

# ROHM Co., Ltd. Financial Highlights for the First Nine Months of the Year Ending March 31, 2019

February 1, 2019

Consolidated Financial Results			(Figures :	are rounded down	to the nearest mill	on ven Any fractio	n less than the unit is	rounded off )
		'19/3	'18/3	Change the previo	e from	'18/3	'19/3 (Proj	Note1
	-	First nine months	First nine months	Amount	Percentage	Annual	<b>Annual</b>	Change from the revious year
Net sales	Millions of yen	310,679	303,626	+7,053	+2.3%	397,106	420,000	+5.8%
Cost of sales	Millions of yen	193,659	193,235	+424	+0.2%	252,591	266,600	
Selling, general and administrative expenses	Millions of yen	65,636	64,818	+818	+1.3%	87,510	91,400	
Operating profit	Millions of yen	51,383	45,573	+5,810	+12.7%	57,004	62,000	+8.8%
		(16.5%)	(15.0%)	(+1.5%)		(14.4%)	(14.8%)	
Ordinary profit	Millions of yen	59,875	47,740	+12,135	+25.4%	54,213	70,000	+29.1%
		(19.3%)	(15.7%)	(+3.6%)		(13.7%)	(16.7%)	
Profit attributable to owners of parent	Millions of yen	43,423	34,349	+9,074	+26.4%	37,249	50,000	+34.2%
		(14.0%)	(11.3%)	(+2.7%)		(9.4%)	(11.9%)	
Figures in ( ) indicate ratio to sales.								
Net income (loss) per share	yen	411.36	324.74	+86.62	+26.7%	352.14	472.71	
ROE	%					5.0		
ROA	%					4.4		
Net assets per share	yen	7,239.70	7,214.21	+25.49	+0.4%	7,104.04		
EBITDA <sup>Note2</sup>	Millions of yen	84,280	76,879	+7,401	+9.6%	100,411		
Capital expenditures	Millions of yen	37,854	36,664	+1,190	+3.2%	55,911	73,000	+30.6%
Depreciation	Millions of yen	32,896	31,306	+1,590	+5.1%	43,407	47,000	+8.3%
Research and development costs	Millions of yen	29,196	28,625	+571	+2.0%	38,852	40,000	+3.0%
Number of employees	Number	23,307	22,839	+468	+2.0%	23,120		
Foreign exchange rate (Average yen-dollar rate)	yen/US\$	110.82	111.82	-1.00	-0.9%	110.81	(fourth quarter) 110.00	)

(Note) 1.As the projected data are based on the information that ROHM is currently acquiring as well as specific prerequisites judged as legitimate, actual data may be considerably different due to various factors.

2. EBITDA is calculated by adding back depreciation to operating income.

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Note: This report is a translation of the financial highlights of the Company prepared in accordance with the provisions set forth in the Securities and Exchange Law and its related accounting regulations, and in conformty with accounting principles generally accepted in Japan. The original version of this report is written in Japanese. In the event of any discrepancies in words, accounts, figures, or the like between this report and the original, the original Japanese version shall govern.



# Financial Report for the First Nine Months of the Year Ending March 31, 2019 [Based on Japanese Standard] (Consolidated)

	February 1, 2019
Listed Company Name: ROHM CO., LTD.	Stock Exchange Listings: Tokyo
Code No.: 6963 URL <u>http://www.rohm.com</u>	
Company Representative: (Title) President	(Name) Tadanobu Fujiwara
Contact Person: (Title) Director, Accounting & Finance Headquarters	(Name) Kunio Uehara
	TEL +81-75-311-2121
Scheduled Date for Submitting the Quarterly Financial Reports	February 4, 2019
Scheduled Dividend Payment Date	-
Preparation of Supplementary Briefing Materials for the Quarterly Settlement:	Yes
Briefing Session for the Quarterly Settlement to Be Held:	None

(Figures are rounded down to the nearest million yen.) 1. Consolidated Financial Results for the First Nine Months of the Year Ending March 31, 2019 (From April 1, 2018 to December 31, 2018)

(1) Consolidated Results of Operations (Accumulated total) (The percentages [%] represent change from the same time of the previous year.)								
	Net sal	es	Operating	Operating profit Ordinary profit		Profit attributable to owners of parent		
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First nine months of the year ending March 31, 2019	310,679	2.3	51,383	12.7	59,875	25.4	43,423	26.4
First nine months of the year ended March 31, 2018	303,626	14.8	45,573	77.4	47,740	53.5	34,349	37.5
(Note) Comprehensive income	Note) Comprehensive income First nine months of the year ending March 31, 2019: 35,833 million yen (-39.6%)							

