

Electronics for the Future

Supplementary Materials for Financial Results Financial Results for the FY2025 1Q

As of August 4, 2025 Rohm Co., Ltd. Public & Investor Relations Div.

Financial Results for the **1Q** of the FY2025 (YoY)



(¥billion)

	FY2025 1Q Results	FY2024 1Q Results	Difference in Amount	Difference in %
Net Sales	116.2	118.2	-2.0	-1.8%
Operating Income	0.1	1.2	-1.1	-84.6%
(Ratio)	(0.2%)	(1.1%)	-	-
Ordinary Income	2.4	9.2	-6.8	-73.1%
(Ratio)	(2.1%)	(7.8%)	-	-
Net Income	2.9	3.4	-0.5	-14.3%
(Ratio)	(2.6%)	(2.9%)	-	-
EBITDA	13.3	21.0	-7.7	-36.6%
(Ratio)	(11.5%)	(17.8%)	-	-

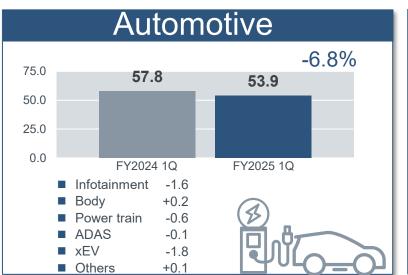
Average Rate (Y/US) (¥145.19) (¥156.03)

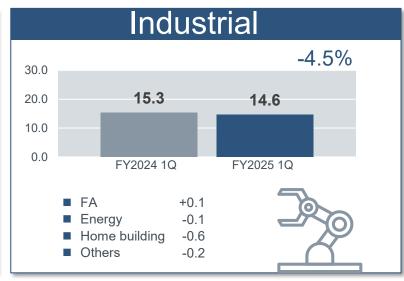
Current Rate (¥/US\$) (¥144.81) (¥161.07)

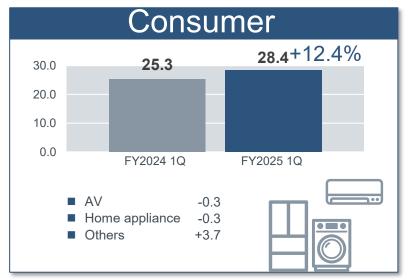
FY2025 1Q Sales Trend by Market Segments (YoY)

