		40.1	45.0	48.7	42.8	41.8	43.5	48.1	47.4	49.2	<b>50.7</b>
国内 Domestic		61,063	63,122	69,207	75,794	86,314	99,120	75,442	83,846	78,902	<b>86,762</b>
アジア Asia		32,050	40,708	54,010	47,231	51,987	63,133	61,982	67,363	67,146	<b>79,168</b>
アメリカ N.&S. America		6,186	7,771	7,811	4,820	4,994	5,888	3,811	3,935	3,550	<b>3,677</b>
ヨーロッパ Europe		2,676	3,178	3,863	4,620	5,042	7,312	4,112	4,279	5,847	<b>6,382</b>

## 2-(4) 半導体素子 地域別売上高 Discrete Semiconductor Devices Sales by Region

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
海外売上比率 Overseas Sales Ratio(%)		47.4	52.4	56.4	59.5	61.5	60.0	60.9	59.5	60.7	<b>65.3</b>
国内 Domestic		56,831	54,229	57,217	52,596	55,032	62,876	47,792	55,126	54,591	<b>52,930</b>
アジア Asia		34,534	39,030	48,202	49,722	59,963	66,019	56,686	63,677	69,020	<b>84,206</b>
アメリカ N.&S. America		8,907	11,200	14,237	14,302	15,697	14,787	9,715	9,880	7,501	<b>7,289</b>
ヨーロッパ Europe		7,862	9,413	11,688	13,215	12,420	13,554	7,977	7,568	7,896	<b>8,140</b>

2-(5) 受動部品 地域別売上高 *Passive Components Sales by Region*

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
海外売上比率 Overseas Sales Ratio(%)		66.6	69.3	70.0	70.7	67.6	63.3	65.1	67.7	65.1	<b>65.2</b>
国内 Domestic		14,346	12,960	12,038	10,789	11,803	15,662	8,822	7,974	8,593	<b>8,973</b>
アジア Asia		10,673	10,915	10,491	10,442	10,787	12,009	8,391	9,889	10,369	<b>11,835</b>
アメリカ N.&S. America		6,385	7,144	7,459	6,897	6,301	5,695	3,105	2,557	1,992	<b>1,313</b>
ヨーロッパ Europe		11,488	11,211	10,190	8,745	7,507	9,323	4,992	4,267	3,645	<b>3,671</b>

2-(6) ディスプレイ 地域別売上高 *Displays Sales by Region*

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
海外売上比率 Overseas Sales Ratio(%)		62.5	45.2	42.9	44.6	46.2	45.1	51.1	51.5	59.9	<b>59.8</b>
国内 Domestic		14,715	14,744	16,852	16,311	17,332	18,633	13,893	14,510	14,675	<b>16,723</b>
アジア Asia		5,343	5,996	5,818	5,724	7,398	9,097	8,831	10,440	16,922	<b>19,907</b>
アメリカ N.&S. America		15,507	2,992	2,901	2,684	2,944	2,205	1,748	1,738	1,767	<b>2,216</b>
ヨーロッパ Europe		3,705	3,166	3,932	4,731	4,550	4,015	3,955	3,227	3,208	<b>2,802</b>

(※96/3に、米Xetel corporation(メモリーボード製造)の売上が含まれております)  
(At 96/3, Displays sales includes the sales of Xetel Corporation(Memory board manufacturer))

3-(1) 売上原価・販管費・営業利益 *Cost of Sales/S.G. & A. Expenses/Operating Income*

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
売上高 Net Sales	241,492	292,280	297,789	335,922	328,631	360,079	409,335	321,264	350,281	355,630	<b>396,000</b>
売上原価 Cost of Sales	153,792	169,365	165,436	163,060	185,174	179,379	215,366	198,630	185,795	194,856	<b>219,000</b>
販売費・一般管理費 S.G. & A. Expenses	40,756	43,030	46,833	56,259	53,365	58,357	56,225	56,175	68,363	66,266	<b>70,000</b>
営業利益 Operating Income	46,943	79,884	85,519	116,602	90,091	122,342	137,743	66,458	96,122	94,507	<b>107,000</b>