First nine months of the year ending March 31, 2019: 35,833 million yen (-39.6%) First nine months of the year ended March 31, 2018: 59,284 million yen (70.7%)

	Net income per share	Diluted net income per share
	Yen	Yen
First nine months of the year ending March 31, 2019	411.36	—
First nine months of the year ended March 31, 2018	324.74	_

## (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
First nine months of the year ending March 31, 2019	851,384	757,081	88.9
Year ended March 31, 2018	864,072	751,877	87.0
(Reference) Shareholder's equi	ty First nine months of the	e year ending March 31, 2019: 756,597	7 million yen

nding March 31, 2019: 756,597 million yen Year ended March 31, 2018: 751,425 million yen

## 2. Dividend Details

			Annual dividend		
	End of the first quarter	Interim	End of the third quarter	End of year	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2018	—	120.00	—	120.00	240.00
Year ending March 31, 2019	—	75.00	—		
Year ending March 31, 2019 (Estimates)				75.00	150.00

(Note) Revision to recently disclosed dividend estimates: None

Details of dividends for the first six months of the year ended March 31, 2018

Details of dividends for the year ended March 31, 2018

Ordinary dividend: 65.00 yen Commemorative dividend: 55.00 yen 65.00 yen Ordinary dividend: Commemorative dividend: 55.00 yen

3. Consolidated Financial Results Forecast for the Year Ending March 31, 2019 (From April 1, 2018 to March 31, 2019)

(The percentages [%] represent change from the previous year.)									
	Net sales		Operating pr	ofit	Ordinary pr	ofit	Profit attributa	ble to	Net income
	INCU Sales	,	Operating pr	om	Ordinary pro	JIII	owners of pa	rent	per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	420,000	5.8	62,000	8.8	70,000	29.1	50,000	34.2	472.71

(Note) Revision to recently disclosed figures for consolidated financial results forecast: None

\*Note

- (1) Major Changes in Subsidiaries During the First Nine Months of the Current Fiscal Year (Changes to specified subsidiaries accompanying revision on the scope of consolidation): None
- (2) Application of Specific Accounting Method for Compiling Consolidated Quarterly Financial Statement: None

(3) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatement of Revisions	
[1] Changes in accounting policies according to revision to accounting standards:	None
[2] Other changes in accounting policies other than items indicated in [1]:	None
[3] Change in accounting estimates:	None
[4] Restatement of revisions:	None

## (4) Number of Shares Outstanding (common shares)

[1]	Year-end number of shares outstanding	First nine months of the year ending March 31, 2019	111,200,000 shares
	(incl. treasury stocks)	Year ended March 31, 2018	111,200,000 shares
[2]	Year-end number of treasury stocks	First nine months of the year ending March 31, 2019	6,693,155 shares
		Year ended March 31, 2018	5,425,837 shares
[3]	Average number of shares during the period	First nine months of the year ending March 31, 2019	105,559,225 shares
	(Accumulated total of the quarter)	First nine months of the year ended March 31, 2018	105,774,891 shares

\* This quarterly financial report is not subject to the quarter review procedures under the Financial Instruments and Exchange Act.

\*Explanation on Adequate Usage of Financial Results Forecast

Statements on financial results forecasts in this financial report are based on current information acquired by ROHM as well as specific legitimate premises for making decisions, therefore ROHM makes no promises as to attaining these forecasts.

Actual financial results may be considerably different due to various factors. For conditions and notes used for making prepositions of financial forecasts, please refer to "1. Qualitative Information Regarding Business Results, etc. for the First Nine Months of the Current Fiscal Year, (3) Qualitative Information Regarding Consolidated Financial Results Forecast" on Page 4 of the Financial Report (Appendix)

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\* Separately attached as supplementary material are "Financial Highlights for the First Nine Months of the Year Ending March 31, 2019."

### 1. Qualitative Information Regarding Business Results, etc. for the First Nine Months of the Current Fiscal Year

## (1) Business Results

#### General Overview of Business Performance

Led by the major nations, the world economy in the first nine months of the fiscal year ending in March 2019 grew steadily in terms of real numbers, despite being underscored by future uncertainty because of the escalating trade friction between the USA and China. By region, personal consumption and private sector capital investment in the USA were strong, while domestic demand and capital expenditures for large ticket items continued to expand in the EU. In Japan, the economy maintained its recovery tone on increased capital investment in the private sector and higher consumption. China showed signs that its economy was slowing, while the economies in other parts of Asia were generally solid.

