## **Risks and Opportunities**

Strategy for Becoming a Major Global Player

We summarized the social changes and issues which are important to ROHM over the medium- to long-term based on external assessments, international guidelines, social norms, and requests, etc. from internal and external stakeholders. From here, we are extracting the "opportunities" for business growth and the "risks" which will become threats to business activities, assessing the issues which will lead to solving social issues (CSV) through our main business and the negative impact that ROHM's business has on society, and establishing measures aimed at solving each issue.

\* Explained in the Glossary

Social Iss	sues (Demands from Stakeholders)	Details of Risks and Opportunities	Responses to Risks and Opportunities	Material Issues
ology	Increasing demand for electronic products that respond to social changes	Risks  Medium- to long-term  1 Intensifying competition to develop energy-saving and miniaturized devices  2 Decreasing market share due to appearance of competition, including in emerging countries  Opportunities  Medium- to long-term  3 Increasing numbers of electronic components installed in electronic equipment due to their increasing functionality and the growing need for energy savings	<ol> <li>Establish a function for understanding customers' needs in advance and linking these to product planning</li> <li>Develop advanced technologies and high-value-added products such as energy-saving and compact devices</li> <li>Deploy PMEs overseas to expand overseas sales</li> <li>Technology joint development and collaboration with customers, research institutions, etc.</li> <li>Solution proposals to customers using a broad product lineup</li> </ol>	Evolution of Technologies to Contribute to the Advancement and Progress of Culture
Techr	Manufacturing that meets the trust and expectations of our customers	Risks  Short- to medium-term  Decreasing trust due to failure to meet customer quality requirements  Opportunities  Short- to medium-term  2 Growing need for quality assurance	<ol> <li>Use front-loading to achieve appropriate quality satisfying customers</li> <li>Improve rigorous employee quality awareness in line with our Company Mission</li> <li>Earn customer trust by achieving traceability through IDM activities</li> </ol> ▶P.9, 39	Stable Supply of High-quality Products
		Risks	Develop advanced technologies and high-value-added products such as energy-saving and compact	0
ant	Negative impacts of climate	Medium- to long-term  1 Decreasing sales due to stagnation in development of products that contribute to energy saving and miniaturization  Short- to medium-term  2 Soaring material prices and restrictions on production activities due to resource shortages (rare metals, water, etc.)	devices  2 Reduction of resource usage by developing and producing products that contribute to energy saving and miniaturization  2 Reduction of water usage by introducing water recycling systems and other means	Strengthening Sustainable Technologies, Developing and Supplying Innovative Products
Environme	change Serious resource depletion	Medium- to long-term  Medium- term  Medium- term	<ul> <li>Reduction of GHG emissions and waste, as well as promotion of renewable energy introduction</li> <li>Rigorous implementation of chemical substance management systems and reduction of chemical substance use</li> <li>Expansion of a broad product lineup (from resistors to ICs) and strengthening of production systems</li> </ul>	Mitigation of Climate Change
		electric vehicle (xEV) market  6 Expansion in sales for the industrial equipment market, such as products for use in solar panels, with the introduction of renewable energy	to support electrification  5 Enhance customer development and support systems through digital marketing for wide-ranging industrial equipment market  ▶P.60, 62	Effective Use of Resources
	Securing human resources within a declining labor force	Risks  Short- to medium-term The short- to medium-term Short- to medium-term The short- to medium-	<ol> <li>Enhance employee engagement by fostering a corporate culture that creates challenges</li> <li>Promote diversity and inclusion</li> <li>Promote work style reforms, health and productivity management, and strengthen occupational health and safety systems</li> <li>Take measures to control infections in the workplace and introduce telecommuting</li> </ol>	Strengthening Employee Engagement
Society				Diversity Development
ssne				Ensuring the Health and Safety of Employees
nability Priority	Strengthening our manage- ment and business activity foundations	Risks  Short- to medium-term  1 Occurrence of incidents due to legal/business ethics violations, etc.  Medium- to long-term  2 Stricter shareholder evaluations of management due to growing ESG investment, etc.	<ol> <li>Further evolve management (execution and supervision) systems and functions</li> <li>Ensure transparency in information disclosure</li> <li>Review remuneration system aimed at enhancing corporate value over the medium to long term</li> <li>Ensure effectiveness of the Board of Directors</li> </ol> ▶P.78	Enhancing Corporate Governance
Sustai		Medium- to long-term  3 Increase in number of large-scale disasters (earthquakes, flooding, typhoons, fires, etc.)  4 Delays in responding to cyberattacks and information leaks from security breaches  5 Litigation, including infringement of intellectual property such as patent rights owned by other companies  Opportunities  6 Ensuring management stability through a robust financial foundation	<ul> <li>3 Diversify risks through establishing multiple production systems, seismic isolation of plants, and flood control measures</li> <li>4 Implement training to improve security literacy and implement measures to combat information system vulnerabilities</li> <li>5 Implement training to strengthen collection of patent-related information and reduce the risk of infringement</li> <li>5 Earn growth opportunities through aggressive capital expenditures and M&amp;A</li> </ul>	Risk Management
Ö	Fulfilling social responsibility throughout our supply chain	Risks  Short- to medium-term  Compliance violations due to human rights violations in the supply chain or procurement of banned substances	<ol> <li>Use multiple production sites and diversify suppliers</li> <li>Global business continuity plan (BCP*) for avoiding geopolitical risks in production, procurement, and sales</li> <li>Establish management systems in line with OECD Due Diligence Guidance</li> </ol> ▶P.66, 86	Sustainable Supply Chain Management
	Ensuring product safety and strengthening product quality	Risks  Short- to medium-term 1 Quality problems due to inadequate quality control system	<ul> <li>Reinforce quality control system enabling prompt sharing of serious quality issues with management</li> <li>Improve rigorous employee quality awareness and practice the Company Mission</li> </ul> ▶P.39	Strengthening Product Safety and Quality

Note: Short-term: 2022 to 2025, Medium-term: 2026 to 2030, Long-term: 2031 to 2050

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