

# Fact Book 2011



## 【連結 Consolidated】

(2011年3月期 決算データ) For the Fiscal Year ended March 31, 2011

|                         |  | Page  |
|-------------------------|--|-------|
| <b>1. 業績の概要</b>         | <b>Results of Operations</b>                                       |       |
| (1) 業績                  | Results of Operations  | 1     |
| (2) 利益率                 | Income Ratio   | 1     |
| <b>2. 売上・利益</b>         | <b>Sales/Profit</b>  |       |
| (1) セグメント別売上高           | Sales by Segment   | 2     |
| (2) 地域別売上高・海外売上比率       | Sales by Region/Overseas Sales Ratio                               | 2     |
| (3)-(5) セグメント別地域別売上高    | Sales by Segment and by Region                                     | 3, 4  |
| (6) 用途別売上構成比            | Sales by Application   | 5     |
| <b>3. 売上原価・販管費・営業利益</b> | <b>Cost of Sales/S.G.&amp;A. Expenses/Operating Income</b>         |       |
| (1) 売上原価・販管費・営業利益       | Cost of Sales/S.G.&A. Expenses/Operating Income                    | 6     |
| (2) 売上原価率・販管費比率         | Cost of Sales as % of Net Sales/S.G.&A. Expenses as % of Net Sales | 6     |
| <b>4. 設備投資・減価償却費</b>    | <b>Capital Expenditures/Depreciation</b>                           |       |
| (1) 設備投資                | Capital Expenditures   | 7     |
| (2) 当期純利益・減価償却費と設備投資の関係 | Net Income, Depreciation, and Capex                                | 7     |
| <b>5. 研究開発</b>          | <b>Research and Development</b>                                    |       |
| 研究開発費                   | R&D Expenses   | 8     |
| <b>6. その他</b>           | <b>Others</b>  |       |
| (1) 金融収支                | Net Financial Revenue  | 8     |
| (2) 従業員数・研究開発人員数        | Number of Employees/Number of R&D Employees                        | 9     |
| (3) 為替レート・為替差損益         | Exchange Rate/Foreign Currency Exchange Gains (Losses)             | 9     |
| (4) 棚卸資産                | Inventories  | 10    |
| (5) 自己資本・総資産            | Shareholders' Equity/Total Assets                                  | 10    |
| (6) 自己資本利益率・総資産利益率      | Return on Equity/Return on Total Assets                            | 11    |
| (7) 1株当たり当期純利益・1株当たり純資産 | Earnings per Share/Book Value per Share                            | 11    |
| (8) 1株当たり配当金・連結配当性向     | Dividends/Payout Ratio   | 12    |
| ※ 計算式                   | Formula  | 12    |
| <b>データ集</b>             | <b>Data</b>  | 13-15 |

|   |       |
|---|-------|
| <b>貸借対照表・損益計算書及び包括利益計算書・キャッシュフローの推移 10-year Summary of B/S, P/L and C/F</b> | 16-19 |
|---|-------|

- (注)1 当資料は投資分析を目的として作成しておりますので、投資分析にのみご使用ください。
- 2 2012年3月期の予想は、現時点で得られた情報にもとづいております。従って、実際の業績は業況の変化などにより記載の予想と大きく異なる場合があります。

Note:1 This data is prepared for investors investigation.  
Please pay attention to use this data only for investment analysis.

2 The forecasts for the fiscal year ending March, 2012 are based upon the information which the company considers reasonable at this time. Actual results may differ considerably by the changes of environment and so forth.

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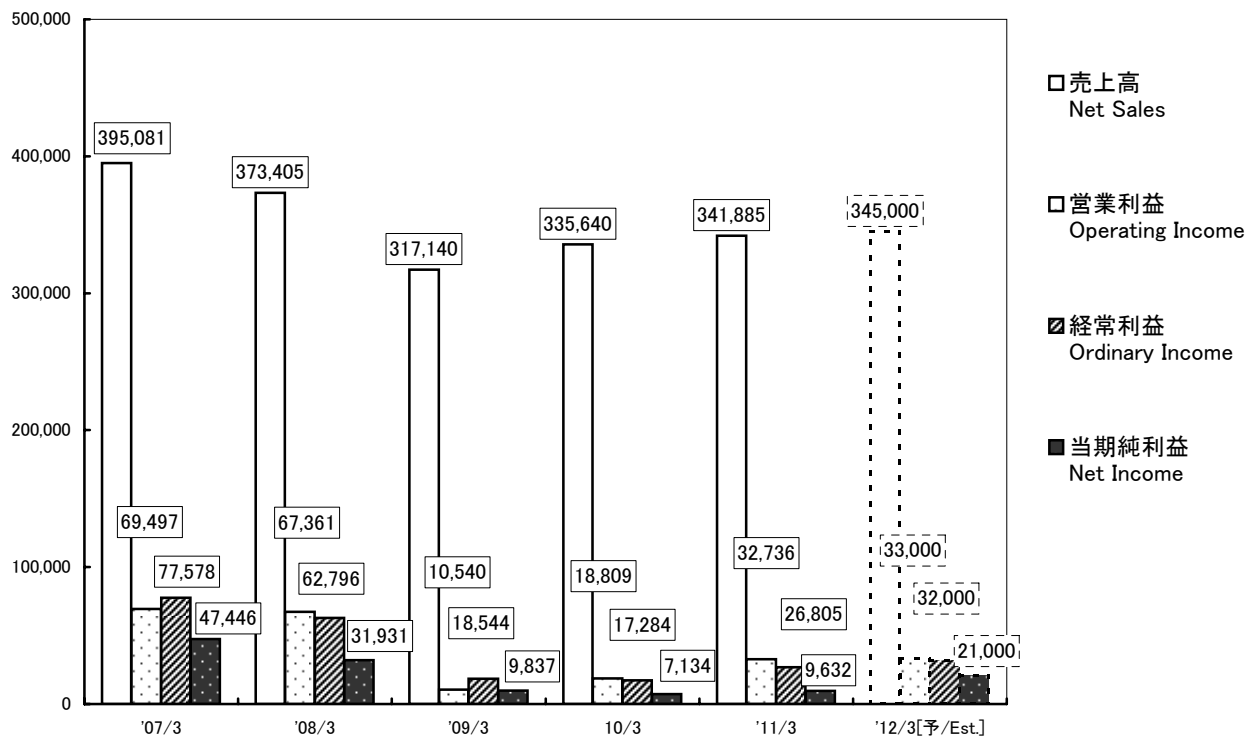
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Kyoto, 615-8585, Japan  
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# 1. 業績の概要 Results of Operations

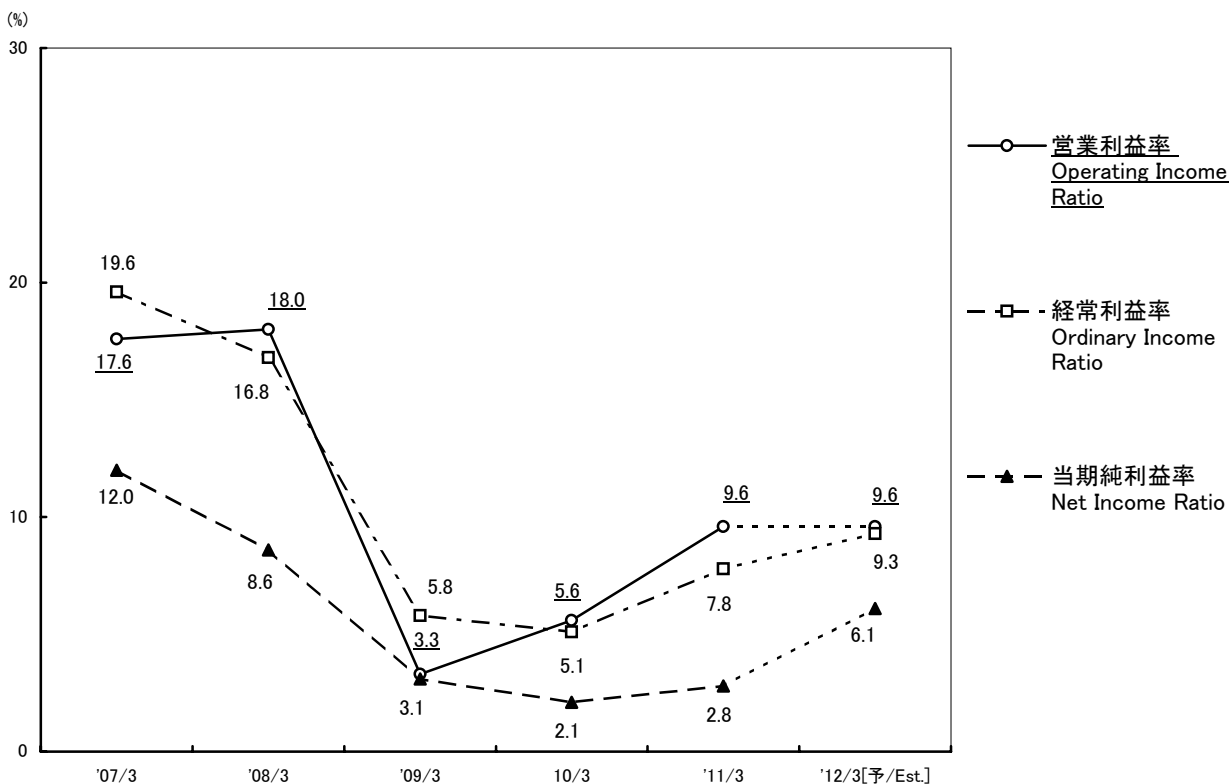
【連結 Consolidated】

## (1) 業績 Results of Operations

(百万円/¥million)