3-(2) 売上原価率・販管費比率 *Cost of Sales as % of Net Sales/S.G. & A. Expenses as % of Net Sales*

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
原価率 Cost of Sales Ratio	63.7	57.9	55.6	48.5	56.3	49.8	52.6	61.8	53.0	54.8	<b>55.3</b>
販管費比率 S.G. & A. Expenses Ratio	16.9	14.7	15.7	16.7	16.2	16.2	13.7	17.5	19.5	18.6	<b>17.7</b>

4-(1) 設備投資 *Capital Expenditures*

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
設備投資額 Capital Expenditures	37,895	57,676	38,013	51,606	49,202	57,996	125,020	43,326	40,547	51,958	<b>75,000</b>
集積回路 Integrated Circuits		28,186	24,640	26,611	24,871	24,197	60,876	15,801	19,273	23,129	<b>32,500</b>
半導体素子 Discrete Semiconductor Devices		16,633	4,661	12,270	9,937	13,736	32,137	13,289	13,814	16,028	<b>27,000</b>
受動部品 Passive Components		6,476	4,034	2,616	2,087	3,633	14,103	4,838	1,484	1,665	<b>2,500</b>
ディスプレイ Displays		1,825	1,651	2,126	1,397	1,895	2,491	1,637	3,498	4,466	<b>5,500</b>
その他 Others		4,556	3,026	7,983	10,910	14,533	15,411	7,759	2,478	6,669	<b>7,500</b>

4-(2) 当期純利益・減価償却費と設備投資の関係 *Net Income, Depreciation, and Capex*

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
ネット金額 Net	20,012	11,657	44,491	44,104	43,938	47,364	14,053	48,085	64,497	57,298	<b>47,000</b>
当期純利益 Net Income	22,684	38,198	45,540	60,989	52,235	66,727	86,164	39,273	53,003	63,717	<b>67,000</b>
減価償却費 Depreciation	35,223	31,135	36,964	34,721	40,905	38,633	52,909	52,138	52,041	45,539	<b>55,000</b>
設備投資額 Capital Expenditures	-37,895	-57,676	-38,013	-51,606	-49,202	-57,996	-125,020	-43,326	-40,547	-51,958	<b>-75,000</b>

## 5 研究開発 Research and Development

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
売上高比率 as % of Net Sales(%)	4.4	3.9	4.5	5.7	5.4	6.3	5.1	8.9	9.1	8.8	8.3
研究開発費 R & D Expenses	10,616	11,339	13,431	19,034	17,869	22,735	20,832	28,624	31,827	31,380	32,800

(※'02/3から研究開発費の計上基準を変更しております)  
(※Accounting rule of R&D expenses has been changed from '02/3.)

## 6-(1) 従業員数・研究開発人員数 Number of Employees/Number of R&amp;D Employees

(名/Number)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
全従業員数 Total Number of Employees	13,569	13,739	12,614	12,633	12,675	13,659	15,316	15,174	16,841	18,591	20,567
海外関係会社 Overseas Subsidiaries	6,686	7,044	6,245	6,386	6,313	7,218	8,901	9,575	11,295	12,900	14,386
国内関係会社 Domestic Subsidiaries	4,131	4,009	3,802	3,705	3,705	3,863	3,813	2,919	2,673	2,706	2,750
ローム単体 Rohm Non-Consolidated	2,752	2,686	2,567	2,542	2,657	2,578	2,602	2,680	2,873	2,985	3,431
研究開発人員数 Number of R & D Employees	846	849	813	834	1,106	1,221	1,247	1,331	1,720	1,943	2,221

(※研究開発人員数は、'98/3以前が単体の数字となっております)  
(※Number of R&D Employees is Non-consolidated basis before '98/3)