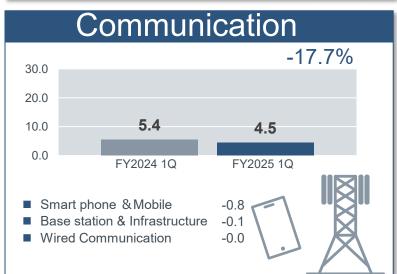


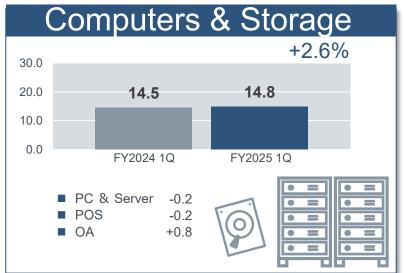






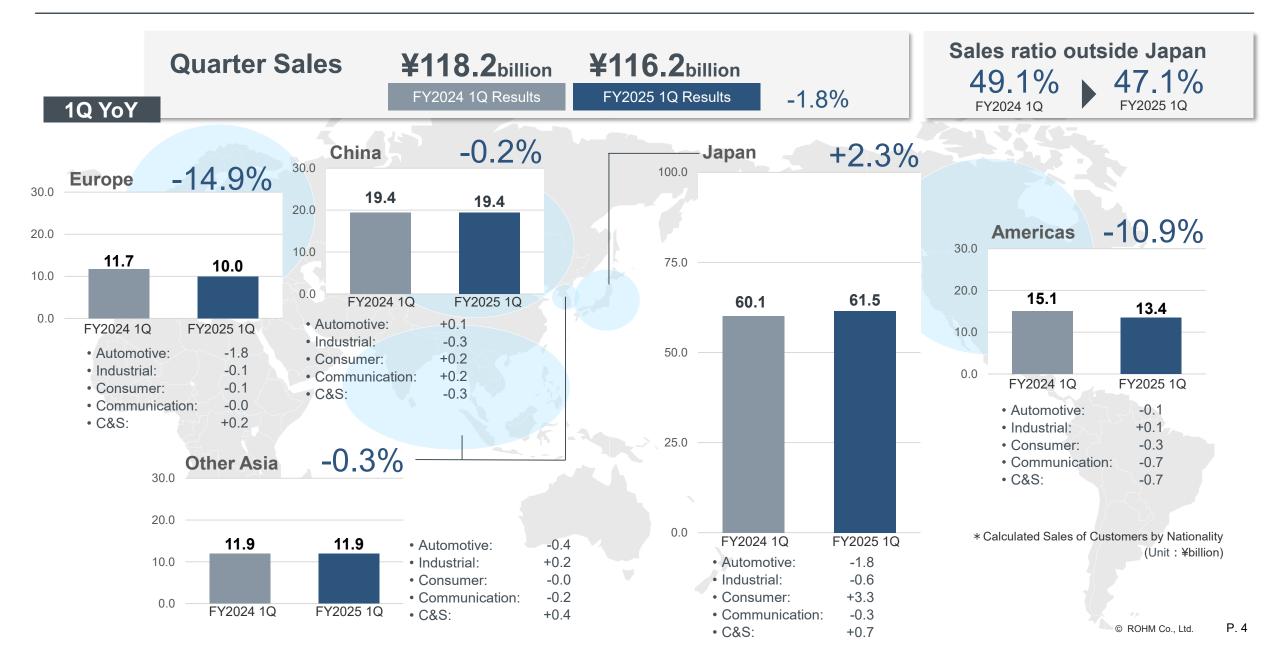






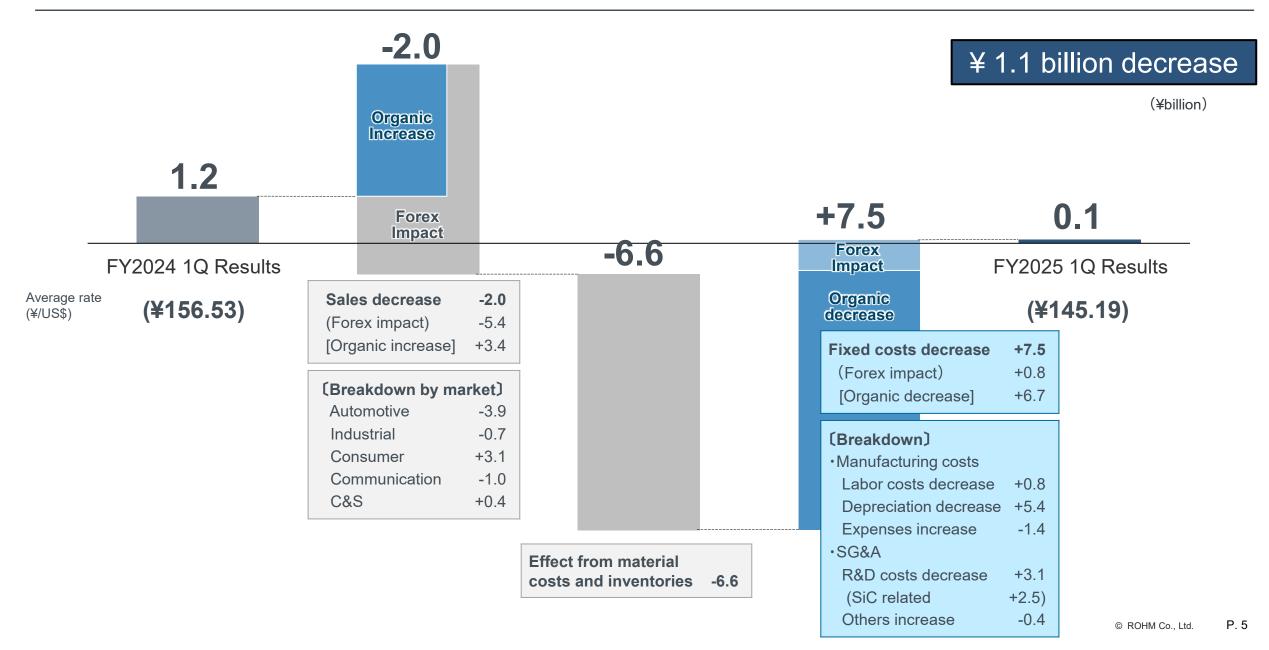
FY2025 1Q Sales Trend by Customer Nationality (YoY)