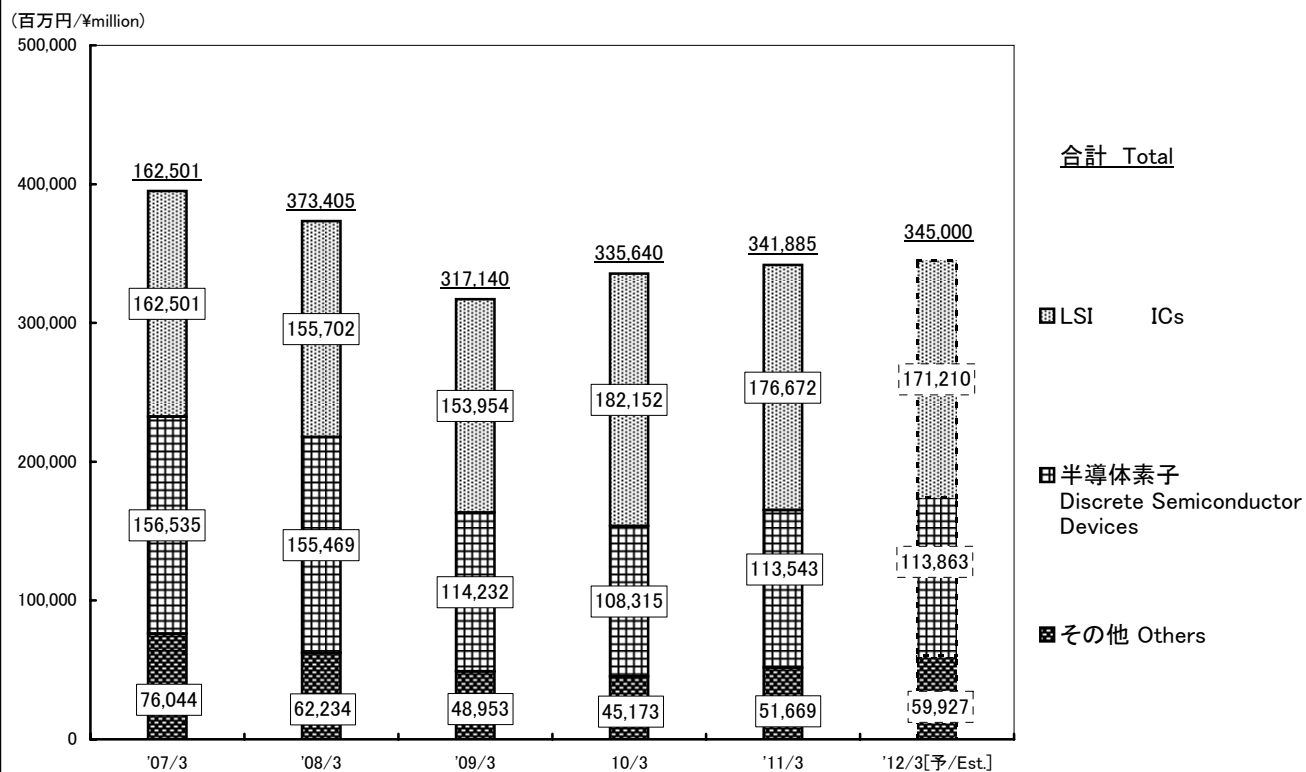
## (2) 利益率 Income Ratio



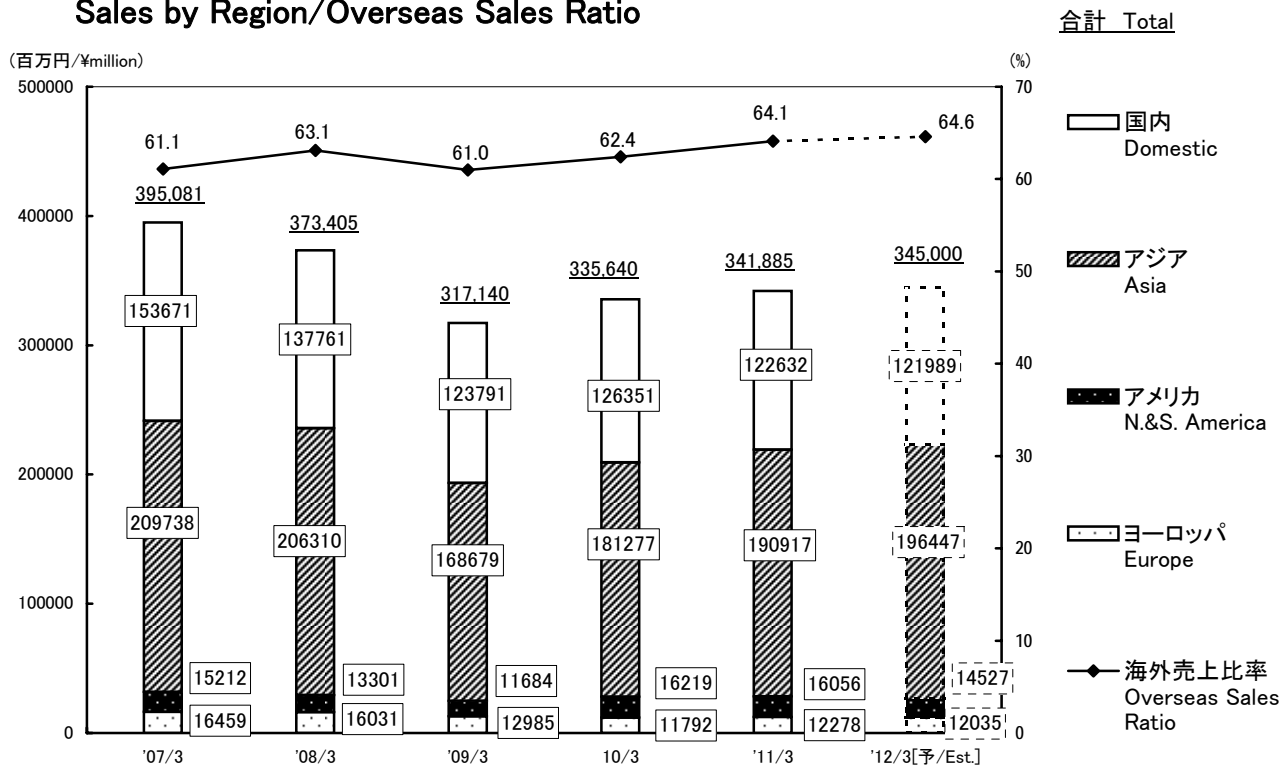
## 2. 売上・利益 Sales/Profit

【連結 Consolidated】

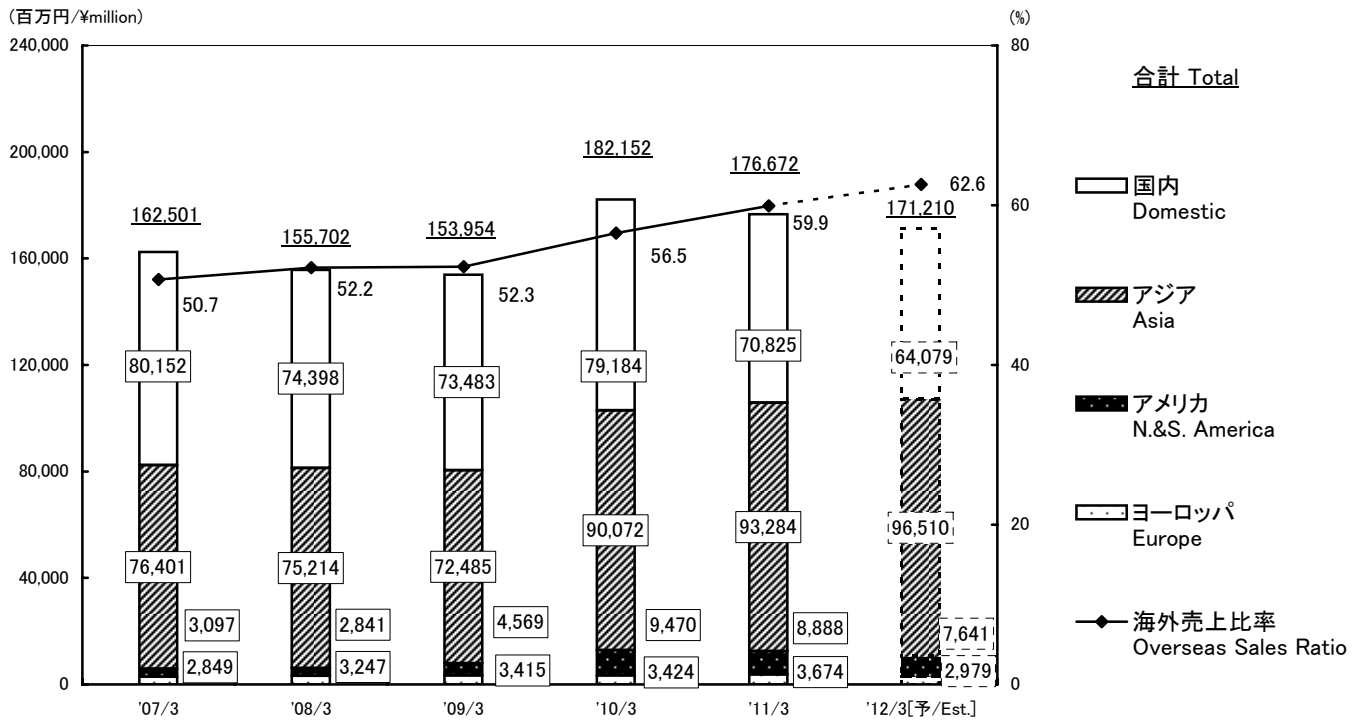
### (1) セグメント別売上高 Sales by Segment



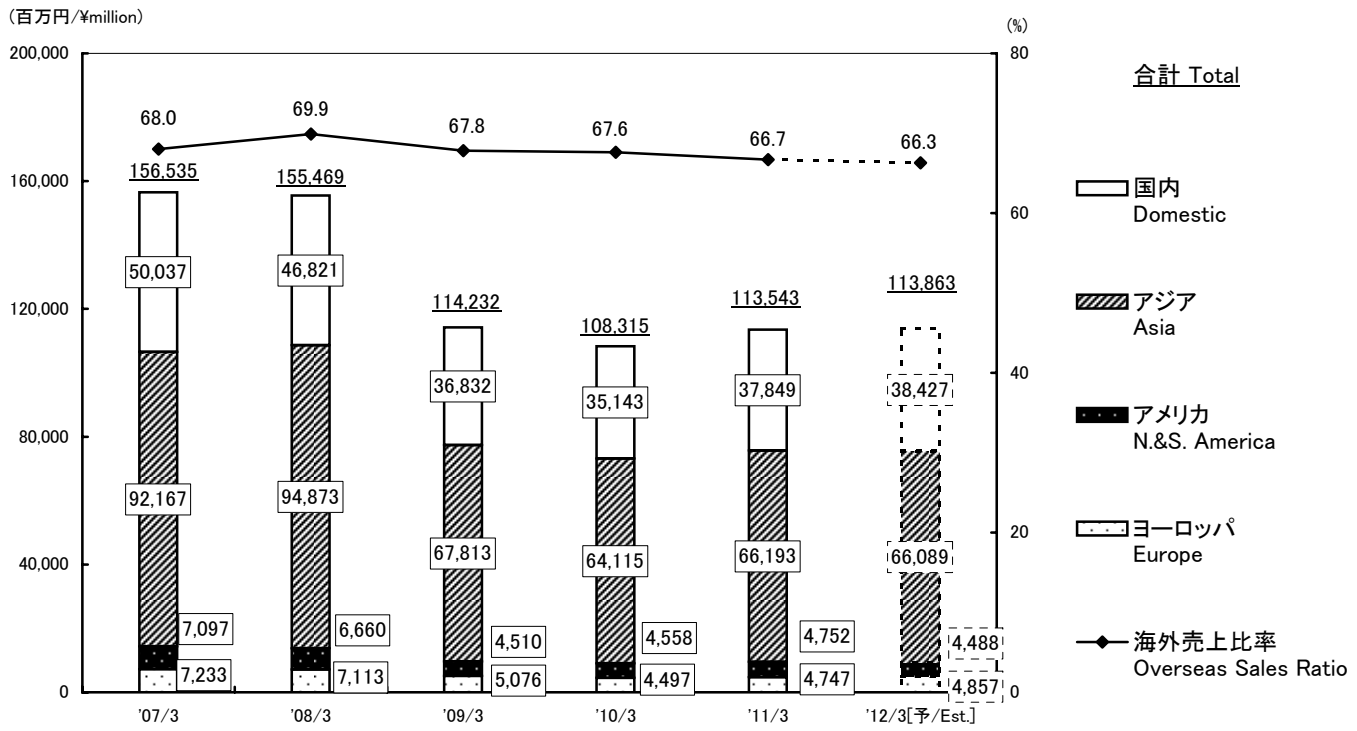
### (2) 地域別売上高・海外売上比率 Sales by Region/Overseas Sales Ratio



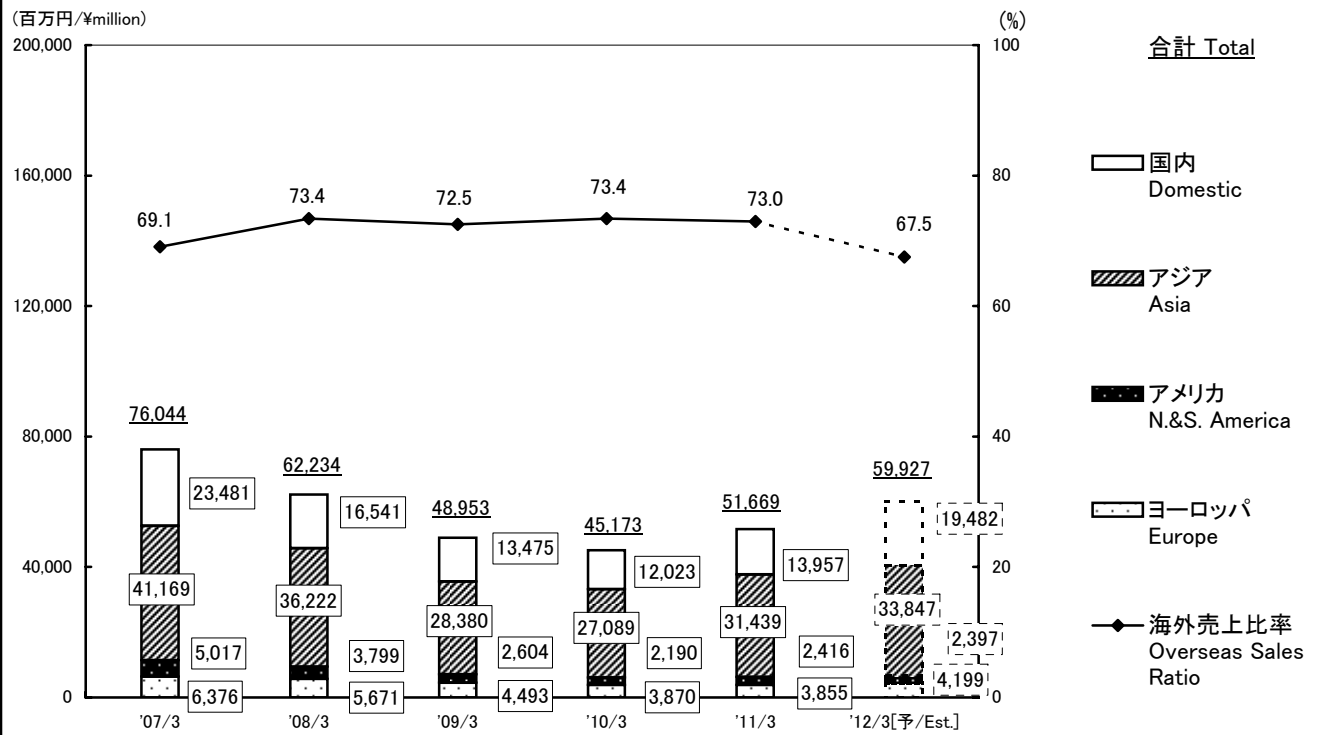
### (3) LSI 地域別売上高 ICs Sales by Region



### (4) 半導体素子 地域別売上高 Discrete Semiconductor Devices Sales by Region



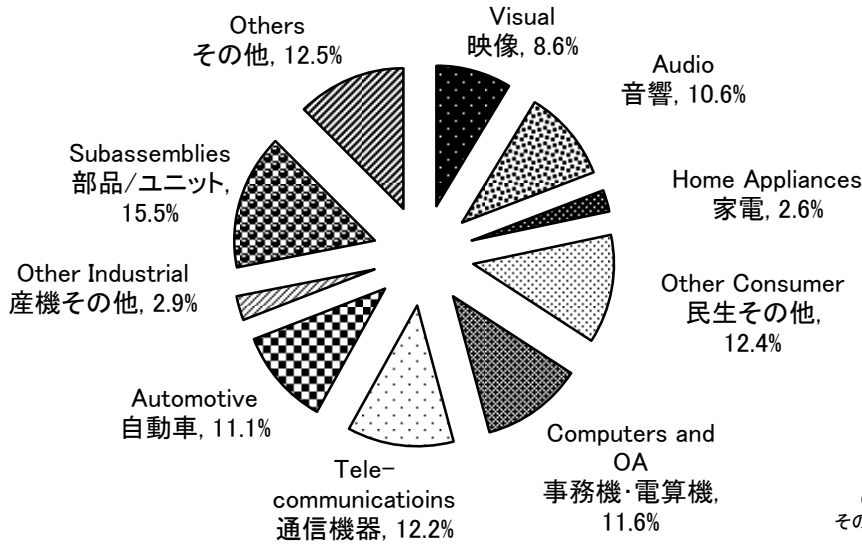
(5) その他 地域別売上高  
Others Sales by Region



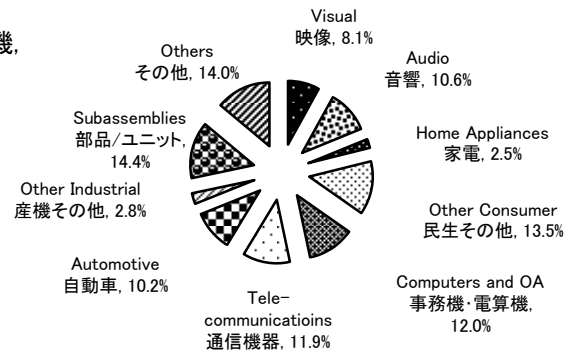
(6) 用途別売上構成比 Sales by Application

11/3

(注)当グラフは、製品納入先から用途を推定して作成したものであり、  
当社の推測を含んでいますので、参考値としてご使用ください。  
Note: Data on this page include guess to some extent.  
Please use these data for your reference.



10/9



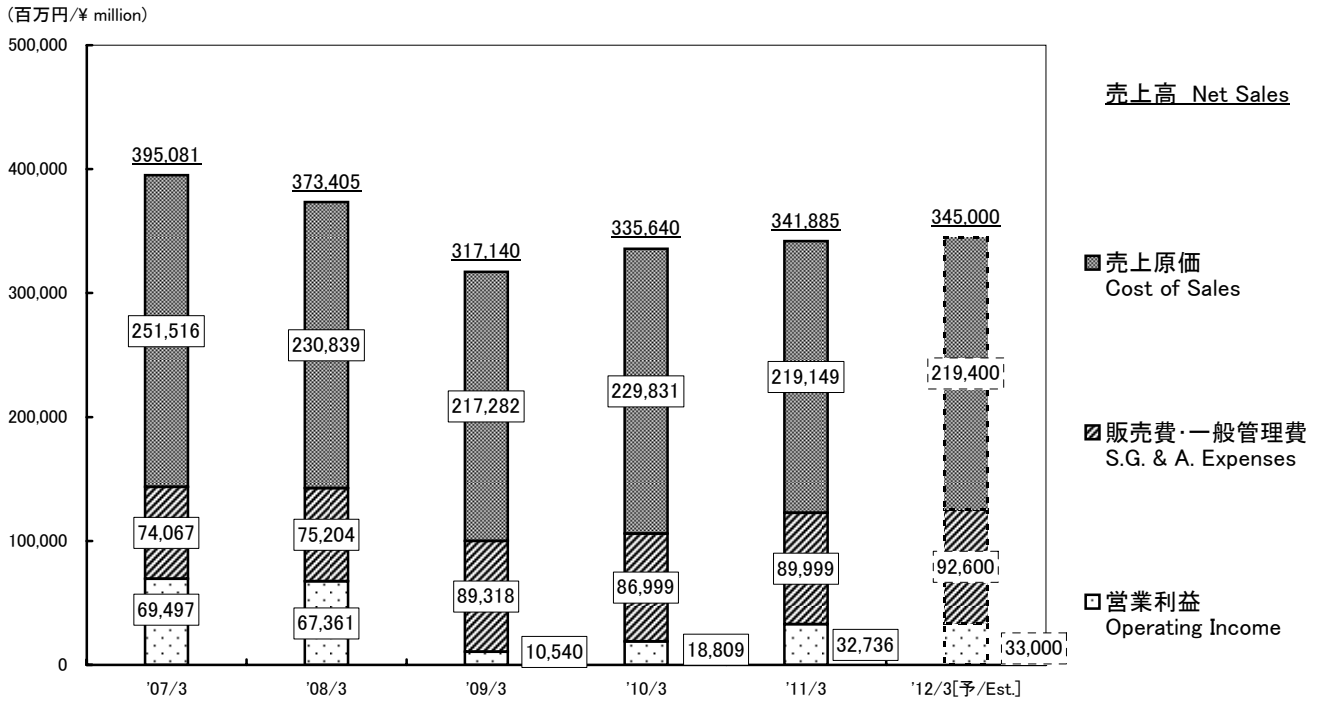
| 用途<br>Application           | 主な最終製品<br>Major End Products  |
|-----------------------------|---|
| 映像<br>Visual                | テレビ、VTR、VTRカメラ、DVDプレーヤなど<br>TV, VCR, VCR Camera, DVD, etc.  |
| 音響<br>Audio                 | ラジカセ、CD、MD、カーオーディオ、ステレオ、デジタルメディアプレーヤーなど<br>Radio Cassette Recorder, CD, MD, Car Audio, Stereo, Digital Media Player, etc.   |
| 家電<br>Home Appliances       | 電子レンジ、炊飯器、エアコン、カーエアコンなど<br>Microwave Oven, Electric Rice Cooker, Air Conditioner, Car Air Conditioner, etc.   |
| 民生その他<br>Other Consumer     | デジタルスチルカメラ、カメラ、電子楽器、ゲーム機、時計、健康機器など<br>Digital Still Camera, Camera, Electronic Musical Instrument, Game Machine, Watch, Health Device, etc.                                     |
| 事務機・電算機<br>Computers and OA | パソコン、サーバー、PDA、プリンタ、データストレージ(DVD-ROM、CD-RW、CD-ROM、HDD、FDD)、<br>モニタ、各種端末装置など<br>PC, Server, PDA, Printer, Data Storage(DVD-ROM, CD-RW, CD-ROM, HDD, FDD), Monitor, Terminal, etc. |
| 通信機器<br>Telecommunications  | 電話機、携帯電話・PHS、モデム、FAX、ネットワークなど<br>Telephone, Cellular Phone・PHS, Modem, FAX, Network, etc.   |
| 自動車<br>Automotive           | エンジンコントロールユニット、エアバッグ、カーナビなど<br>Engine Control Unit, Air bag, Car Navigation, etc.   |
| 産機その他<br>Other Industrial   | 電気測定器、工作機械、医療機器、自販機など<br>Electrical Measuring Equipment, Machine Tool, Medical Equipment, Vending Machine, etc.   |
| 部品/ユニット<br>Subassemblies    | チューナー、モーター、電源、光ピックアップ、各種ユニットなど<br>Tuner, Motor, Power, Optical Pick up Laser, Unit, etc.  |
| その他<br>Others               | 商社販売、OEMなど<br>Sales for trading company, OEM, etc.  |