## 6-(2) 為替レート・為替差損益 Exchange Rate/Foreign currency exchange gains (losses)

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3 [予/assumption]
期中平均レート(¥/US\$) Average rate	99.9	95.7	112.0	123.1	129.7	111.9	109.7	125.1	122.3	114.0	105.0
為替差損益 Foreign currency exchange gains(losses)	-2,147	341	3,166	-206	882	-5,807	4,452	5,102	-7,240	-5,529	0

(※'05/3の為替レートは、業績予想の前提レートです。)  
(※Exchange rate for '05/3 is for the forecasts.)

## 6-(3) 金融収支 Net Financial Revenue

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
金融収支 Net Financial Revenue	742	790	1,934	4,151	4,778	4,739	5,314	3,592	2,785	2,370	2,300
受取利息・配当金 Interest and dividends	3,793	2,962	3,090	4,712	5,109	4,797	5,320	3,596	2,786	2,370	2,300
支払利息 Interest Expenses	-3,050	-2,171	-1,155	-561	-330	-58	-6	-3	-1	0	0

## 6-(4) 株主資本・総資産 Shareholders' Equity/Total Assets

(百万円/¥ Million)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
総資産 Total Assets	401,264	459,343	479,063	533,824	550,431	648,335	764,494	740,627	805,692	846,799	903,659
株主資本 Total Shareholders' Equity	236,609	292,248	338,540	401,860	452,960	509,717	591,408	639,210	676,577	715,938	772,797
株主資本比率 Shareholders' Equity to Total Assets(%)	59.0	63.6	70.7	75.3	82.3	78.6	77.4	86.3	84.0	84.5	85.5

## 6-(5) 株主資本利益率・総資本利益率 Return on Equity/Return on Total Assets

(%)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
株主資本利益率 Return on Equity	10.4	14.4	14.4	16.5	12.2	13.9	15.7	6.4	8.1	9.2	9.0
総資本利益率 Return on Total Assets	5.9	8.9	9.7	12.0	9.6	11.1	12.2	5.2	6.9	7.7	7.7

## 6-(6) 1株当たり当期純利益・株主資本 Earnings per Share/Book value per Share

(円/¥)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
1株当たり当期純利益 Earnings per Share	210.59	345.52	395.18	522.79	444.51	566.55	726.52	330.95	445.52	535.62	564.06
1株当たり株主資本 Book value per Share	2,196.54	2,554.69	2,925.90	3,426.43	3,849.16	4,325.10	4,986.03	5,385.64	5,694.92	6,026.56	6,506.03

## 6-(7) 1株当たり配当金・連結配当性向 Dividends/Payout Ratio

(円/¥)

年度 Fiscal Year Ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3	'05/3[予/Est.]
1株当たり配当金 Dividends	19.00	25.00	19.00	19.00	19.00	19.00	19.00	19.00	22.00	55.00	85.00
連結配当性向 Payout Ratio	9.0	7.2	4.8	3.6	4.3	3.4	2.6	5.7	4.9	10.3	15.1

## &lt;御参考&gt;

Reference

品目 Product Category	主要製品 Main Products				
集積回路 Integrated Circuits	モノリシックIC Monolithic ICs	パワーモジュール Power Modules	フォトリンクモジュール Photo Link Modules		
半導体素子 Discrete Semiconductor Devices	トランジスタ Transistors	ダイオード Diodes	発光ダイオード Light Emitting Diodes	半導体レーザー Laser Diodes	
受動部品 Passive Components	抵抗器 Resistors		コンデンサ Capacitors		
ディスプレイ Displays	液晶 Liquid Crystal Displays	サーマルヘッド Thermal Heads	イメージセンサヘッド Image Sensor Heads	LEDディスプレイ LED Displays	その他 Others