In the electronics industry, the automotive electronics market was steady, despite a slowdown in new vehicle sales in China and elsewhere, thanks to the increasing use of in-vehicle electronics that growing demand for "safety" and "environmental performance" is fueling. As for industrial equipment markets, the FA \*1 equipment market was firm in the first half of the term owing to wider-spread factory automation and increased use of IoT \*2, but slowed in the second half in and around China. With regards to consumer products markets, the home appliance market was bullish in the first half of the term, thanks to energy-saving air conditioners and other products, but went into an adjustment in the second half. Meanwhile, the prospects of a recovery in the smartphone market remained weak.

Working within this business environment, the ROHM Group continued to implement important strategies aimed at strengthening product lineups for the automotive and industrial equipment markets, which are expected to grow in the mid- to long-term, and boosting sales in these two markets and especially overseas markets. Accordingly, time and resources were directed at developing new products and technologies in technological fields where the group particularly excels, to note "analog solutions", "power solutions", etc. The ROHM Group also pushed ahead with "production innovation" by continuing its RPS activities \*3 and, with the goal of achieving "zero defects", by building a state-of-the-art quality management system and converting its production sites into smart factories \*4. Furthermore, the ROHM Group constructively invested in equipment that will increase the group's production capacity of SiC devices and other fields that are expected to grow in the future. Moreover, the ROHM Group undertook efforts to build up its procurement activities, by, for example, strengthening relations with suppliers.

Under these circumstances, largely because of increased sales to the automotive and industrial equipment markets, consolidated net sales for the first nine months of the fiscal year ending March 31, 2019 were 310,679 million yen, an increase of 2.3% from the same time last year.

Operating profit increased 12.7% from the same time last year to 51,383 million yen owing to increased revenues, and operating margin as well from 15.0% to 16.5%.

Ordinary profit increase by 25.4% from the same time last year, to 59,875 million yen thanks to the higher operating profit mentioned above and gains having been generated from exchange rate transactions in contrast to the losses of the year before at this time.

Largely because of this increase in ordinary profit, profit attributable to owners of parent were 43,423 million yen, constituting a 26.4% increase from this same time last year.

Moreover, EBITDA \*5, an accounting metric that we emphasize in the ROHM Group, was 84,280 million yen for the first nine months, increased 9.6% from the same time last year.

\*1. FA (Factory Automation)

Systems that automate the various processes of a factory.

\*2. IoT (Internet of Things)

A technological scenario in which all sorts of equipment and appliances connect to the internet and control each other by exchanging information.

\*3. RPS (ROHM Production System) activities

A production system centered on improvement activities for integrating higher quality into products, shortening lead time and thoroughly eliminating waste in inventory and other operations at all Group plants. ROHM believes that establishing production systems of unparalleled efficiency and quality is essential for strengthening the Group's earning structure.

\*4. Smart factory

A factory that improves product quality and production efficiency by interconnecting production systems over a network.

\*5 .EBITDA (Earnings Before Interest, Taxes, Depreciation and Amortization)

An accounting metric widely used around the world to compare businesses in terms of earning power, calculated by adding interests and depreciation to a company's pretax earnings. The ROHM Group simplifies the EBITDA calculation by adding back depreciation to operating profit.

### Overview of Performance by Segment

<ICs>

Consolidated net sales for the first nine months of the year ending March 31, 2019 were 143,203 million yen (an increase of 1.3% from the same time last year) and segment profit was 16,788 million yen (a decrease of 2.1% from the same time last year).

Sales to the automotive electronics market were steady, despite an adjustment in power ICs for car audio, as sales of isolated gate driver ICs \*6 for xEV \*7 grew and driver ICs were widely adopted for instrument panels and power ICs for car bodies. In the industrial equipment market, energy related systems went into an adjustment, which impacted sales of power ICs and other products. In the consumer electronics segment, while sales of LCD driver ICs and power ICs for TVs and driver ICs and other products for cameras declined on the one hand, sales of products for amusement applications were good on the other.

#### \* 6. Isolated gate driver IC

A gate driver IC drives power semiconductors like SiC and IGBT \*8, but by incorporating an isolated element in a gate driver, external isolating components that are critical to protecting people and systems have become unnecessary.