### 3.売上原価・販管費・営業利益

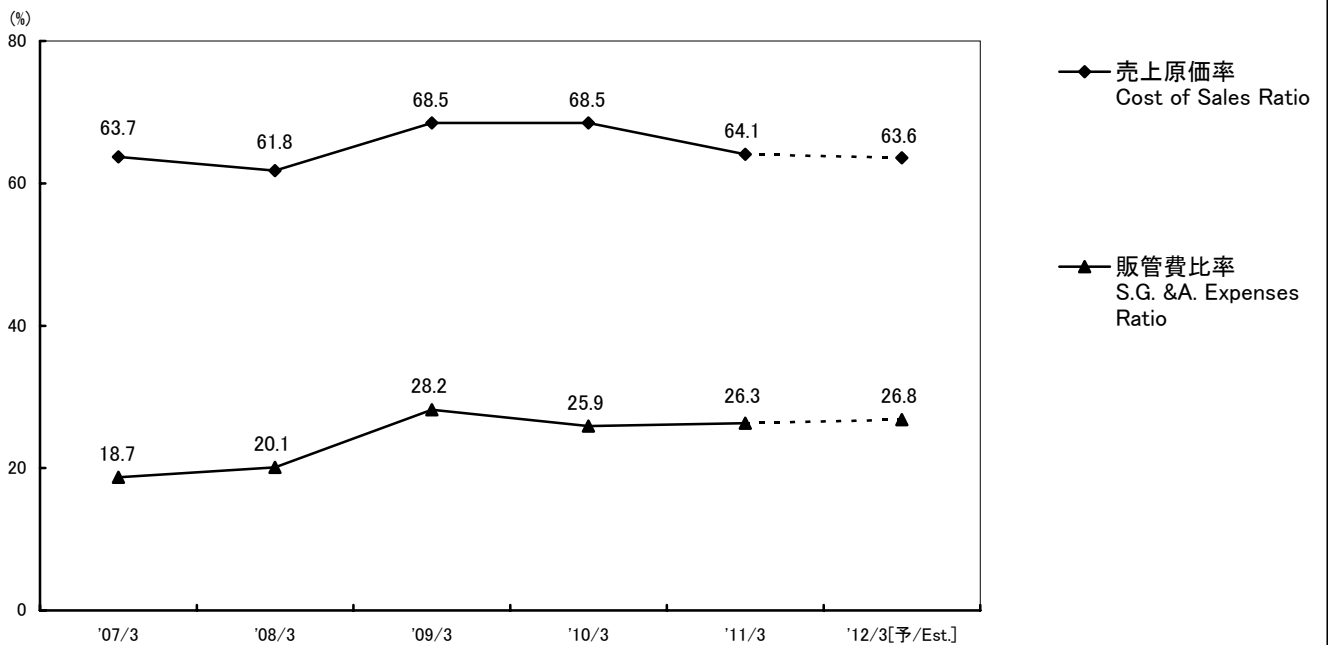
【連結 Consolidated】

### Cost of Sales/S.G. & A. Expenses/Operating Income

#### (1) 売上原価・販管費・営業利益 Cost of Sales/S.G.&A. Expenses/Operating Income



#### (2) 売上原価率・販管費比率 Cost of Sales as % of Net Sales /S.G. & A. Expenses as % of Net Sales

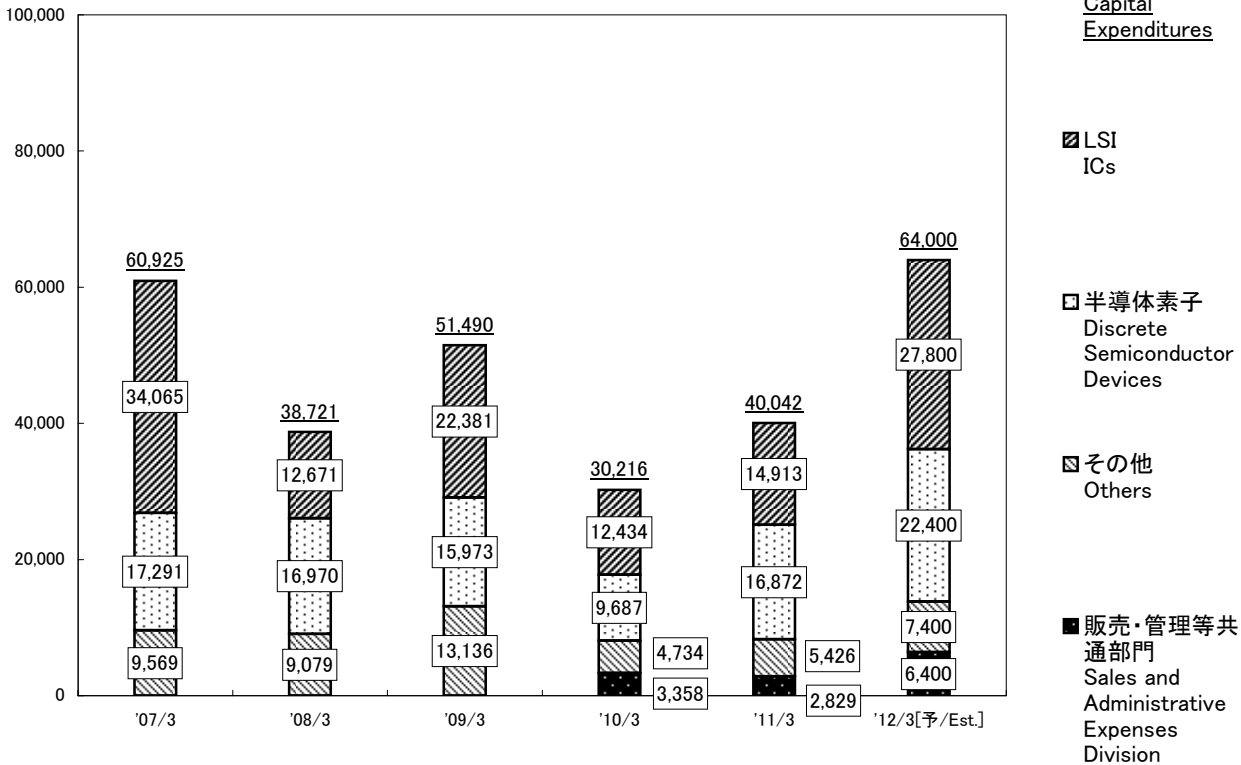


# 4.設備投資・減価償却費 Capital Expenditures・Depreciation

【連結 Consolidated】

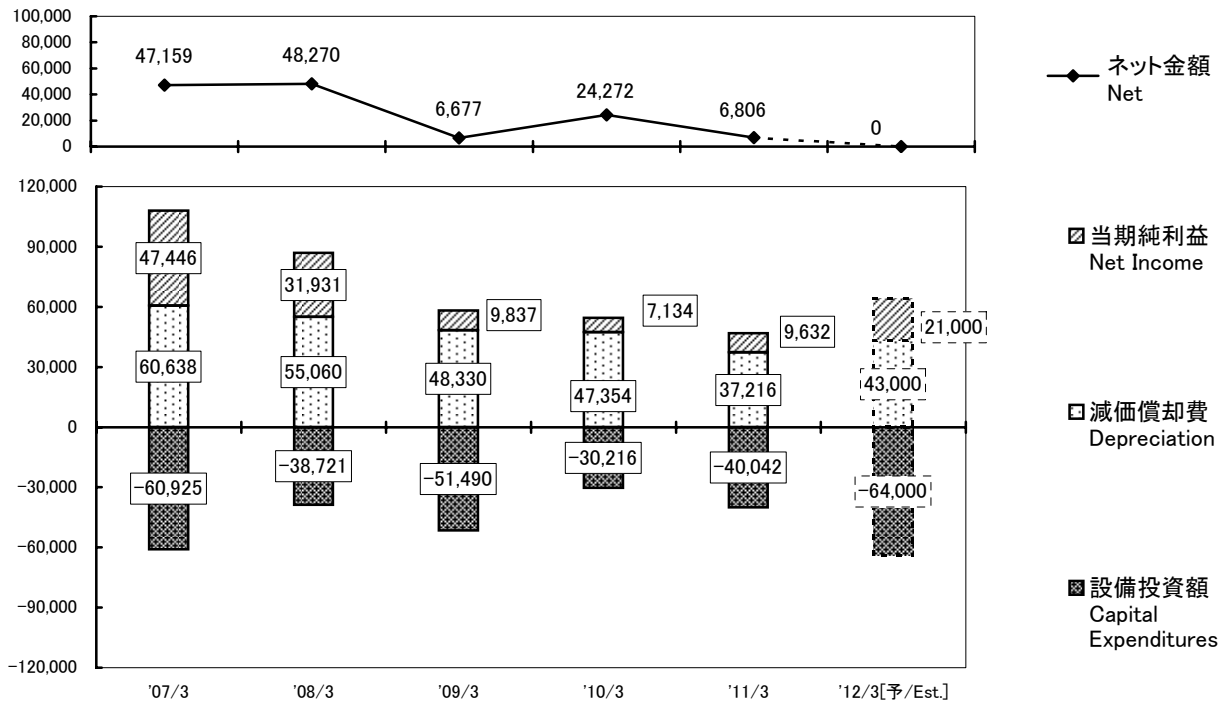
## (1)設備投資 Capital Expenditures

(百万円/¥million)



## (2) 当期純利益・減価償却費と設備投資の関係 Net Income, Depreciation, and Capex

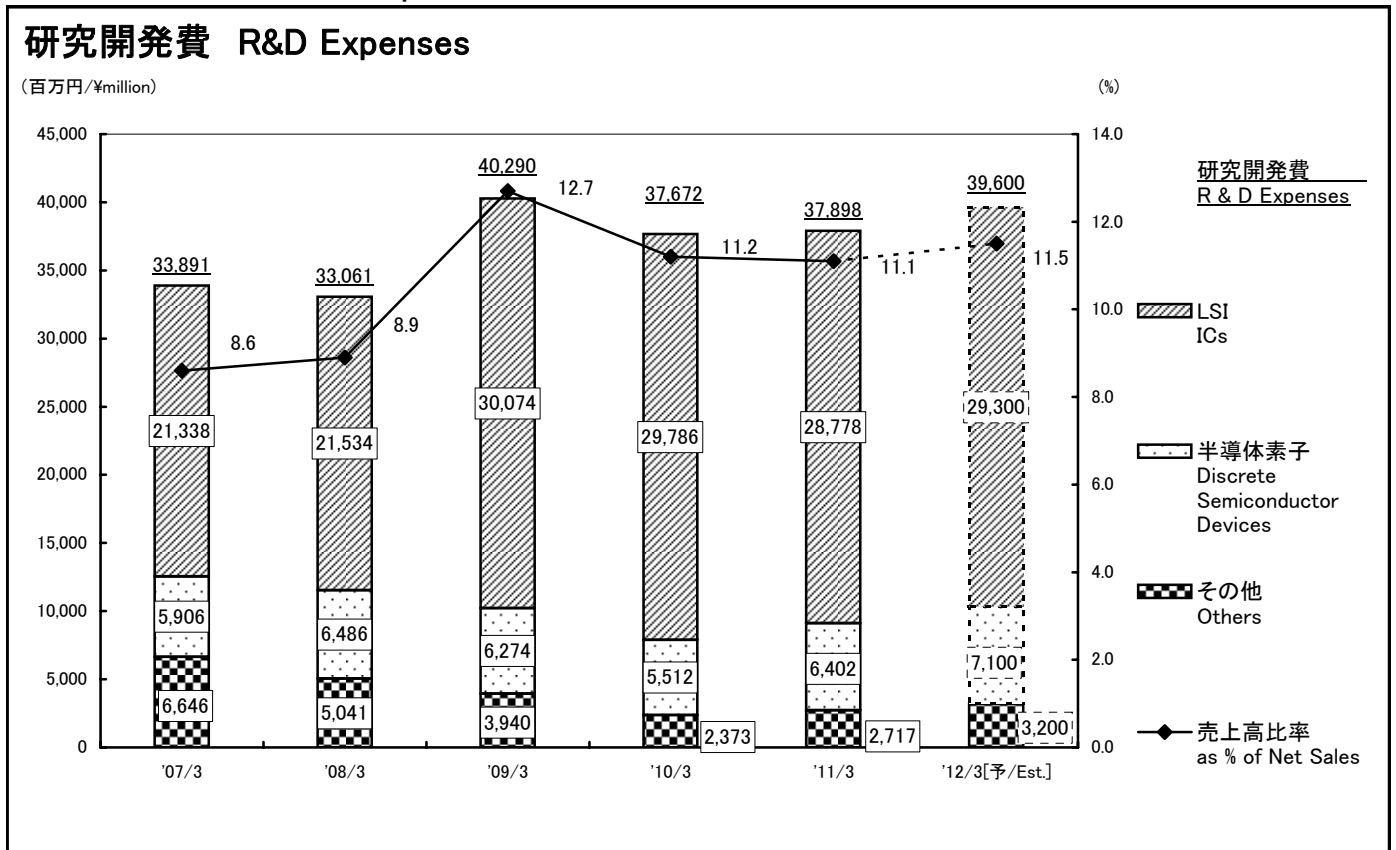
(百万円/¥million)