# 貸借対照表・損益計算書の推移 10-Year Summary

【連結 Consolidated】

## 連結貸借対照表 Consolidated Balance Sheets

	(百万円/¥ Million)									
年度 Fiscal Year ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3
《資産の部》 《Assets》										
<b>流動資産</b> <b>Total current assets</b>	243,194	282,749	299,795	345,044	341,075	407,523	449,683	445,094	519,996	<b>530,121</b>
現金及び預金 Cash and time deposits	121,822	149,604	145,237	161,990	147,116	171,892	185,106	231,109	310,054	<b>307,319</b>
受取手形及び売掛金 Trade notes and accounts receivable	66,018	79,432	78,758	81,255	78,178	95,548	98,784	85,461	84,350	<b>92,508</b>
有価証券 Securities	9,203	2,083	26,429	39,627	59,531	71,673	76,003	46,908	47,960	<b>38,681</b>
たな卸資産 Inventories	35,828	41,842	38,747	46,390	44,624	52,713	65,122	47,713	52,487	<b>61,493</b>
前払年金費用 Prepaid pension cost	—	—	—	—	—	—	4,093	4,900	4,752	<b>4,356</b>
その他 Other	10,957	10,600	11,588	16,639	12,280	16,265	21,077	29,979	20,980	<b>26,264</b>
貸倒引当金 Allowance for doubtful notes and accounts	(636)	(813)	(966)	(858)	(655)	(570)	(505)	(978)	(590)	<b>(502)</b>
<b>固定資産</b> <b>Fixed Assets</b>	151,403	172,448	179,267	188,100	196,150	213,889	314,811	295,532	285,696	<b>316,678</b>
<b>有形固定資産</b> <b>Total tangible fixed assets</b>	135,181	151,639	150,301	160,635	163,210	180,961	249,832	238,331	216,201	<b>217,627</b>
建物及び構築物 Buildings and structures	87,135	93,473	95,577	105,698	108,967	115,096	123,029	142,649	146,664	<b>150,281</b>
機械装置及び運搬具 Machinery, equipment and vehicles	152,174	179,092	189,080	206,250	224,230	241,324	295,905	314,052	314,428	<b>328,069</b>
工具器具及び備品 Tools and furniture	23,260	22,135	23,225	24,268	26,617	24,182	24,786	25,482	25,584	<b>27,691</b>
土地 Land	31,471	27,350	27,706	30,410	36,549	46,178	51,628	52,692	52,537	<b>53,968</b>
建設仮勘定 Construction in progress	9,920	9,040	14,563	11,055	12,143	17,719	46,108	23,506	17,779	<b>23,592</b>
減価償却累計額 Accumulated depreciation	(168,779)	(179,452)	(199,852)	(217,049)	(245,296)	(263,540)	(291,626)	(320,051)	(340,792)	<b>(365,976)</b>
<b>無形固定資産</b> <b>Intangible fixed assets</b>	277	454	475	525	441	695	1,965	2,355	2,871	<b>2,632</b>
<b>投資その他の資産</b> <b>Investments and other assets</b>	15,944	20,355	28,491	26,940	32,497	32,232	63,013	54,845	66,623	<b>96,419</b>
投資有価証券 Investment securities	8,991	12,148	15,421	17,073	21,272	23,519	53,483	44,290	57,355	<b>89,084</b>
繰延税金資産 Deferred tax assets	—	1,120	3,257	4,978	4,744	5,152	6,196	7,866	6,966	<b>5,794</b>
その他 Other	6,963	7,100	9,823	4,911	6,551	3,786	3,673	3,029	2,691	<b>1,835</b>
貸倒引当金 Allowance for doubtful accounts	(11)	(13)	(10)	(23)	(71)	(225)	(339)	(341)	(389)	<b>(294)</b>
<b>為替換算調整勘定</b> <b>Exchange adjustments</b>	6,667	4,145	—	678	13,206	26,922	—	—	—	<b>—</b>
<b>資産合計</b> <b>Total assets</b>	401,264	459,343	479,063	533,824	550,431	648,335	764,494	740,627	805,692	<b>846,799</b>