FY2025 1Q Changes in Operating Income (YoY)





Financial Results for the 1Q of the FY2025 by Segment (YoY)



		FY2025 1Q Results	FY2024 1Q Results	Difference in Amount	Difference in %
	Net Sales	54.8	53.7	+1.1	+2.0%
ICs	Operating Income	4.3	4.0	+0.3	+8.1%
	(Ratio)	(7.9%)	(7.4%)	-	-
	Net Sales	47.0	48.9	-1.9	-3.9%
Discretes	Operating Income	-6.2	-4.9	-1.3	-
	(Ratio)	(-13.3%)	(-10.1%)	-	-
	Net Sales	7.9	8.9	-1.0	-10.5%
Modules	Operating Income	0.8	0.7	+0.1	+9.4%
	(Ratio)	(10.8%)	(8.8%)	-	-
	Net Sales	6.3	6.6	-0.3	-4.7%
Others	Operating Income	1.0	0.7	+0.3	+45.1%
	(Ratio)	(16.1%)	(10.6%)	-	-

Financial Results for the **1Q** of the FY2025 (QoQ)



(¥billion)

	FY2025 1Q Results	FY2024 4Q Results	Difference in Amount	Difference in %
Net Sales	116.2	103.8	+12.4	+11.9%
Operating Income	0.1	-28.9	+29.0	-
(Ratio)	(0.2%)	(-27.9%)	-	-
Ordinary Income	2.4	-30.0	+32.4	-
(Ratio)	(2.1%)	(-28.9%)	-	=
Net Income	2.9	-50.2	+53.1	-
(Ratio)	(2.6%)	(-48.4%)	-	-
EBITDA	13.3	-7.0	+20.3	-
(Ratio)	(11.5%)	(-6.8%)	-	-

Average Rate (\(\frac{\(\pi\)}{\(\pi\)}\) (\(\pi\)145.19)

(¥152.95)

Current Rate (¥/US\$)

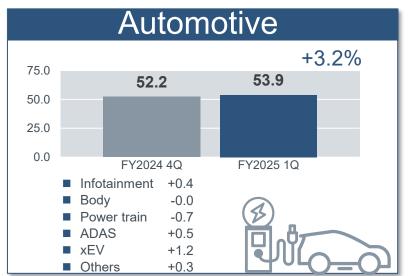
(¥144.81)

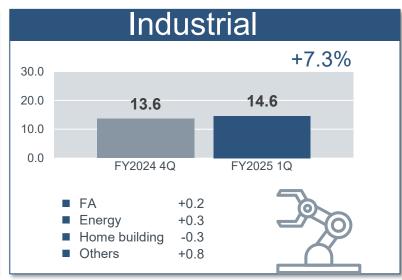
(¥149.52)