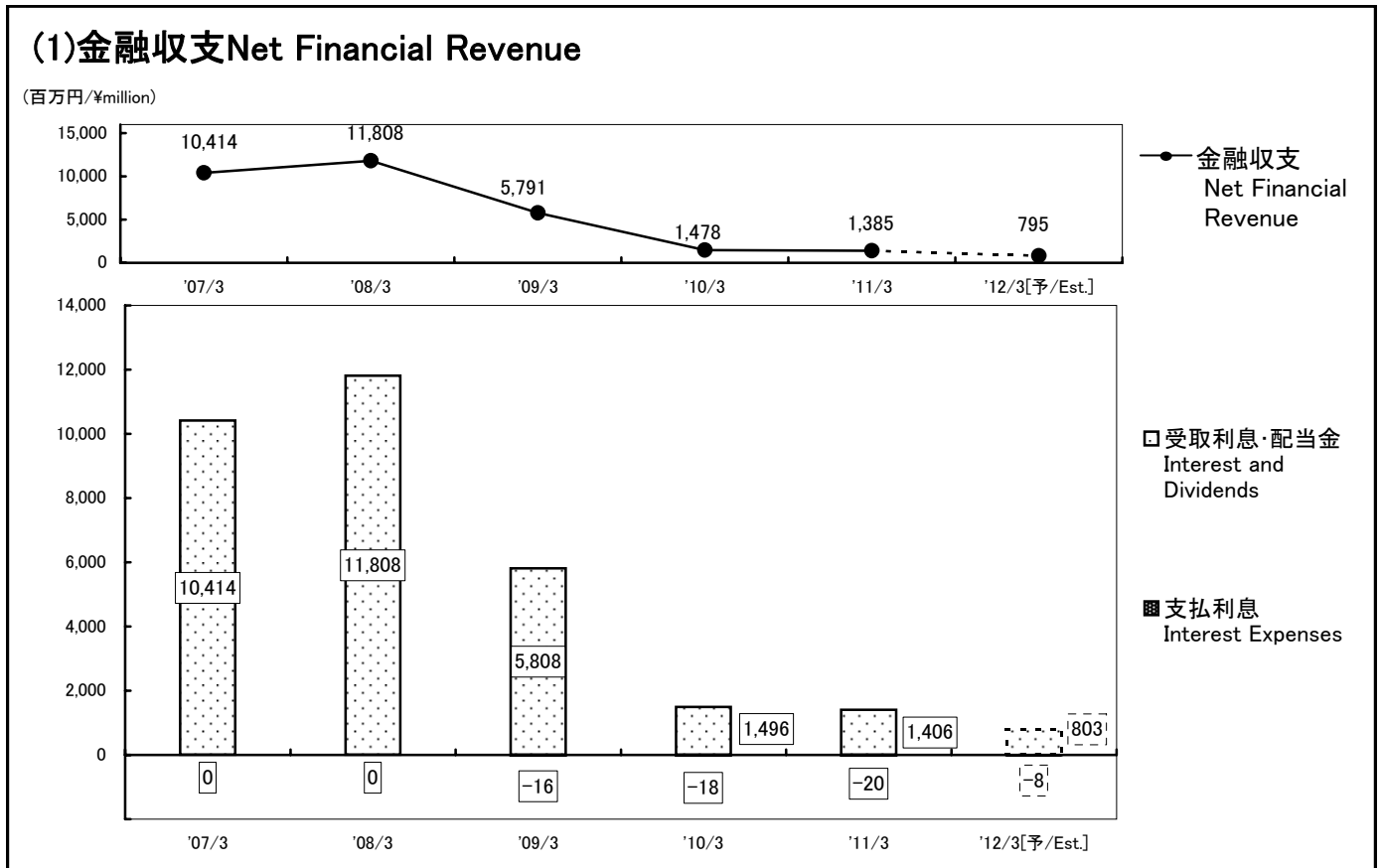


# 5.研究開発費 Research and Development

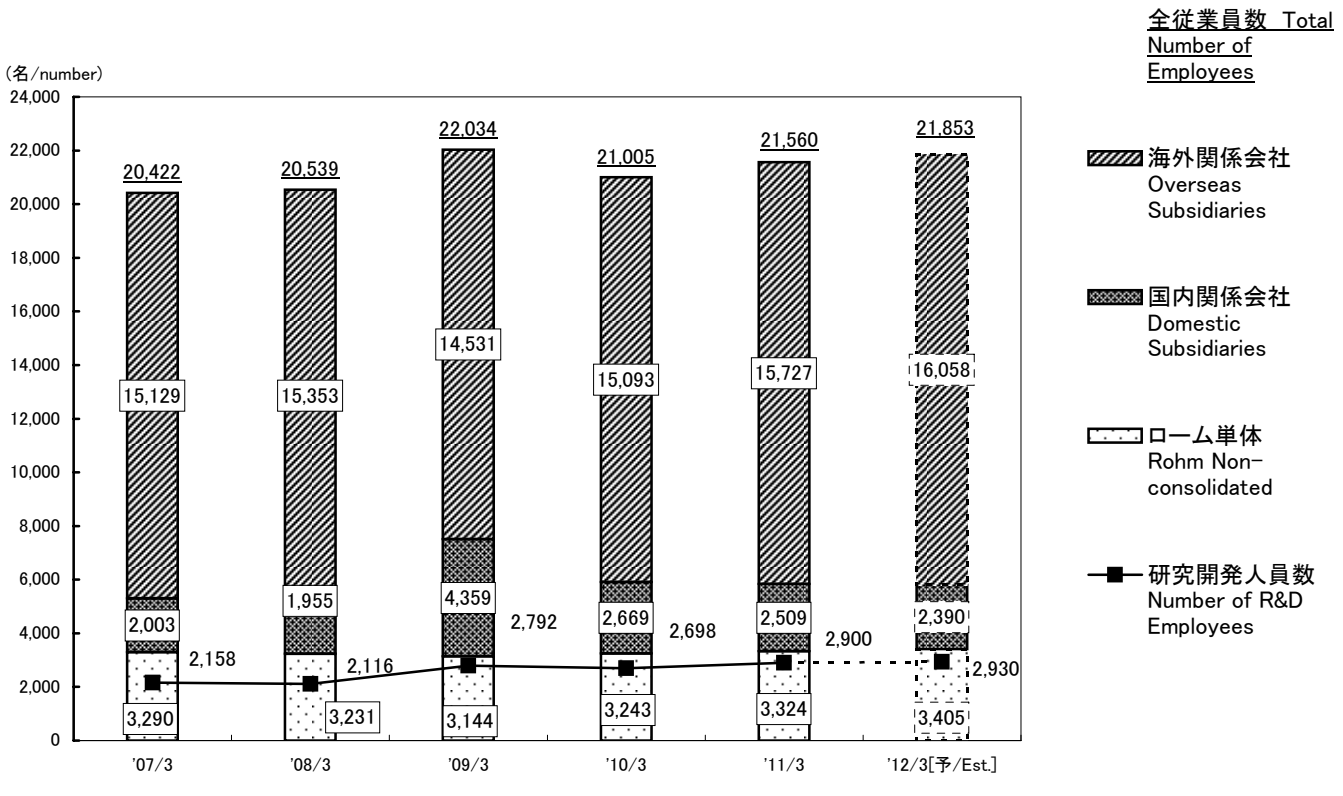
【連結 Consolidated】



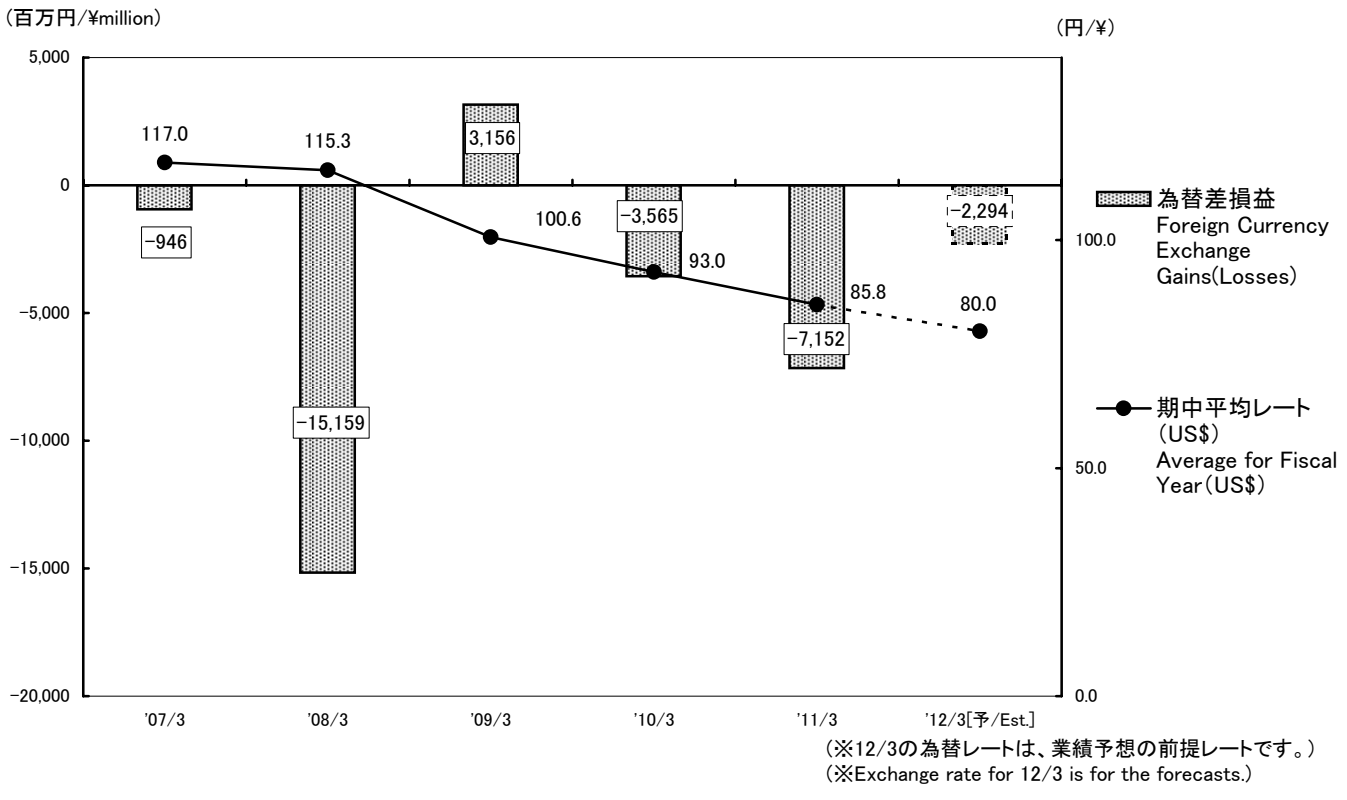
# 6.その他 Others



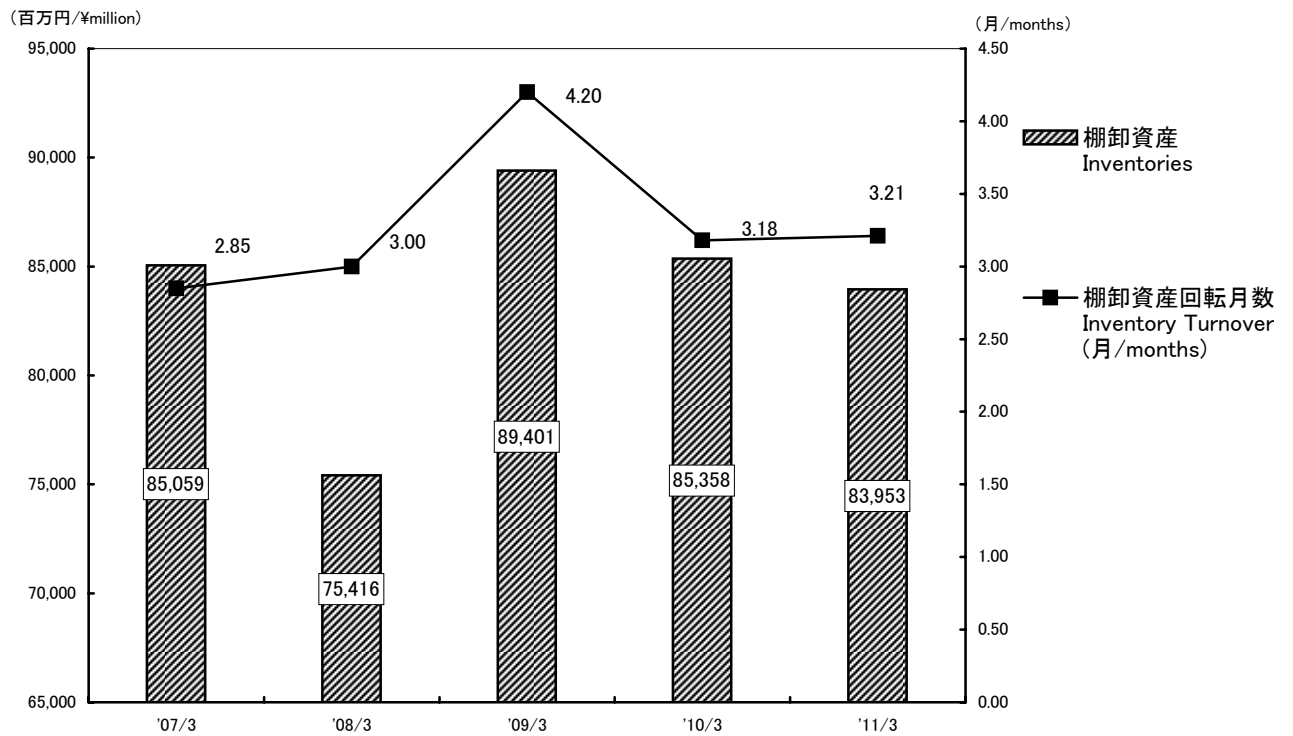
(2)従業員数・研究開発人員数  
Number of Employees/Number of R&D Employees



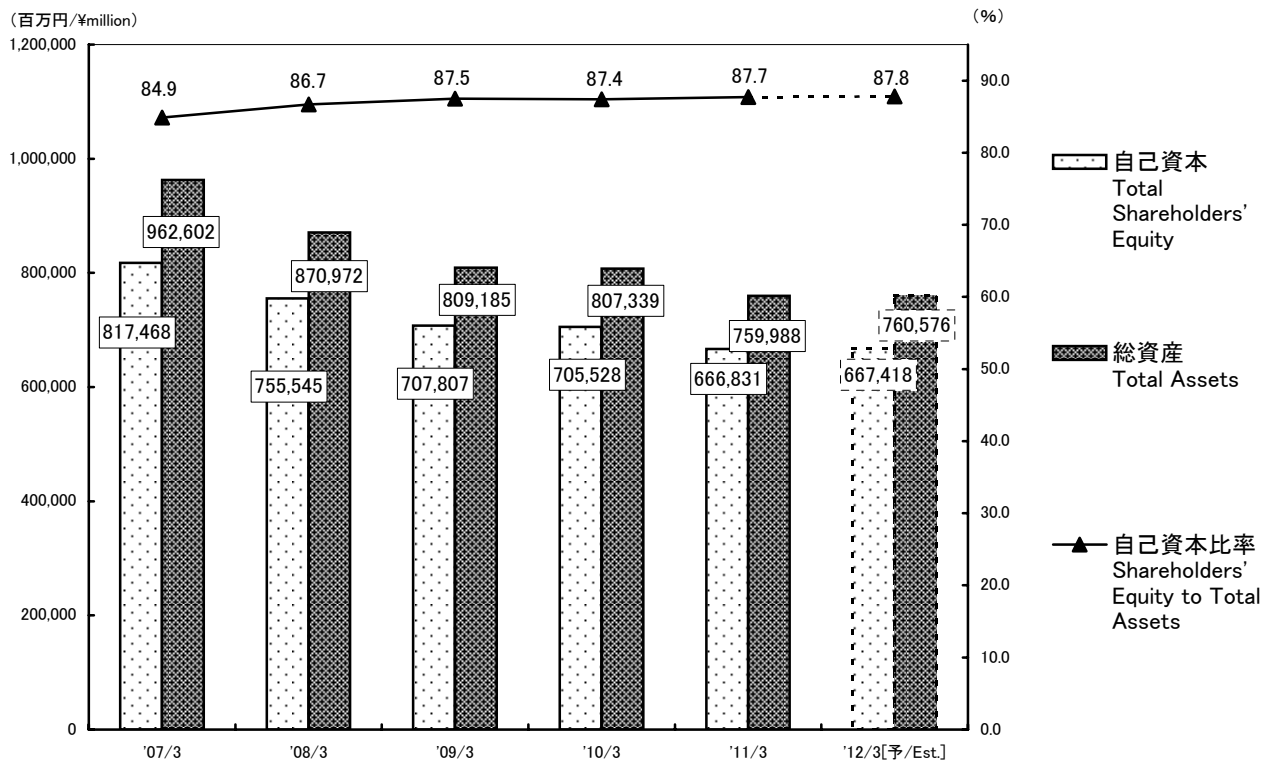
(3)為替レート・為替差損益  
Exchange Rate/Foreign Currency Exchange Gains(Losses)