## 連結貸借対照表 Consolidated Balance Sheets

	(百万円/¥ Million)									
年度 Fiscal Year ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3
《負債の部》										
《Liabilities》										
<b>流動負債</b>	88,192	114,206	103,520	107,399	80,140	98,477	136,765	58,579	83,681	<b>88,319</b>
<b>Current liabilities</b>										
支払手形及び買掛金	19,355	23,881	18,932	20,945	17,979	24,224	22,760	17,390	17,866	<b>23,431</b>
Trade notes and trade accounts payable										
短期借入金	12,635	15,199	2,805	1,016	—	—	—	—	—	—
Short-term bank loans										
未払法人税等	18,312	26,914	26,402	36,751	20,958	31,860	36,786	7,841	28,732	<b>10,400</b>
Accrued income taxes										
その他	37,889	48,210	55,379	48,685	41,201	42,391	77,218	33,346	37,082	<b>54,486</b>
Other										
<b>固定負債</b>	60,759	34,497	13,497	6,299	6,246	27,198	35,377	42,552	45,190	<b>42,246</b>
<b>Long-term liabilities</b>										
社債	17,400	5,350	5,350	1,400	—	—	—	—	—	—
Bonds										
新株引受権付社債	20,694	17,078	—	—	—	—	—	—	—	—
Bonds with warrants										
転換社債	12,910	6,425	4,792	2,352	1,172	678	579	—	—	—
Convertible bonds										
繰延税金負債	—	—	—	—	—	11,107	18,703	24,610	26,253	<b>32,857</b>
Deferred tax liabilities										
長期借入金	7,303	4,273	2,117	1,312	—	—	—	—	—	—
Long-term bank loans										
退職給付(与)引当金	1,199	1,238	1,216	723	746	11,290	14,131	15,431	16,801	<b>7,404</b>
Liability for retirement benefits										
役員退職慰労引当金	—	—	—	507	962	1,431	1,963	2,510	2,135	<b>1,983</b>
Allowance for directors' retirement benefits										
連結調整勘定	—	—	—	—	3,364	2,691	—	—	—	—
Consolidation adjustment										
その他	1,251	132	21	4	1	—	—	—	—	—
Others										
為替換算調整勘定	—	—	5,741	—	—	—	—	—	—	—
Exchange adjustments										
<b>負債合計</b>	148,951	148,704	122,759	113,698	86,386	125,676	172,143	101,131	128,871	<b>130,566</b>
<b>Total liabilities</b>										
<b>少数株主持分</b>	15,704	18,390	17,763	18,264	11,084	12,942	942	285	244	<b>294</b>
<b>Minority interests</b>										
《資本の部》										
《Shareholders' Equity》										
<b>資本金</b>	71,479	81,447	83,424	85,764	86,354	86,601	86,687	86,802	86,969	<b>86,969</b>
<b>Common stock</b>										
資本剰余金	72,404	82,363	84,339	86,677	87,267	87,514	102,121	102,236	102,403	<b>102,403</b>
Capital surplus										
利益剰余金	92,872	128,540	171,012	229,609	279,488	335,682	419,179	455,743	506,100	<b>566,749</b>
Retained earnings										
その他有価証券評価差額金	—	—	—	—	—	—	788	996	709	<b>2,673</b>
Net unrealized gain on available-for-sales securities										
為替換算調整勘定	—	—	—	—	—	—	(17,348)	(6,527)	(19,362)	<b>(42,556)</b>
Foreign currency translation adjustments										
自己株式	(146)	(103)	(235)	(190)	(150)	(80)	(18)	(41)	(243)	<b>(301)</b>
Treasury stock										
<b>資本合計</b>	236,609	292,248	338,540	401,860	452,960	509,717	591,408	639,210	676,577	<b>715,938</b>
<b>Total shareholders' equity</b>										
<b>負債・少数株主持分及び資本合計</b>	401,264	459,343	479,063	533,824	550,431	648,335	764,494	740,627	805,692	<b>846,799</b>
<b>Total liabilities, minority interests and shareholders' equity</b>										