\* 7. xEV

A collective acronym for vehicles that use an electric power drive such as electric vehicles (EV), hybrid vehicles (HV) and plug-in hybrid vehicles (PHV).

\* 8. IGBT (Short for Insulated Gate Bipolar Transistor)

A bipolar transistor \*9 that lessens the operating resistance by incorporating a MOSFET \*10 for the gate. Suited for high current switching, IGBTs are often used for power control applications.

## \* 9. Bipolar transistor

A 3-terminal semiconductor that structures N-type and P-type semiconductors into either P-N-P or N-P-N junctions. Bipolar transistors are widely used in electronic devices for current amplification/switching and other signal processing tasks.

\* 10. MOSFET (Short for Metal Oxide Semiconductor Field Effect Transistor)

This type of transistor enables faster switching with less power consumption than bipolar transistors, and is widely used in a variety of electronic products.

<Discrete Semiconductor Devices>

Consolidated net sales for the first nine months of the year ending March 31, 2019 were 117,788 million yen (an increase of 4.1% from the same time last year) and segment profit was 26,354 million yen (an increase of 6.8% from the same time last year).

With regard to transistors, sales of power MOSFETs to the automotive and industrial equipment markets were firm. As for diodes, sales of products for PCs went into an adjustment, while sales of power diodes and other products to the automotive electronics markets were strong. With regard to power devices, sales of SiC devices to the solar power and automotive electronics markets grew, and IGBT sales to the automotive electronics markets were good. In contrast, photodiode sales targeted at predominantly consumer products trended downward, and sales of semiconductor lasers for home appliances and other applications fell.

#### <Modules>

Consolidated net sales for the first nine months of the year ending March 31, 2019 were 32,206 million yen (a decrease of 1.1% from the same time last year) and segment profit was 5,341 million yen (an increase of 50.4% from the same time last year).

With regard to printheads, sales of printheads for mobile payment terminals and other applications were strong. As for optical modules, sales of sensor modules for smartphones and wearable electronics decreased.

### <Others>

Consolidated net sales for the first nine months of the year ending March 31, 2019 were 17,481 million yen (an increase of 5.0% from the same time last year) and segment profit was 3,371 million yen (an increase of 50.4% from the same time last year).

Sales of resistors were driven by the automotive electronics market, as sales for smartphone applications fell. Sales of tantalum capacitors were affected by the slump in the smartphone market.

Sales mentioned in 'Overview of Performance by Segment' above were to customers outside of the ROHM Group.

## (2) Financial Conditions

At the close of third quarter of the fiscal year ending in March 2019, ROHM had 12,688 million yen less in total assets than at the end of the previous fiscal year, standing at 851,384 million yen. The primary factors behind this were increases respectively in inventories of 19,128 million yen, notes and accounts receivable of 6,678 million yen, and property, plants and equipment of 4,232 million yen, and decreases respectively in securities of 15,095 million yen, investment securities of 14,441 million yen, and cash and deposits of 13,362 million yen.

Liabilities at the close of the third quarter were 17,892 million yen less than at the end of the previous fiscal year, standing at 94,302 million yen. This was due primarily to decreases respectively of 8,299 million yen in accounts payable, 4,236 million yen in deferred tax liabilities, and 3,297 million yen in income taxes payable.

Net assets increased 5,204 million yen from the end of the previous fiscal year, to 757,081 million yen. This owed mainly to increases respectively of 22,798 million yen in retained earnings after posting profit attributable to owners of parent and 2,873 million yen in foreign currency translation adjustments on the one hand and decreases respectively of 11,004 million yen in valuation differences on available-for-sale securities and 10,001 million yen in treasury shares resulted from purchases thereof, on the other.

As a result, our equity ratio rose from the 87.0% recorded at the end of the previous fiscal year, to 88.9%.

#### (3) Qualitative Information Regarding Consolidated Financial Results Forecast

Though, on a consolidated basis, product sales to the automotive electronics market and for amusement and other applications were firm in the first half of these nine months into the fiscal year ending in March 2019, the market environment has sharply worsened since autumn last year and remains challenging to this day because of the impacts from the trade friction issue, fears of an economic slowdown in China, Europe and elsewhere and the slump in industrial equipment markets. The situation has as of yet to reach a point that would cause us to change our previous forecast, but uncertainty is growing with regards to our fourth quarter performance, therefore we believe it necessary to closely watch the situation.