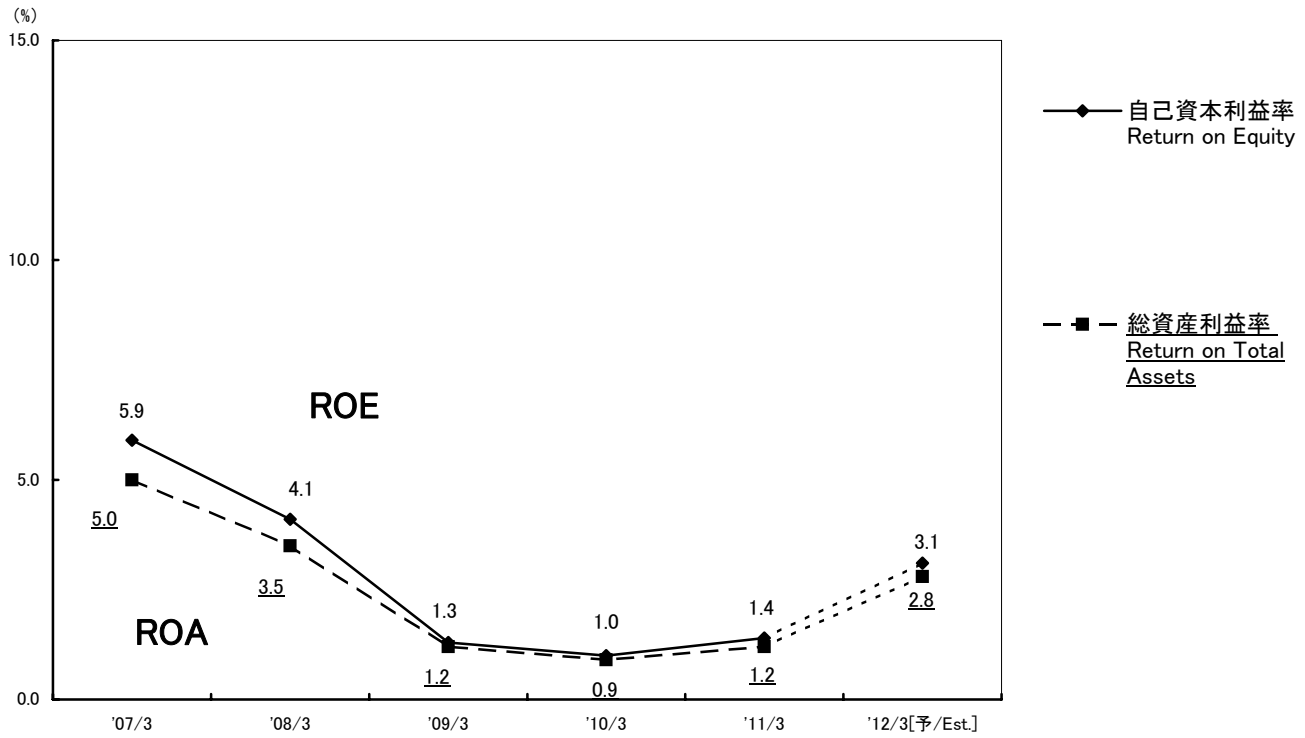
#### (4) 棚卸資産 Inventories



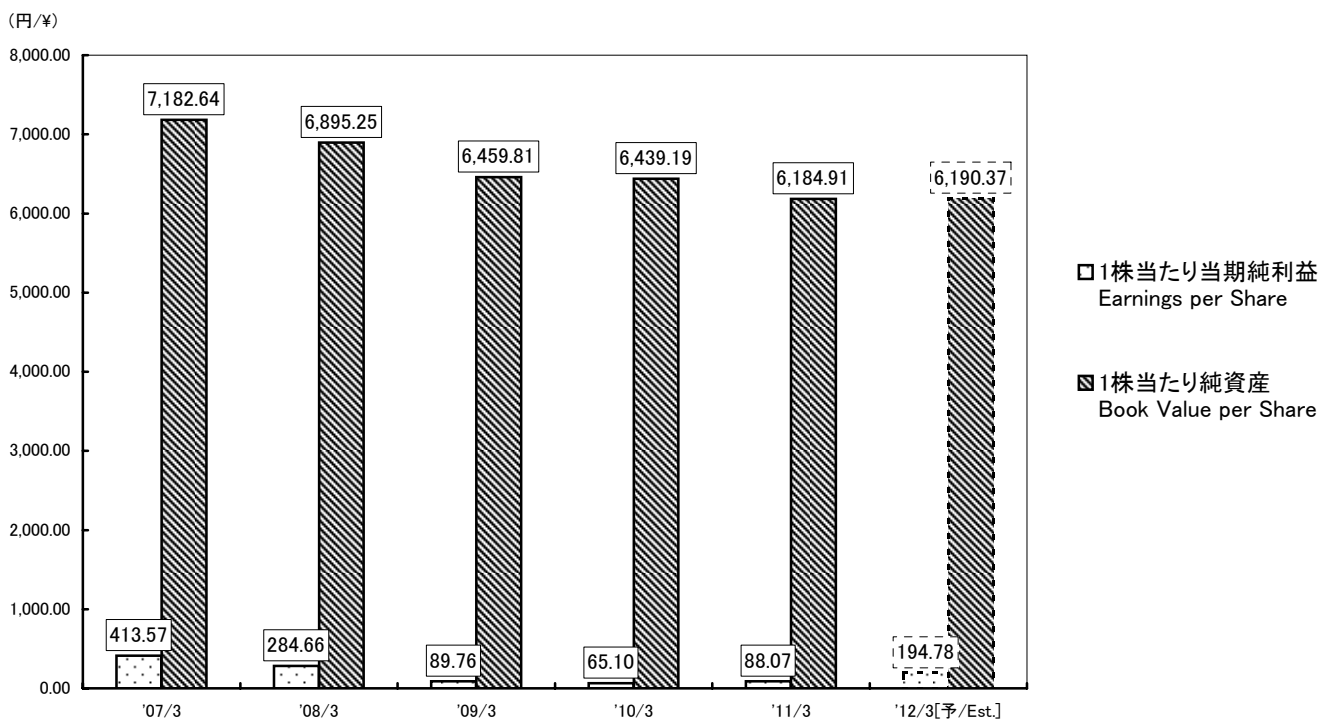
#### (5) 自己資本・総資産 Shareholders' Equity/Total Assets



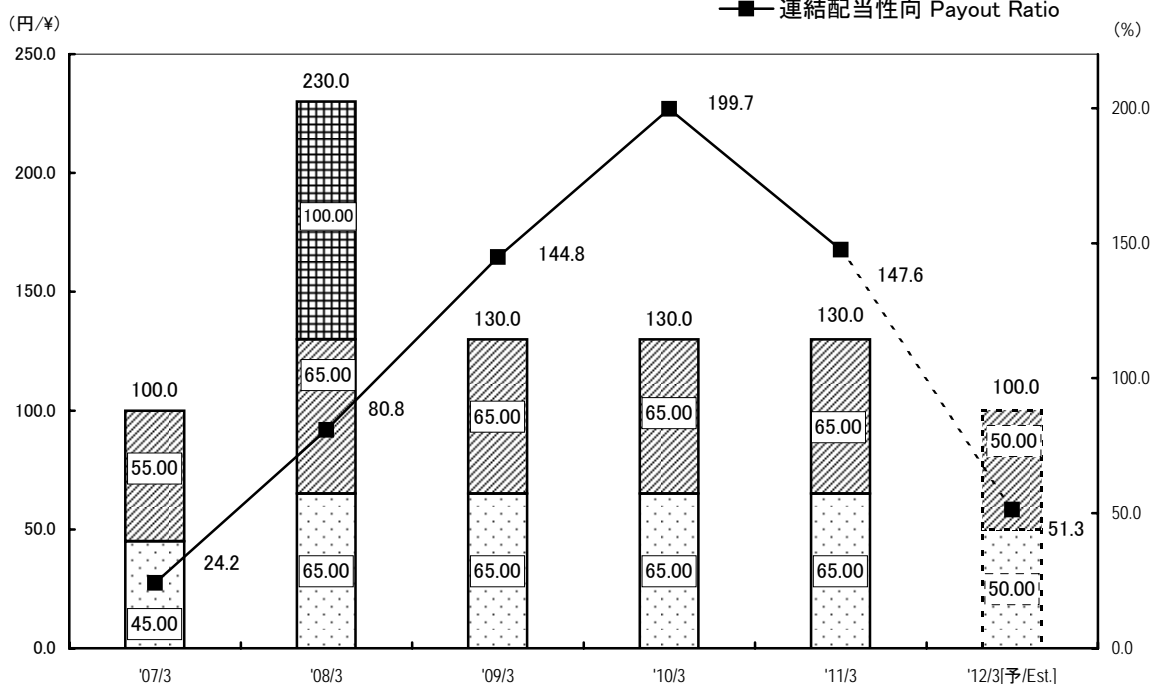
(6) 自己資本利益率・総資産利益率  
Return on Equity/Return on Total Assets



(7) 1株当たり当期純利益・1株当たり純資産  
Earnings per Share/Book Value per Share



(8) 1株当たり配当金・連結配当性向  
Dividends/Payout Ratio



※当期純利益から普通株主に帰属しない金額を控除した計算方法に変更しております。(企業会計基準に準拠)  
 ※The computation has been changed to deduct the amount which is not attributable to common stockholders from net income. (Based on the standard accounting rule in Japan)

※計算式 Formula

|  |  |
|--|--|
| <p>■ 棚卸資産回転月数 =<br/>Inventory Turnover</p>   | $\frac{\text{（期初棚卸資産} + \text{期末棚卸資産）}}{2}$ $\frac{\text{（Inventories at the term beginning} + \text{Inventories at the term end）}}{2}$ <hr/> <p style="text-align: center;">直近3ヶ月の月平均売上高<br/>Average of nearest 3months sales of the term</p> |
| <p>■ 自己資本利益率 =<br/>ROE</p>   | $\frac{\text{当期純利益}}{\text{（期初自己資本} + \text{期末自己資本）}} \times 100\%$ $\frac{\text{Net Income}}{\text{（Equity at the term beginning} + \text{Equity at the term end）}} \times 100\%$   |
| <p>※自己資本=07/3期からの貸借対照表上の純資産の部合計-新株予約権-少数株主持分(=06/3期までの貸借対照表上の株主資本(当社の場合))<br/>             ※Shareholders' Equity = Total net assets - Stock subscription rights - Minority interests on the balance sheet after FY07<br/>             (=Shareholders' Equity on the Balance Sheet before FY06)</p> |  |
| <p>■ 総資産利益率 =<br/>ROA</p>  | $\frac{\text{当期純利益}}{\text{（期初総資産} + \text{期末総資産）}} \times 100\%$ $\frac{\text{Net Income}}{\text{（Total Assets at the term beginning} + \text{Total Assets at the term end）}} \times 100\%$   |
| <p>■ 1株当たり当期純利益 =<br/>EPS</p>  | $\frac{\text{当期純利益}}{\text{期中平均発行済株式数}}$ $\frac{\text{Net Income}}{\text{Average Number of Issued Common Stock}}$  |
| <p>■ 1株当たり純資産 =<br/>Book Value per Share</p>   | $\frac{\text{純資産の部合計-少数株主持分}}{\text{期末発行済株式数}}$ $\frac{\text{Total Net Assets} - \text{Minority Interests}}{\text{Issue Common Stock at the term end}}$  |

## 1-(1) 業績 Results of Operations

(百万円/¥million)

| 年度 Fiscal Year Ended  | '02/3   | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   | '12/3[予/Est.] |
|-----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| 売上高 Net Sales         | 321,264 | 350,281 | 355,630 | 369,023 | 387,790 | 395,081 | 373,405 | 317,140 | 335,640 | 341,885 | 345,000       |
| 営業利益 Operating Income | 66,458  | 96,122  | 94,507  | 76,054  | 68,318  | 69,497  | 67,361  | 10,540  | 18,809  | 32,736  | 33,000        |
| 経常利益 Ordinary Income  | 75,041  | 91,684  | 92,083  | 79,320  | 78,437  | 77,578  | 62,796  | 18,544  | 17,284  | 26,805  | 32,000        |
| 当期純利益 Net Income      | 39,273  | 53,003  | 63,717  | 45,135  | 48,304  | 47,446  | 31,931  | 9,837   | 7,134   | 9,632   | 21,000        |

## 1-(2) 利益率 Income Ratio

(%)

| 年度 Fiscal Year Ended         | '02/3 | '03/3 | '04/3 | '05/3 | '06/3 | '07/3 | '08/3 | '09/3 | '10/3 | '11/3 | '12/3[予/Est.] |
|------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|
| 営業利益率 Operating Income Ratio | 20.7  | 27.4  | 26.6  | 20.6  | 17.6  | 17.6  | 18.0  | 3.3   | 5.6   | 9.6   | 9.6           |
| 経常利益率 Ordinary Income Ratio  | 23.4  | 26.2  | 25.9  | 21.5  | 20.2  | 19.6  | 16.8  | 5.8   | 5.1   | 7.8   | 9.3           |
| 当期純利益率 Net Income Ratio      | 12.2  | 15.1  | 17.9  | 12.2  | 12.5  | 12.0  | 8.6   | 3.1   | 2.1   | 2.8   | 6.1           |

## 2-(1) セグメント別売上高 Sales by Segment

(百万円/¥million)

| 年度 Fiscal Year Ended                 | '02/3   | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   | '12/3[予/Est.] |
|--------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| 合計 Total                             | 321,264 | 350,281 | 355,630 | 369,023 | 387,790 | 395,081 | 373,405 | 317,140 | 335,640 | 341,885 | 345,000       |
| LSI ICs                              | 132,403 | 146,740 | 140,541 | 144,984 | 157,908 | 162,501 | 155,702 | 153,954 | 182,152 | 176,672 | 171,210       |
| 半導体素子 Discrete Semiconductor Devices | 122,172 | 136,252 | 139,009 | 141,787 | 150,636 | 156,535 | 155,469 | 114,232 | 108,315 | 113,543 | 113,863       |
| その他 Others                           | 66,688  | 67,288  | 76,079  | 82,251  | 79,245  | 76,044  | 62,234  | 48,953  | 45,173  | 51,669  | 59,927        |

## 2-(2) 地域別売上高・海外売上比率 Sales by Region/Overseas Sales Ratio

(百万円/¥million)

| 年度 Fiscal Year Ended           | '02/3   | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   | '12/3[予/Est.] |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| 海外売上比率 Overseas Sales Ratio(%) | 54.6    | 53.9    | 55.9    | 56.1    | 59.7    | 61.1    | 63.1    | 61.0    | 62.4    | 64.1    | 64.6          |
| 国内 Domestic                    | 145,951 | 161,456 | 156,762 | 161,852 | 156,268 | 153,671 | 137,761 | 123,791 | 126,351 | 122,632 | 121,989       |
| アジア Asia                       | 135,891 | 151,371 | 163,457 | 174,159 | 200,100 | 209,738 | 206,310 | 168,679 | 181,277 | 190,917 | 196,447       |
| アメリカ N.&S. America             | 18,381  | 18,111  | 14,811  | 13,990  | 15,138  | 15,212  | 13,301  | 11,684  | 16,219  | 16,056  | 14,527        |
| ヨーロッパ Europe                   | 21,039  | 19,342  | 20,597  | 19,021  | 16,282  | 16,459  | 16,031  | 12,985  | 11,792  | 12,278  | 12,035        |

## 2-(3) LSI 地域別売上高 ICs Sales by Region

(百万円/¥million)

| 年度 Fiscal Year Ended           | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| 海外売上比率 Overseas Sales Ratio(%) | 50.6   | 49.0   | 50.6   | 49.8   | 51.8   | 50.7   | 52.2   | 52.3   | 56.5   | 59.9   | 62.6          |
| 国内 Domestic                    | 65,440 | 74,846 | 69,403 | 72,799 | 76,052 | 80,152 | 74,398 | 73,483 | 79,184 | 70,825 | 64,079        |
| アジア Asia                       | 60,111 | 65,439 | 64,479 | 65,001 | 75,610 | 76,401 | 75,214 | 72,485 | 90,072 | 93,284 | 96,510        |
| アメリカ N.&S. America             | 3,558  | 3,354  | 2,916  | 2,958  | 3,405  | 3,097  | 2,841  | 4,569  | 9,470  | 8,888  | 7,641         |
| ヨーロッパ Europe                   | 3,292  | 3,100  | 3,742  | 4,224  | 2,839  | 2,849  | 3,247  | 3,415  | 3,424  | 3,674  | 2,979         |