## 連結損益計算書 Consolidated Statements of Income

	(百万円/¥ Million)									
年度 Fiscal Year ended	'95/3	'96/3	'97/3	'98/3	'99/3	'00/3	'01/3	'02/3	'03/3	'04/3
《営業損益の部》 《Operating revenues and expenses》										
売上高 Net sales	241,492	292,280	297,789	335,922	328,631	360,079	409,335	321,264	350,281	<b>355,630</b>
売上原価 Cost of sales	153,792	169,365	165,436	163,060	185,174	179,379	215,366	198,630	185,795	<b>194,856</b>
販売費及び一般管理費 Selling, general and administrative expenses	40,756	43,030	46,833	56,259	53,365	58,357	56,225	56,175	68,363	<b>66,266</b>
<b>営業利益</b> <b>Operating Income</b>	<b>46,943</b>	<b>79,884</b>	<b>85,519</b>	<b>116,602</b>	<b>90,091</b>	<b>122,342</b>	<b>137,743</b>	<b>66,458</b>	<b>96,122</b>	<b>94,507</b>
《営業外損益の部》 《Non-operating income and expenses》										
営業外収益 Non-operating income	4,922	4,627	8,400	6,892	8,030	7,662	12,644	11,653	4,649	<b>4,058</b>
受取利息 Interest	3,741	2,905	3,045	4,658	5,033	4,729	5,252	3,557	2,760	<b>2,341</b>
その他 Others	1,180	1,722	5,355	2,233	2,996	2,932	7,391	8,096	1,889	<b>1,716</b>
営業外費用 Non-operating expenses	6,734	5,609	3,177	2,751	2,836	7,423	2,250	3,070	9,087	<b>6,482</b>
支払利息 Interest and discounts	1,330	1,307	810	341	330	58	6	3	1	—
社債利息 Interest on bonds	1,720	864	345	219	0	—	—	—	—	—
その他 Others	3,684	3,437	2,021	2,189	2,506	7,364	2,243	3,066	9,086	<b>6,482</b>
<b>経常利益</b> <b>Ordinary income</b>	<b>45,131</b>	<b>78,902</b>	<b>90,743</b>	<b>120,744</b>	<b>95,284</b>	<b>122,581</b>	<b>148,136</b>	<b>75,041</b>	<b>91,684</b>	<b>92,083</b>
《特別損益の部》 《Extraordinary gain and loss》										
特別利益 Extraordinary gains	633	907	1,367	457	410	702	566	28	190	<b>12,812</b>
特別損失 Extraordinary losses	735	1,507	2,148	1,716	2,353	8,381	1,644	6,940	1,399	<b>3,826</b>
税金等調整前当期純利益 Income before income taxes and minority interests	45,029	78,303	89,962	119,485	93,341	114,902	147,058	68,128	90,476	<b>101,070</b>
法人税、住民税及び事業税 Income taxes-current	23,589	38,055	42,888	56,452	39,706	46,469	60,580	28,828	37,479	<b>37,268</b>
少数株主利益(△損失) Minority interests(losses)	730	2,048	1,533	2,043	1,399	1,705	313	25	(6)	<b>84</b>
為替換算調整勘定 Foreign currency statements translation adjustments	1,975	—	—	—	—	—	—	—	—	—
<b>当期純利益</b> <b>Net income</b>	<b>22,684</b>	<b>38,198</b>	<b>45,540</b>	<b>60,989</b>	<b>52,235</b>	<b>66,727</b>	<b>86,164</b>	<b>39,273</b>	<b>53,003</b>	<b>63,717</b>