Going forward, ROHM will revise its results forecasts as future performance trends require us to do so.

# 2. Consolidated Quarterly Financial Statements and Important Notes

(1) Consolidated Quarterly Balance Sheet

	End of the accounting year ended March 31, 2018 (March 31, 2018)	First nine months of the year ending March 31, 2019 (December 31, 2018)
Assets		
Current assets		
Cash and deposits	264,600	251,238
Notes and accounts receivable - trade	85,292	91,97
Electronically recorded monetary claims - operating	5,409	5,64
Securities	41,221	26,12
Merchandise and finished goods	27,563	29,59
Work in process	41,643	53,11
Raw materials and supplies	29,082	34,70
Income taxes receivable	205	40
Other	9,620	10,13
Allowance for doubtful accounts	-457	-9
Total current assets	504,182	502,84
Non-current assets		,
Property, plant and equipment		
Buildings and structures	233,592	240,91
Machinery, equipment and vehicles	544,650	564,93
Tools, furniture and fixtures	49,661	50,52
Land	66,809	66,95
Construction in progress	19,691	21,24
Accumulated depreciation	-674,177	-700,12
Total property, plant and equipment	240,227	244,45
Intangible assets		
Other	5,410	4,46
Total intangible assets	5,410	4,46
Investments and other assets		
Investment securities	94,615	80,17
Net defined benefit asset	2,073	2,38
Deferred tax assets	5,974	5,21
Other	12,199	12,55
Allowance for doubtful accounts	-612	-71
Total investments and other assets	114,251	99,61
Total non-current assets	359,889	348,53
Total assets	864,072	851,38

		(Millions of yen)		
	End of the accounting year ended March 31, 2018 (March 31, 2018)	First nine months of the year ending March 31, 2019 (December 31, 2018)		
Liabilities				
Current liabilities				
Notes and accounts payable - trade	13,788	14,362		
Electronically recorded obligations - operating	4,903	4,413		
Accounts payable - other	25,936	17,637		
Income taxes payable	10,423	7,126		
Other	23,004	21,693		
Total current liabilities	78,055	65,233		
Non-current liabilities				
Deferred tax liabilities	21,735	17,499		
Net defined benefit liability	10,136	10,514		
Other	2,266	1,054		
Total non-current liabilities	34,138	29,068		
Total liabilities	112,194	94,302		
Net assets				
Shareholders' equity				
Capital stock	86,969	86,969		
Capital surplus	102,403	102,403		
Retained earnings	620,151	642,949		
Treasury shares	-47,788	-57,789		
Total shareholders' equity	761,736	774,532		
Accumulated other comprehensive income				
Valuation difference on available-for-sale securities	33,931	22,927		
Foreign currency translation adjustment	-40,666	-37,793		
Remeasurements of defined benefit plans	-3,576	-3,068		
Total accumulated other comprehensive income	-10,311	-17,934		
Non-controlling interests	452	483		
Total net assets	751,877	757,081		
Total liabilities and net assets	864,072	851,384		
	,	<i>, , , , , , , , , , , , , , , , , , , </i>		

(2) Consolidated Quarterly Statement of Income and Consolidated Quarterly Statement of Comprehensive Income

(Consolidated quarterly statement of income)

(First nine months of the year ending March 31, 2019)

	First nine months of the year ended March 31, 2018 (From April 1, 2017 to December 31, 2017)	(Millions of year First nine months of the year ending March 31, 2019 (From April 1, 2018 to December 31, 2018)		
Net sales	303,626	310,67		
Cost of sales	193,235	193,65		
Gross profit	110,391	117,01		
Selling, general and administrative expenses	64,818	65,63		
Operating profit	45,573	51,38		
Non-operating income				
Interest income	1,972	2,72		
Dividend income	1,071	97		
Foreign exchange gains	-	4,72		
Other	802	92		
Total non-operating income	3,845	9,35		
Non-operating expenses				
Foreign exchange losses	1,322			
Settlement package	226	84		
Other	129	2		
Total non-operating expenses	1,678	86		
Ordinary profit	47,740	59,87		
Extraordinary income				
Gain on sales of non-current assets	234	12		
Total extraordinary income	234	12		
Extraordinary losses				
Loss on sales of non-current assets	38	4		
Loss on abandonment of non-current assets	223	8		
Impairment loss	234	63		
Loss on valuation of investment securities	-			
Loss on liquidation of business	-	25		
Special retirement expenses	296	21		
Total extraordinary losses	793	1,24		
Profit before income taxes	47,181	58,76		
Income taxes - current	12,844	14,87		
Income taxes - deferred	-34	44		
Total income taxes	12,810	15,31		
Profit	34,370	43,44		
Profit attributable to non-controlling interests	21	2		
Profit attributable to owners of parent	34,349	43,42		