## 2-(4) 半導体素子 地域別売上高 Discrete Semiconductor Devices Sales by Region

(百万円/¥million)

| 年度 Fiscal Year Ended           | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| 海外売上比率 Overseas Sales Ratio(%) | 60.9   | 59.5   | 60.7   | 62.4   | 65.6   | 68.0   | 69.9   | 67.8   | 67.6   | 66.7   | 66.3          |
| 国内 Domestic                    | 47,792 | 55,126 | 54,591 | 53,345 | 51,840 | 50,037 | 46,821 | 36,832 | 35,143 | 37,849 | 38,427        |
| アジア Asia                       | 56,686 | 63,677 | 69,020 | 74,000 | 85,108 | 92,167 | 94,873 | 67,813 | 64,115 | 66,193 | 66,089        |
| アメリカ N.&S. America             | 9,715  | 9,880  | 7,501  | 6,811  | 6,935  | 7,097  | 6,660  | 4,510  | 4,558  | 4,752  | 4,488         |
| ヨーロッパ Europe                   | 7,977  | 7,568  | 7,896  | 7,629  | 6,752  | 7,233  | 7,113  | 5,076  | 4,497  | 4,747  | 4,857         |

## 2-(5) その他 地域別売上高 Others Sales by Region

(百万円/¥million)

| 年度 Fiscal Year Ended           | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| 海外売上比率 Overseas Sales Ratio(%) | 50.9   | 53.2   | 56.9   | 56.6   | 64.2   | 69.1   | 73.4   | 72.5   | 73.4   | 73.0   | 67.5          |
| 国内 Domestic                    | 32,718 | 31,484 | 32,768 | 35,707 | 28,374 | 23,481 | 16,541 | 13,475 | 12,023 | 13,957 | 19,482        |
| アジア Asia                       | 19,093 | 22,254 | 29,957 | 35,157 | 39,381 | 41,169 | 36,222 | 28,380 | 27,089 | 31,439 | 33,847        |
| アメリカ N.&S. America             | 5,107  | 4,876  | 4,394  | 4,220  | 4,798  | 5,017  | 3,799  | 2,604  | 2,190  | 2,416  | 2,397         |
| ヨーロッパ Europe                   | 9,768  | 8,673  | 8,958  | 7,166  | 6,691  | 6,376  | 5,671  | 4,493  | 3,870  | 3,855  | 4,199         |

## 3-(1) 売上原価・販管費・営業利益 Cost of Sales/S.G. &amp; A. Expenses/Operating Income

(百万円/¥million)

| 年度 Fiscal Year Ended         | '02/3   | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   | '12/3[予/Est.] |
|------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| 売上高 Net Sales                | 321,264 | 350,281 | 355,630 | 369,023 | 387,790 | 395,081 | 373,405 | 317,140 | 335,640 | 341,885 | 345,000       |
| 売上原価 Cost of Sales           | 198,630 | 185,795 | 194,856 | 221,132 | 243,516 | 251,516 | 230,839 | 217,282 | 229,831 | 219,149 | 219,400       |
| 販売費・一般管理費 S.G. & A. Expenses | 56,175  | 68,363  | 66,266  | 71,836  | 75,954  | 74,067  | 75,204  | 89,318  | 86,999  | 89,999  | 92,600        |
| 営業利益 Operating Income        | 66,458  | 96,122  | 94,507  | 76,054  | 68,318  | 69,497  | 67,361  | 10,540  | 18,809  | 32,736  | 33,000        |

## 3-(2) 売上原価率・販管費比率 Cost of Sales as % of Net Sales/S.G. &amp; A. Expenses as % of Net Sales

(%)

| 年度 Fiscal Year Ended           | '02/3 | '03/3 | '04/3 | '05/3 | '06/3 | '07/3 | '08/3 | '09/3 | '10/3 | '11/3 | '12/3[予/Est.] |
|--------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|
| 原価率 Cost of Sales Ratio        | 61.8  | 53.0  | 54.8  | 59.9  | 62.8  | 63.7  | 61.8  | 68.5  | 68.5  | 64.1  | 63.6          |
| 販管費比率 S.G. & A. Expenses Ratio | 17.5  | 19.5  | 18.6  | 19.5  | 19.6  | 18.7  | 20.1  | 28.2  | 25.9  | 26.3  | 26.8          |

## 4-(1) 設備投資 Capital Expenditures

(百万円/¥million)

| 年度 Fiscal Year Ended                                  | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| 設備投資額 Capital Expenditures                            | 43,326 | 40,547 | 51,958 | 85,171 | 80,239 | 60,925 | 38,721 | 51,490 | 30,216 | 40,042 | 64,000        |
| LSI ICs   | 15,355 | 17,953 | 21,228 | 36,768 | 43,149 | 34,065 | 12,671 | 22,381 | 12,434 | 14,913 | 27,800        |
| 半導体素子 Discrete Semiconductor Devices                  | 13,289 | 13,814 | 16,028 | 22,052 | 20,820 | 17,291 | 16,970 | 15,973 | 9,687  | 16,872 | 22,400        |
| その他 Others  | 14,681 | 8,779  | 14,701 | 26,349 | 16,269 | 9,569  | 9,079  | 13,136 | 4,734  | 5,426  | 7,400         |
| 販売・管理費共通部門 Sales and Administrative Expenses Division |        |        |        |        |        |        |        |        | 3,358  | 2,829  | 6,400         |

## 4-(2) 当期純利益・減価償却費と設備投資の関係 Net Income, Depreciation, and Capex

(百万円/¥million)

| 年度 Fiscal Year Ended       | '02/3   | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   | '12/3[予/Est.] |
|----------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| ネット金額 Net                  | 48,085  | 64,497  | 57,298  | 7,066   | 24,734  | 47,159  | 48,270  | 6,677   | 24,272  | 6,806   | 0             |
| 当期純利益 Net Income           | 39,273  | 53,003  | 63,717  | 45,135  | 48,304  | 47,446  | 31,931  | 9,837   | 7,134   | 9,632   | 21,000        |
| 減価償却費 Depreciation         | 52,138  | 52,041  | 45,539  | 47,102  | 56,669  | 60,638  | 55,060  | 48,330  | 47,354  | 37,216  | 43,000        |
| 設備投資額 Capital Expenditures | -43,326 | -40,547 | -51,958 | -85,171 | -80,239 | -60,925 | -38,721 | -51,490 | -30,216 | -40,042 | -64,000       |

## 5 研究開発 Research and Development

(百万円/¥million)

| 年度 Fiscal Year Ended                 | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| 売上高比率 as % of Net Sales(%)           | 8.9    | 9.1    | 8.8    | 8.8    | 8.7    | 8.6    | 8.9    | 12.7   | 11.2   | 11.1   | 11.5          |
| 研究開発費 R&D Expenses                   | 28,624 | 31,827 | 31,380 | 32,342 | 33,794 | 33,891 | 33,061 | 40,290 | 37,672 | 37,898 | 39,600        |
| LSI ICs                              | 22,397 | 23,780 | 23,476 | 20,968 | 21,404 | 21,338 | 21,534 | 30,074 | 29,786 | 28,778 | 29,300        |
| 半導体素子 Discrete Semiconductor Devices | 3,243  | 3,910  | 3,847  | 5,609  | 6,320  | 5,906  | 6,486  | 6,274  | 5,512  | 6,402  | 7,100         |
| その他 Others                           | 2,983  | 4,136  | 4,056  | 5,765  | 6,069  | 6,646  | 5,041  | 3,940  | 2,373  | 2,717  | 3,200         |

## 6-(1) 金融収支 Net Financial Revenue

(百万円/¥million)

| 年度 Fiscal Year Ended            | '02/3 | '03/3 | '04/3 | '05/3 | '06/3 | '07/3  | '08/3  | '09/3 | '10/3 | '11/3 | '12/3[予/Est.] |
|---------------------------------|-------|-------|-------|-------|-------|--------|--------|-------|-------|-------|---------------|
| 金融収支 Net Financial Revenue      | 3,592 | 2,785 | 2,370 | 3,318 | 6,283 | 10,414 | 11,808 | 5,791 | 1,478 | 1,385 | 795           |
| 受取利息・配当金 Interest and dividends | 3,596 | 2,786 | 2,370 | 3,318 | 6,283 | 10,414 | 11,808 | 5,808 | 1,496 | 1,406 | 803           |
| 支払利息 Interest Expenses          | -3    | -1    | 0     | 0     | 0     | 0      | 0      | -16   | -18   | -20   | -8            |

## 6-(2) 従業員数・研究開発人員数 Number of Employees/Number of R&amp;D Employees

(名/number)

| 年度 Fiscal Year Ended              | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|-----------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------------|
| 全従業員数 Total Number of Employees   | 15,174 | 16,841 | 18,591 | 19,803 | 20,279 | 20,422 | 20,539 | 22,034 | 21,005 | 21,560 | 21,853        |
| 海外関係会社 Overseas Subsidiaries      | 9,575  | 11,295 | 12,900 | 14,431 | 15,026 | 15,129 | 15,353 | 14,531 | 15,093 | 15,727 | 16,058        |
| 国内関係会社 Domestic Subsidiaries      | 2,919  | 2,673  | 2,706  | 2,079  | 1,938  | 2,003  | 1,955  | 4,359  | 2,669  | 2,509  | 2,390         |
| 口一ム単体 Rohm Non-Consolidated       | 2,680  | 2,873  | 2,985  | 3,293  | 3,315  | 3,290  | 3,231  | 3,144  | 3,243  | 3,324  | 3,405         |
| 研究開発人員数 Number of R & D Employees | 1,331  | 1,720  | 1,943  | 2,155  | 2,208  | 2,158  | 2,116  | 2,792  | 2,698  | 2,900  | 2,930         |

## 6-(3) 為替レート・為替差損益 Exchange Rate/Foreign Currency Exchange Gains (Losses)

(百万円/¥million)

| 年度 Fiscal Year Ended                          | '02/3 | '03/3  | '04/3  | '05/3 | '06/3 | '07/3 | '08/3   | '09/3 | '10/3  | '11/3  | '12/3[予/Est.] |
|---|-------|--------|--------|-------|-------|-------|---------|-------|--------|--------|---------------|
| 期中平均レート(¥/US\$) Average Rate                  | 125.1 | 122.3  | 114.0  | 107.3 | 113.1 | 117.0 | 115.3   | 100.6 | 93.0   | 85.8   | 80.0          |
| 為替差損益 Foreign Currency Exchange Gains(Losses) | 5,102 | -7,240 | -5,529 | 332   | 4,466 | -946  | -15,159 | 3,156 | -3,565 | -7,152 | -2,294        |

(\*'12/3の為替レートは、業績予想の前提レートです。)

(\*Exchange rate for '12/3 is for the forecasts.)

## 6-(4) 棚卸資産 Inventories

(百万円/¥million)

| 年度 Fiscal Year Ended                   | '02/3  | '03/3  | '04/3  | '05/3  | '06/3  | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 棚卸資産 Inventories                       | 47,713 | 52,487 | 61,493 | 68,037 | 86,725 | 85,059 | 75,416 | 89,401 | 85,358 | 83,953 |
| 棚卸資産回転月数 Inventory Turnover (月/months) | 1.82   | 2.03   | 2.15   | 2.50   | 2.79   | 2.85   | 3.00   | 4.20   | 3.18   | 3.21   |

## 6-(5) 自己資本・総資産 Shareholders' Equity/Total Assets

(百万円/¥million)

| 年度 Fiscal Year Ended                           | '02/3   | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   | '12/3[予/Est.] |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------------|
| 総資産 Total Assets                               | 740,627 | 805,692 | 846,799 | 867,322 | 951,441 | 962,602 | 870,972 | 809,185 | 807,339 | 759,988 | 760,576       |
| 自己資本 Total Shareholders' Equity                | 639,210 | 676,577 | 715,938 | 739,329 | 787,214 | 817,468 | 755,545 | 707,807 | 705,528 | 666,831 | 667,418       |
| 自己資本比率 Shareholders' Equity to Total Assets(%) | 86.3    | 84.0    | 84.5    | 85.2    | 82.7    | 84.9    | 86.7    | 87.5    | 87.4    | 87.7    | 87.8          |

(\*自己資本=07/3期からの貸借対照表上の純資産の部合計-新株予約権-少数株主持分=06/3期までの貸借対照表上の株主資本)

(\*Shareholders' Equity = Total net assets - Stock subscription rights - Minority Interests on the balance sheet after FY07

= Shareholders' Equity on the balance sheet before FY06)

## 6-(6) 自己資本利益率・総資産利益率 Return on Equity/Return on Total Assets

(%)

| 年度 Fiscal Year Ended          | '02/3 | '03/3 | '04/3 | '05/3 | '06/3 | '07/3 | '08/3 | '09/3 | '10/3 | '11/3 | '12/3[予/Est.] |
|-------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---------------|
| 自己資本利益率 Return on Equity      | 6.4   | 8.1   | 9.2   | 6.2   | 6.3   | 5.9   | 4.1   | 1.3   | 1.0   | 1.4   | 3.1           |
| 総資産利益率 Return on Total Assets | 5.2   | 6.9   | 7.7   | 5.3   | 5.3   | 5.0   | 3.5   | 1.2   | 0.9   | 1.2   | 2.8           |

(\*自己資本=07/3期からの貸借対照表上の純資産の部合計-新株予約権-少数株主持分=06/3期までの貸借対照表上の株主資本)

(\*Shareholders' Equity = Total net assets - Stock subscription rights - Minority Interests on the balance sheet after FY07

= Shareholders' Equity on the balance sheet before FY06)

## 6-(7) 1株当たり当期純利益・1株当たり純資産 Earnings per Share/Book Value per Share

(円/¥)

| 年度 Fiscal Year Ended          | '02/3    | '03/3    | '04/3    | '05/3    | '06/3    | '07/3    | '08/3    | '09/3    | '10/3    | '11/3    | '12/3[予/Est.] |
|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|---------------|
| 1株当たり当期純利益 Earnings per Share | 330.95   | 445.52   | 535.62   | 380.22   | 416.39   | 413.57   | 284.66   | 89.76    | 65.10    | 88.07    | 194.78        |
| 1株当たり純資産 Book Value per Share | 5,385.64 | 5,694.92 | 6,026.56 | 6,326.64 | 6,821.68 | 7,182.64 | 6,895.25 | 6,459.81 | 6,439.19 | 6,184.91 | 6,190.37      |

## 6-(8) 1株当たり配当金・連結配当性向 Dividends/Payout Ratio

(円/¥)

| 年度 Fiscal Year Ended | '02/3 | '03/3 | '04/3 | '05/3 | '06/3 | '07/3  | '08/3  | '09/3  | '10/3  | '11/3  | '12/3[予/Est.] |
|----------------------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|---------------|
| 配当金 Dividends        | 19.00 | 22.00 | 55.00 | 85.00 | 90.00 | 100.00 | 230.00 | 130.00 | 130.00 | 130.00 | 100.00        |
| 連結配当性向 Payout Ratio  | 5.7   | 4.9   | 10.3  | 22.4  | 21.6  | 24.2   | 80.8   | 144.8  | 199.7  | 147.6  | 51.3          |

(\*当期純利益から普通株式に帰属しない金額を控除した計算方法に変更しております。(企業会計に準拠))

(\*The computation has been changed to deduct the amount which is not attributable to common stockholders from net income. (Based on the standard accounting rule in Japan))

## 6-(9) 期中平均発行済株式数・期末発行済株式数 Average Number of Issued Common Stock/Issued Common Stock at the Term End

| 年度 Fiscal Year Ended                             | '02/3       | '03/3       | '04/3       | '05/3       | '06/3       | '07/3       | '08/3       | '09/3       | '10/3       | '11/3       | '12/3[予/Est.] |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------|
| 期中平均発行済株式数 Average Number of Issued Common Stock | 118,670,877 | 118,743,246 | 118,783,647 | 118,561,981 | 115,768,014 | 114,720,030 | 112,168,173 | 109,572,843 | 109,569,239 | 109,357,216 | 107,815,582   |
| 期末発行済株式数 Issued Common Stock at the Term End     | 118,687,990 | 118,785,890 | 118,781,637 | 116,850,835 | 115,384,269 | 113,811,499 | 109,574,553 | 109,570,842 | 109,567,800 | 107,815,682 | 107,815,574   |

## &lt;御参考&gt;

## Reference

| セグメントの名称<br>Segment                     | 主な製品及び事業の名称<br>Main Products and Business |                         |                                  |                                  |                  |
|---|---|-------------------------|----------------------------------|----------------------------------|------------------|
| LSI<br>ICs                              | アナログ<br>Analog                            | ロジック<br>Logic           | メモリ<br>Memory                    | ASIC                             | ファンダリ<br>Foundry |
| 半導体素子<br>Discrete Semiconductor Devices | ダイオード<br>Diodes                           | トランジスタ<br>Transistors   | 発光ダイオード<br>Light Emitting Diodes | 半導体レーザ<br>Laser Diodes           |                  |
| その他<br>Others                           | 抵抗器<br>Resistors                          | プリントヘッド<br>Printheads   | 光学モジュール<br>Optical Modules       | タンタルコンデンサ<br>Tantalum Capacitors |                  |
|   | パワーモジュール<br>Power Modules                 | ライティング(照明)<br>Lightings |                                  |                                  |                  |



貸借対照表・損益計算書の推移  
10-Year Summary

【連結 Consolidated】

連結貸借対照表 Consolidated Balance Sheets

(百万円/¥million)

| 年度 Fiscal Year Ended                      | '02/3    | '03/3    | '04/3    | '05/3    | '06/3    | '07/3    | '08/3    | '09/3    | '10/3    | '11/3    |
|---|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 《資産の部》<br>《Assets》                        |          |          |          |          |          |          |          |          |          |          |
| <b>流動資産</b>                               | 445,094  | 519,996  | 530,121  | 512,990  | 568,111  | 602,704  | 535,897  | 464,187  | 462,434  | 436,247  |
| <b>Total current assets</b>               |          |          |          |          |          |          |          |          |          |          |
| 現金及び預金                                    | 231,109  | 310,054  | 307,319  | 270,337  | 310,908  | 336,122  | 323,216  | 247,960  | 271,224  | 230,286  |
| Cash and time deposits                    |          |          |          |          |          |          |          |          |          |          |
| 受取手形及び売掛金                                 | 85,461   | 84,350   | 92,508   | 93,078   | 102,048  | 102,419  | 79,655   | 63,991   | 78,258   | 73,297   |
| Notes and accounts receivable-trade       |          |          |          |          |          |          |          |          |          |          |
| 有価証券                                      | 46,908   | 47,960   | 38,681   | 58,175   | 39,174   | 50,538   | 38,141   | 43,293   | 8,802    | 28,094   |
| Securities                                |          |          |          |          |          |          |          |          |          |          |
| たな卸資産                                     | 47,713   | 52,487   | 61,493   | 68,037   | 86,725   | 85,059   | 75,416   | 89,401   | 85,358   | 83,953   |
| Inventories                               |          |          |          |          |          |          |          |          |          |          |
| 前払年金費用                                    | 4,900    | 4,752    | 4,356    | 3,676    | 3,894    | 4,417    | 4,439    | 3,409    | 2,614    | 2,263    |
| Prepaid pension cost                      |          |          |          |          |          |          |          |          |          |          |
| 繰延税金資産                                    | 11,333   | 14,159   | 12,425   | 12,138   | 17,787   | 11,758   | 9,963    | 7,986    | 10,516   | 8,475    |
| Deferred tax assets                       |          |          |          |          |          |          |          |          |          |          |
| 未収還付法人税等                                  | 12,403   | -        | 3,560    | 1,645    | 1,032    | 1,174    | 394      | 2,433    | 661      | 397      |
| Refundable income taxes                   |          |          |          |          |          |          |          |          |          |          |
| その他                                       | 6,243    | 6,820    | 10,279   | 6,494    | 7,257    | 11,792   | 5,144    | 6,207    | 5,327    | 9,765    |
| Other                                     |          |          |          |          |          |          |          |          |          |          |
| 貸倒引当金                                     | -978     | -590     | -502     | -594     | -717     | -578     | -474     | -497     | -329     | -286     |
| Allowance for doubtful notes and accounts |          |          |          |          |          |          |          |          |          |          |
| <b>固定資産</b>                               | 295,532  | 285,696  | 316,678  | 354,332  | 383,329  | 359,898  | 335,074  | 344,998  | 344,904  | 323,741  |
| <b>Fixed Assets</b>                       |          |          |          |          |          |          |          |          |          |          |
| <b>有形固定資産</b>                             | 238,331  | 216,201  | 217,627  | 253,958  | 283,462  | 275,207  | 245,009  | 282,239  | 260,697  | 252,216  |
| <b>Total tangible fixed assets</b>        |          |          |          |          |          |          |          |          |          |          |
| 建物及び構築物                                   | 142,649  | 146,664  | 150,281  | 156,327  | 173,011  | 196,505  | 193,270  | 210,215  | 213,984  | 211,806  |
| Buildings and structures                  |          |          |          |          |          |          |          |          |          |          |
| 機械装置及び運搬具                                 | 314,052  | 314,428  | 328,069  | 364,086  | 431,447  | 457,425  | 447,519  | 463,466  | 471,925  | 476,651  |
| Machinery, equipment and vehicles         |          |          |          |          |          |          |          |          |          |          |
| 工具器具及び備品                                  | 25,482   | 25,584   | 27,691   | 31,391   | 35,661   | 39,396   | 39,017   | 43,593   | 43,266   | 42,672   |
| Tools and furniture                       |          |          |          |          |          |          |          |          |          |          |
| 土地  | 52,692   | 52,537   | 53,968   | 64,582   | 67,541   | 61,617   | 62,350   | 84,391   | 85,501   | 85,903   |
| Land                                      |          |          |          |          |          |          |          |          |          |          |
| 建設仮勘定                                     | 23,506   | 17,779   | 23,592   | 33,181   | 21,909   | 17,994   | 16,947   | 16,412   | 14,838   | 15,026   |
| Construction in progress                  |          |          |          |          |          |          |          |          |          |          |
| 減価償却累計額                                   | -320,051 | -340,792 | -365,976 | -395,610 | -446,109 | -497,731 | -514,097 | -535,839 | -568,819 | -579,844 |
| Accumulated depreciation                  |          |          |          |          |          |          |          |          |          |          |
| <b>無形固定資産</b>                             | 2,355    | 2,871    | 2,632    | 1,803    | 2,546    | 2,674    | 3,423    | 22,462   | 37,929   | 28,225   |
| <b>Intangible fixed assets</b>            |          |          |          |          |          |          |          |          |          |          |
| <b>投資その他の資産</b>                           | 54,845   | 66,623   | 96,419   | 98,570   | 97,320   | 82,015   | 86,641   | 40,296   | 46,278   | 43,299   |
| <b>Investments and other assets</b>       |          |          |          |          |          |          |          |          |          |          |
| 投資有価証券                                    | 44,290   | 57,355   | 89,084   | 89,781   | 87,519   | 69,763   | 76,216   | 29,877   | 38,693   | 37,159   |
| Investment securities                     |          |          |          |          |          |          |          |          |          |          |
| 繰延税金資産                                    | 7,866    | 6,966    | 5,794    | 7,253    | 8,056    | 10,364   | 3,596    | 4,091    | 2,206    | 1,597    |
| Deferred tax assets                       |          |          |          |          |          |          |          |          |          |          |
| その他                                       | 3,029    | 2,691    | 1,835    | 1,785    | 2,154    | 2,284    | 7,190    | 6,680    | 5,991    | 5,088    |
| Other                                     |          |          |          |          |          |          |          |          |          |          |
| 貸倒引当金                                     | -341     | -389     | -294     | -250     | -410     | -397     | -362     | -352     | -612     | -545     |
| Allowance for doubtful accounts           |          |          |          |          |          |          |          |          |          |          |
| <b>為替換算調整勘定</b>                           | -        | -        | -        | -        | -        | -        | -        | -        | -        | -        |
| <b>Exchange adjustments</b>               |          |          |          |          |          |          |          |          |          |          |
| <b>資産合計</b>                               | 740,627  | 805,692  | 846,799  | 867,322  | 951,441  | 962,602  | 870,972  | 809,185  | 807,339  | 759,988  |
| <b>Total assets</b>                       |          |          |          |          |          |          |          |          |          |          |

連結貸借対照表 Consolidated Balance Sheets

【連結 Consolidated】

|   | (百万円/¥million) |         |         |         |         |         |         |         |         |         |
|---|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 年度 Fiscal Year Ended  | '02/3          | '03/3   | '04/3   | '05/3   | '06/3   | '07/3   | '08/3   | '09/3   | '10/3   | '11/3   |
| 《負債の部》  |                |         |         |         |         |         |         |         |         |         |
| 《Liabilities》   |                |         |         |         |         |         |         |         |         |         |
| <b>流動負債</b>   | 58,579         | 83,681  | 88,319  | 85,964  | 105,778 | 80,382  | 62,775  | 68,325  | 68,849  | 64,333  |
| <b>Current liabilities</b>  |                |         |         |         |         |         |         |         |         |         |
| 支払手形及び買掛金   | 17,390         | 17,866  | 23,431  | 22,153  | 27,622  | 23,649  | 17,677  | 15,722  | 20,995  | 21,904  |
| Notes and accounts payable-trade                                      |                |         |         |         |         |         |         |         |         |         |
| 未払金   | 19,025         | 22,975  | 42,213  | 42,260  | 47,109  | 34,066  | 25,596  | 28,192  | 28,697  | 22,486  |
| Other accounts payable  |                |         |         |         |         |         |         |         |         |         |
| 未払法人税等  | 7,841          | 28,732  | 10,400  | 8,873   | 16,012  | 8,079   | 6,154   | 1,017   | 4,003   | 3,180   |
| Accrued income taxes  |                |         |         |         |         |         |         |         |         |         |
| 繰延税金負債  | 1,620          | 747     | 381     | 477     | 538     | 780     | 780     | 3,704   | 1,110   | 1,053   |
| Deferred tax liabilities  |                |         |         |         |         |         |         |         |         |         |
| その他   | 12,700         | 13,359  | 11,892  | 12,199  | 14,495  | 13,807  | 12,566  | 19,688  | 14,043  | 15,709  |
| Other   |                |         |         |         |         |         |         |         |         |         |
| <b>固定負債</b>   | 42,552         | 45,190  | 42,246  | 41,688  | 58,144  | 64,401  | 52,324  | 31,019  | 30,770  | 26,876  |
| <b>Long-term liabilities</b>  |                |         |         |         |         |         |         |         |         |         |
| 繰延税金負債  | 24,610         | 26,253  | 32,857  | 38,896  | 55,041  | 61,245  | 49,827  | 14,832  | 18,336  | 16,554  |
| Deferred tax liabilities  |                |         |         |         |         |         |         |         |         |         |
| 退職給付(与)引当金  | 15,431         | 16,801  | 7,404   | 805     | 989     | 957     | 838     | 12,216  | 10,210  | 8,344   |
| Liability for retirement benefits                                     |                |         |         |         |         |         |         |         |         |         |
| 役員退職慰労引当金   | 2,510          | 2,135   | 1,983   | 1,986   | 2,069   | 2,159   | -       | -       | -       | -       |
| Allowance for directors' retirement benefits                          |                |         |         |         |         |         |         |         |         |         |
| その他   | -              | -       | -       | -       | 44      | 39      | 1,658   | 3,969   | 2,223   | 1,976   |
| Other   |                |         |         |         |         |         |         |         |         |         |
| <b>負債合計</b>   | 101,131        | 128,871 | 130,566 | 127,652 | 163,923 | 144,784 | 115,099 | 99,344  | 99,620  | 91,209  |
| <b>Total liabilities</b>  |                |         |         |         |         |         |         |         |         |         |
| 《純資産の部》   |                |         |         |         |         |         |         |         |         |         |
| 《Net assets》  |                |         |         |         |         |         |         |         |         |         |
| <b>株主資本</b>   | -              | -       | -       | -       | -       | 813,722 | 792,537 | 777,395 | 770,267 | 755,641 |
| <b>Shareholders' equity</b>   |                |         |         |         |         |         |         |         |         |         |
| 資本金   | -              | -       | -       | -       | -       | 86,969  | 86,969  | 86,969  | 86,969  | 86,969  |
| Common stock  |                |         |         |         |         |         |         |         |         |         |
| 資本剰余金   | -              | -       | -       | -       | -       | 102,403 | 102,403 | 102,403 | 102,403 | 102,403 |
| Capital surplus   |                |         |         |         |         |         |         |         |         |         |
| 利益剰余金   | -              | -       | -       | -       | -       | 676,749 | 695,117 | 679,996 | 637,999 | 633,388 |
| Retained earnings   |                |         |         |         |         |         |         |         |         |         |
| 自己株式  | -              | -       | -       | -       | -       | -52,400 | -91,953 | -91,973 | -57,105 | -67,120 |
| Treasury stock-at cost  |                |         |         |         |         |         |         |         |         |         |
| <b>その他包括利益累計額</b>   | -              | -       | -       | -       | -       | 3,746   | -36,991 | -69,587 | -64,738 | -88,810 |
| <b>Total other comprehensive income</b>                               |                |         |         |         |         |         |         |         |         |         |
| その他有価証券評価差額金  | -              | -       | -       | -       | -       | 3,614   | 1,901   | 168     | 8,121   | 5,859   |
| Net unrealized gain on available-for-sale securities                  |                |         |         |         |         |         |         |         |         |         |
| 為替換算調整勘定  | -              | -       | -       | -       | -       | 131     | -38,893 | -69,756 | -72,860 | -94,669 |
| Foreign currency translation adjustments                              |                |         |         |         |         |         |         |         |         |         |
| <b>少数株主持分</b>   | -              | -       | -       | -       | -       | 349     | 326     | 2,033   | 2,189   | 1,947   |
| <b>Minority interests</b>   |                |         |         |         |         |         |         |         |         |         |
| <b>純資産合計</b>  | -              | -       | -       | -       | -       | 817,818 | 755,872 | 709,840 | 707,718 | 668,778 |
| <b>Total net assets</b>   |                |         |         |         |         |         |         |         |         |         |
| <b>負債・純資産合計</b>   | -              | -       | -       | -       | -       | 962,602 | 870,972 | 809,185 | 807,339 | 759,988 |
| <b>Total of liabilities and net asset</b>                             |                |         |         |         |         |         |         |         |         |         |
| 《少数持株持分》  |                |         |         |         |         |         |         |         |         |         |
| 《Minority interests》  |                |         |         |         |         |         |         |         |         |         |
| <b>少数株主持分</b>   | 285            | 244     | 294     | 340     | 303     | -       | -       | -       | -       | -       |
| <b>Minority interests</b>   |                |         |         |         |         |         |         |         |         |         |
| 《資本の部》  |                |         |         |         |         |         |         |         |         |         |
| 《Shareholders' Equity》  |                |         |         |         |         |         |         |         |         |         |
| <b>資本金</b>  | 86,802         | 86,969  | 86,969  | 86,969  | 86,969  | -       | -       | -       | -       | -       |
| Common stock  |                |         |         |         |         |         |         |         |         |         |
| 資本剰余金   | 102,236        | 102,403 | 102,403 | 102,403 | 102,403 | -       | -       | -       | -       | -       |
| Capital surplus   |                |         |         |         |         |         |         |         |         |         |
| 利益剰余金   | 455,743        | 506,100 | 566,749 | 601,689 | 639,760 | -       | -       | -       | -       | -       |
| Retained earnings   |                |         |         |         |         |         |         |         |         |         |
| その他有価証券評価差額金  | 996            | 709     | 2,673   | 2,569   | 6,524   | -       | -       | -       | -       | -       |
| Net unrealized gain on available-for-sale securities                  |                |         |         |         |         |         |         |         |         |         |
| 為替換算調整勘定  | -6,527         | -19,362 | -42,556 | -34,061 | -13,074 | -       | -       | -       | -       | -       |
| Foreign currency translation adjustments                              |                |         |         |         |         |         |         |         |         |         |
| 自己株式  | -41            | -243    | -301    | -20,241 | -35,369 | -       | -       | -       | -       | -       |
| Treasury stock  |                |         |         |         |         |         |         |         |         |         |
| <b>資本合計</b>   | 639,210        | 676,577 | 715,938 | 739,329 | 787,214 | -       | -       | -       | -       | -       |
| <b>Total shareholders' equity</b>                                     |                |         |         |         |         |         |         |         |         |         |
| <b>負債・少数株主持分及び資本合計</b>  | 740,627        | 805,692 | 846,799 | 867,322 | 951,441 | -       | -       | -       | -       | -       |
| <b>Total liabilities, minority interests and shareholders' equity</b> |                |         |         |         |         |         |         |         |         |         |