(Consolidated quarterly statement of comprehensive income)

(First nine months of the year ending March 31, 2019)

(1 list line months of the year change watch 51, 2017)		
		(Millions of yen)
	First nine months of the year ended March 31, 2018 (From April 1, 2017 to December 31, 2017)	First nine months of the year ending March 31, 2019 (From April 1, 2018 to December 31, 2018)
Profit	34,370	43,444
Other comprehensive income		
Valuation difference on available-for-sale securities	12,762	-11,004
Foreign currency translation adjustment	11,490	2,885
Remeasurements of defined benefit plans, net of tax	660	507
Total other comprehensive income	24,913	-7,611
Comprehensive income	59,284	35,833
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	59,255	35,799
Comprehensive income attributable to non- controlling interests	28	33

(3) Note on Consolidated Quarterly Financial Statement

(Note on going concern)

No applicable items

(Note in case of significant change in amount of shareholders' equity)

By resolution of the Board of Directors from their meeting on October 30, 2018, ROHM bought back 1,267,000 of its treasury shares, which increased the treasury shares in the third quarter of the fiscal year ending in March 2019 by 9,999 million yen. (Supplemental information)

(Application of Partial Amendments to Accounting Standards for Tax-Effect Accounting)

From the first quarter of the fiscal year ending in March 2019, we are applying the Partial Amendments to Accounting Standards for Tax-Effect Accounting (Corporate Accounting Standard No. 28, February 16, 2018). As a result, deferred tax assets appear under investments and other assets, and deferred tax liabilities appear under non-current liabilities.

(Segment information)

First nine months of the year ended March 31, 2018 (From April 1, 2017 to December 31, 2017) Information on net sales, profits or losses by individual reportable segments

	-		-	-			(Unit: Mi	llions of yen)
		Reportable segments						Amount on consolidated
	ICs	Discrete semi- conductor devices	Modules	Total	Others (Note 1)	Total	Adjusted amount (Note 2)	quarterly statement of income (Note 3)
Sales								
Sales to customer	141,305	113,098	32,567	286,971	16,655	303,626	-	303,626
Inter-segment sales or transfer	2,295	7,124	76	9,496	40	9,536	-9,536	-
Total	143,600	120,222	32,643	296,467	16,695	313,163	-9,536	303,626
Segment profit	17,150	24,679	3,551	45,381	2,242	47,623	-2,050	45,573

(Note) 1. "Others" is an operational segment that is not included in reportable segments, consisting of business in resistors and tantalum capacitors.

2. The adjusted amount of the segment profit, -2,050 million yen, mainly includes general administrative expenses of -1,017 million yen that do not attribute to the segment, and the settlement adjusted amount of -1,032 million yen, which is not allocated to the segment (such as adjustment for retirement benefits).

3. For segment profits, adjustments are made using the operating profit of the consolidated quarterly statement of income.

(Units Millions of you)

First nine months of the year ending March 31, 2019 (From April 1, 2018 to December 31, 2018) Information on net sales, profits or losses by individual reportable segments

							(Unit: Mi	llions of yen)
	Reportable segments					Adjusted	Amount on consolidated	
	ICs	Discrete semi- conductor devices	Modules	Total	Others (Note 1)	Total	amount	quarterly statement of income (Note 3)
Sales								
Sales to customer	143,203	117,788	32,206	293,198	17,481	310,679	-	310,679
Inter-segment sales or transfer	1,988	5,898	43	7,929	47	7,977	-7,977	-
Total	145,191	123,686	32,249	301,127	17,529	318,657	-7,977	310,679
Segment profit	16,788	26,354	5,341	48,484	3,371	51,856	-473	51,383

(Note) 1. "Others" is an operational segment that is not included in reportable segments, consisting of business in resistors and tantalum capacitors.

2. The adjusted amount of the segment profit, -473 million yen, mainly includes general administrative expenses of -779 million yen that do not attribute to the segment, and the settlement adjusted amount of 306 million yen, which is not allocated to the segment (such as adjustment for retirement benefits).

3. For segment profits, adjustments are made using the operating profit of the consolidated quarterly statement of income.