## 連結損益計算書及び連結包括利益計算書

## Consolidated Statements of Income and Consolidated Statements of Comprehensive Income

## 連結損益計算書 Consolidated Statements of Income

(百万円/¥million)

| 年度 Fiscal Year Ended  | '02/3         | '03/3         | '04/3         | '05/3         | '06/3         | '07/3         | '08/3         | '09/3         | '10/3         | '11/3         |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| 《営業損益の部》<br>《Operating revenues and expenses》                         |               |               |               |               |               |               |               |               |               |               |
| 売上高<br>Net sales  | 321,264       | 350,281       | 355,630       | 369,023       | 387,790       | 395,081       | 373,405       | 317,140       | 335,640       | 341,885       |
| 売上原価<br>Cost of sales   | 198,630       | 185,795       | 194,856       | 221,132       | 243,516       | 251,516       | 230,839       | 217,282       | 229,831       | 219,149       |
| 販売費及び一般管理費<br>Selling, general and administrative expenses            | 56,175        | 68,363        | 66,266        | 71,836        | 75,954        | 74,067        | 75,204        | 89,318        | 86,999        | 89,999        |
| <b>営業利益</b><br><b>Operating income</b>                                | <b>66,458</b> | <b>96,122</b> | <b>94,507</b> | <b>76,054</b> | <b>68,318</b> | <b>69,497</b> | <b>67,361</b> | <b>10,540</b> | <b>18,809</b> | <b>32,736</b> |
| 《営業外損益の部》<br>《Non-operating income and expenses》                      |               |               |               |               |               |               |               |               |               |               |
| 営業外収益<br>Non-operating income   | 11,653        | 4,649         | 4,058         | 4,767         | 12,157        | 10,889        | 12,538        | 9,777         | 2,496         | 1,971         |
| 営業外費用<br>Non-operating expenses                                       | 3,070         | 9,087         | 6,482         | 1,501         | 2,039         | 2,808         | 17,104        | 1,773         | 4,021         | 7,902         |
| <b>経常利益</b><br><b>Ordinary income</b>                                 | <b>75,041</b> | <b>91,684</b> | <b>92,083</b> | <b>79,320</b> | <b>78,437</b> | <b>77,578</b> | <b>62,796</b> | <b>18,544</b> | <b>17,284</b> | <b>26,805</b> |
| 《特別損益の部》<br>《Extraordinary gain and loss》                             |               |               |               |               |               |               |               |               |               |               |
| 特別利益<br>Extraordinary gains   | 28            | 190           | 12,812        | 21            | 248           | 2,246         | 1,798         | 745           | 432           | 1,919         |
| 特別損失<br>Extraordinary losses  | 6,940         | 1,399         | 3,826         | 8,500         | 4,827         | 1,951         | 6,627         | 44,810        | 6,880         | 9,324         |
| 税金等調整前当期純利益(一損失)<br>Income before income taxes and minority interests | 68,128        | 90,476        | 101,070       | 70,841        | 73,857        | 77,874        | 57,966        | -25,520       | 10,836        | 19,400        |
| 法人税、住民税及び事業税<br>Income taxes-current                                  | 22,621        | 35,280        | 26,731        | 20,975        | 25,297        | 17,902        | 18,406        | 6,156         | 7,271         | 7,372         |
| 法人税等調整額<br>Income taxes-deferred                                      | 6,207         | 2,198         | 10,537        | 4,691         | 192           | 12,497        | 7,600         | -39,931       | -3,270        | 2,152         |
| 少数株主利益(-損失)<br>Minority interests(losses)                             | 25            | -6            | 84            | 40            | 63            | 28            | 28            | -1,582        | -299          | 243           |
| <b>当期純利益</b><br><b>Net income</b>                                     | <b>39,273</b> | <b>53,003</b> | <b>63,717</b> | <b>45,135</b> | <b>48,304</b> | <b>47,446</b> | <b>31,931</b> | <b>9,837</b>  | <b>7,134</b>  | <b>9,632</b>  |

## 連結包括利益計算書 Consolidated Statements of Comprehensive Income

|  |          |          |          |          |          |          |          |          |          |                |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------------|
| 少数株主損益調整前当期純利<br>Income before minority interests                    | -        | -        | -        | -        | -        | -        | -        | -        | -        | <b>9,875</b>   |
| その他有価証券評価差額金<br>Net unrealized gain on available-for-sale securities | -        | -        | -        | -        | -        | -        | -        | -        | -        | -2,261         |
| 為替換算調整勘定<br>Foreign currency translation adjustments                 | -        | -        | -        | -        | -        | -        | -        | -        | -        | -21,833        |
| <b>その他の包括利益合計</b><br>Total other comprehensive income                | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-24,095</b> |
| 親会社株主に係る包括利益<br>Owners of the parent                                 | -        | -        | -        | -        | -        | -        | -        | -        | -        | -14,439        |
| 少数株主に係る包括利益<br>Minority interests                                    | -        | -        | -        | -        | -        | -        | -        | -        | -        | 219            |
| <b>包括利益</b><br><b>Comprehensive income</b>                           | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-14,219</b> |

# 連結キャッシュフロー計算書 Consolidated Statements of Cash Flow

(百万円/¥million)

| 年度 Fiscal Year Ended   | '02/3          | '03/3          | '04/3          | '05/3          | '06/3          | '07/3          | '08/3          | '09/3          | '10/3          | '11/3          |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>《営業活動によるキャッシュ・フロー》</b>  |                |                |                |                |                |                |                |                |                |                |
| <b>《Operating Activities》</b>  |                |                |                |                |                |                |                |                |                |                |
| 税金等調整前当期純利益(純損失)   | 68,128         | 90,476         | 101,070        | 70,841         | 73,857         | 77,874         | 57,966         | -25,520        | 10,836         | 19,400         |
| Income before income taxes and minority interests  |                |                |                |                |                |                |                |                |                |                |
| 調整項目:  |                |                |                |                |                |                |                |                |                |                |
| Adjustments for:   |                |                |                |                |                |                |                |                |                |                |
| 減価償却費  | 52,376         | 52,424         | 45,868         | 47,442         | 57,032         | 61,141         | 55,604         | 48,951         | 48,446         | 39,019         |
| Depreciation and amortization  |                |                |                |                |                |                |                |                |                |                |
| 連結調整勘定償却額  | -83            | -260           | 16             | 668            | -40            | -              | -              | -              | -              | -              |
| Amortization of goodwill   |                |                |                |                |                |                |                |                |                |                |
| 受取利息及び受取配当金  | -3,596         | -2,786         | -2,370         | -3,318         | -6,283         | -10,414        | -11,808        | -5,808         | -1,496         | -1,406         |
| Interest and dividends income  |                |                |                |                |                |                |                |                |                |                |
| 為替差損(差益)   | -4,066         | 4,983          | 2,015          | -1,320         | -8,996         | -1,966         | 12,086         | 1,160          | 346            | 2,427          |
| Foreign currency exchange losses (gains)   |                |                |                |                |                |                |                |                |                |                |
| 退職給付引当金等の純増加(-純減少)額  | 493            | 1,529          | -8,977         | -6,003         | -106           | -598           | -29            | -4,195         | -1,979         | -1,830         |
| Increase (-decrease) in net liability for retirement benefits                                  |                |                |                |                |                |                |                |                |                |                |
| 有価証券評価損(-評価損戻入益)   | 1,991          | 803            | 9              | 283            | 8              | 32             | 2,997          | 6,792          | 198            | 0              |
| Write - down of investment securities  |                |                |                |                |                |                |                |                |                |                |
| 売上債権の減少(-増加)額  | 15,203         | -901           | -10,822        | 716            | -5,421         | 562            | 18,132         | 37,348         | -13,513        | 2,246          |
| Decrease (-increase) in notes and accounts receivables - trade                                 |                |                |                |                |                |                |                |                |                |                |
| たな卸資産の減少(-増加)額   | 19,427         | -7,654         | -12,142        | -5,252         | -14,274        | 4,724          | 3,865          | 9,095          | 5,299          | -1,493         |
| Decrease (-increase) in inventories  |                |                |                |                |                |                |                |                |                |                |
| 仕入債務の増加(-減少)額  | -5,470         | 569            | 6,604          | -1,630         | 5,072          | -5,237         | -5,505         | -15,288        | 4,933          | 3,104          |
| Increase (-decrease) in notes and accounts payables - trade                                    |                |                |                |                |                |                |                |                |                |                |
| その他  | 1,001          | -421           | 4,439          | 5,039          | 4,494          | -6,601         | 10,071         | 20,477         | -128           | 8,866          |
| Other  |                |                |                |                |                |                |                |                |                |                |
| 利息及び配当金の受取額  | 3,752          | 3,036          | 2,569          | 3,510          | 6,652          | 10,516         | 12,185         | 6,287          | 1,609          | 1,384          |
| Interest and dividends - received  |                |                |                |                |                |                |                |                |                |                |
| 取用補償金の受取額  | -3             | -1             | -              | 1,383          | -              | -              | -              | -              | -              | -              |
| Interest - paid  |                |                |                |                |                |                |                |                |                |                |
| 法人税等の還付(-支払)額  | -64,430        | -866           | -48,077        | -20,440        | -17,447        | -26,103        | -19,374        | -13,330        | -2,551         | -8,160         |
| Income taxes - refunded (-paid)  |                |                |                |                |                |                |                |                |                |                |
| <b>営業活動によるキャッシュ・フロー</b>  | <b>84,725</b>  | <b>140,931</b> | <b>78,365</b>  | <b>91,919</b>  | <b>94,548</b>  | <b>103,929</b> | <b>136,191</b> | <b>65,971</b>  | <b>51,998</b>  | <b>63,557</b>  |
| <b>Net cash provided by operating activities</b>   |                |                |                |                |                |                |                |                |                |                |
| <b>《投資活動によるキャッシュ・フロー》</b>  |                |                |                |                |                |                |                |                |                |                |
| <b>《Investing Activities》</b>  |                |                |                |                |                |                |                |                |                |                |
| 定期性預金の減少(-増加)額   | 6,931          | 11,186         | -4,782         | 15,909         | -27,564        | 8,385          | 2,707          | 8,444          | -6,974         | -6,310         |
| Decrease (-increase) in time deposits  |                |                |                |                |                |                |                |                |                |                |
| 有価証券・投資有価証券の取得による支出  | -30,838        | -46,294        | -62,585        | -56,497        | -36,093        | -40,169        | -48,755        | -4,781         | -334           | -7,746         |
| Purchases of securities and investment securities  |                |                |                |                |                |                |                |                |                |                |
| 有価証券・投資有価証券の売却等による収入   | 36,763         | 31,444         | 39,270         | 31,932         | 44,123         | 40,054         | 65,455         | 41,559         | 18,976         | 4,498          |
| Proceeds from sales and repayments of securities and investment securities                     |                |                |                |                |                |                |                |                |                |                |
| 有形固定資産の取得による支出   | -79,440        | -35,827        | -45,221        | -78,753        | -76,067        | -68,985        | -51,076        | -53,852        | -23,011        | -40,628        |
| Purchases of property, plant and equipment   |                |                |                |                |                |                |                |                |                |                |
| 有形固定資産の売却による収入   | -              | -              | -              | -              | -              | 11,289         | 253            | 202            | 120            | 208            |
| Proceeds from sales of property, plant and equipment   |                |                |                |                |                |                |                |                |                |                |
| その他  | -1,118         | 1,110          | 1,180          | -19            | 269            | -716           | -1,920         | -81,979        | -24,206        | -3,006         |
| Other  |                |                |                |                |                |                |                |                |                |                |
| <b>投資活動によるキャッシュ・フロー</b>  | <b>-67,702</b> | <b>-38,381</b> | <b>-72,136</b> | <b>-87,429</b> | <b>-95,332</b> | <b>-50,142</b> | <b>-33,337</b> | <b>-90,407</b> | <b>-35,430</b> | <b>-52,985</b> |
| <b>Net cash used in investing activities</b>   |                |                |                |                |                |                |                |                |                |                |
| <b>《財務活動によるキャッシュ・フロー》</b>  |                |                |                |                |                |                |                |                |                |                |
| <b>《Financing Activities》</b>  |                |                |                |                |                |                |                |                |                |                |
| 自己株式の取得による支出   | -              | -              | -57            | -19,940        | -15,128        | -17,031        | -39,552        | -20            | -18            | -10,014        |
| Purchases of treasury stock  |                |                |                |                |                |                |                |                |                |                |
| 配当金の支払額  | -2,254         | -2,255         | -2,969         | -10,096        | -10,181        | -10,334        | -13,563        | -25,202        | -14,244        | -14,243        |
| Dividends paid   |                |                |                |                |                |                |                |                |                |                |
| その他  | 52             | -289           | -1             | -1             | -1             | -1             | -1             | -2,497         | -171           | -176           |
| Other  |                |                |                |                |                |                |                |                |                |                |
| <b>財務活動によるキャッシュ・フロー</b>  | <b>-2,202</b>  | <b>-2,544</b>  | <b>-3,028</b>  | <b>-30,037</b> | <b>-25,310</b> | <b>-27,367</b> | <b>-53,118</b> | <b>-27,719</b> | <b>-14,434</b> | <b>-24,434</b> |
| <b>Net cash used in financing activities</b>   |                |                |                |                |                |                |                |                |                |                |
| 現金及び現金同等物に係る換算差額   | 5,972          | -7,795         | -15,171        | 3,944          | 17,585         | 5,293          | -36,199        | -11,190        | -5,209         | -14,551        |
| Effect of exchange rate changes on cash and cash equivalents                                   |                |                |                |                |                |                |                |                |                |                |
| 現金及び現金同等物の増加(-減少)額   | 20,793         | 92,209         | -11,971        | -21,603        | -8,509         | 31,713         | 13,536         | -63,345        | -3,075         | -28,414        |
| Net increase (-decrease) in cash and cash equivalents  |                |                |                |                |                |                |                |                |                |                |
| 現金及び現金同等物の期首残高   | 209,546        | 230,340        | 322,549        | 310,578        | 288,974        | 280,465        | 312,178        | 325,715        | 262,210        | 259,135        |
| Cash and cash equivalents at beginning of year   |                |                |                |                |                |                |                |                |                |                |
| 連結の範囲の変更に伴う現金及び現金同等物の増減額(一は減少)   | -              | -              | -              | -              | -              | -              | -              | -158           | -              | -              |
| Net increase (-decrease) in Cash and Cash Equivalents due to the Consolidation of Subsidiaries |                |                |                |                |                |                |                |                |                |                |
| <b>現金及び現金同等物の期末残高</b>  | <b>230,340</b> | <b>322,549</b> | <b>310,578</b> | <b>288,974</b> | <b>280,465</b> | <b>312,178</b> | <b>325,715</b> | <b>262,210</b> | <b>259,135</b> | <b>230,721</b> |
| Cash and cash equivalents at end of year   |                |                |                |                |                |                |                |                |                |                |