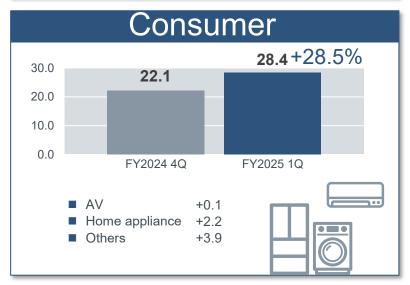
FY2025 1Q Sales Trend by Market Segments (QoQ)

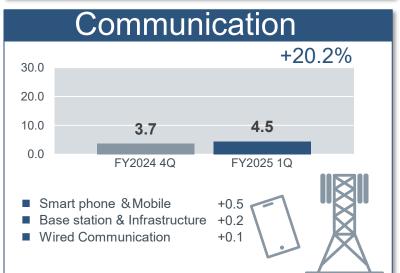


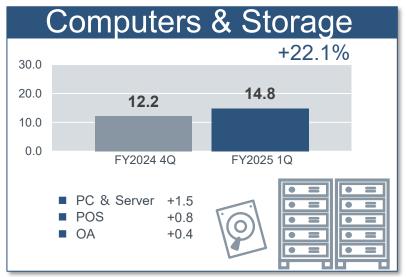






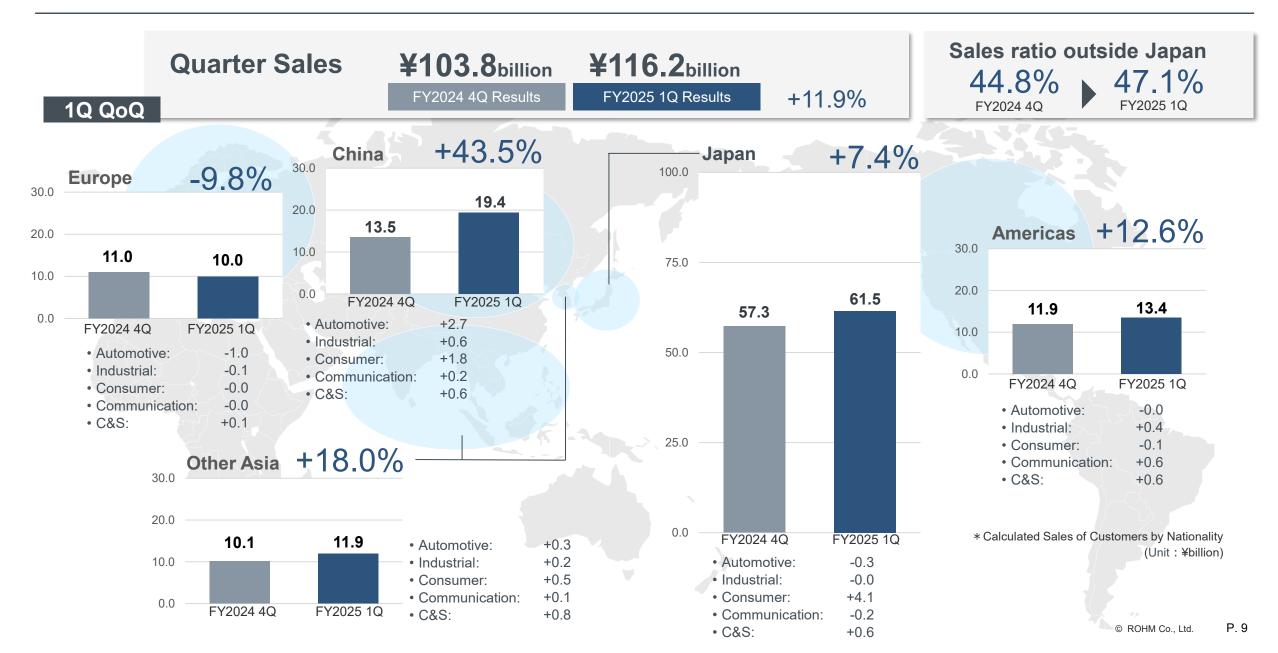






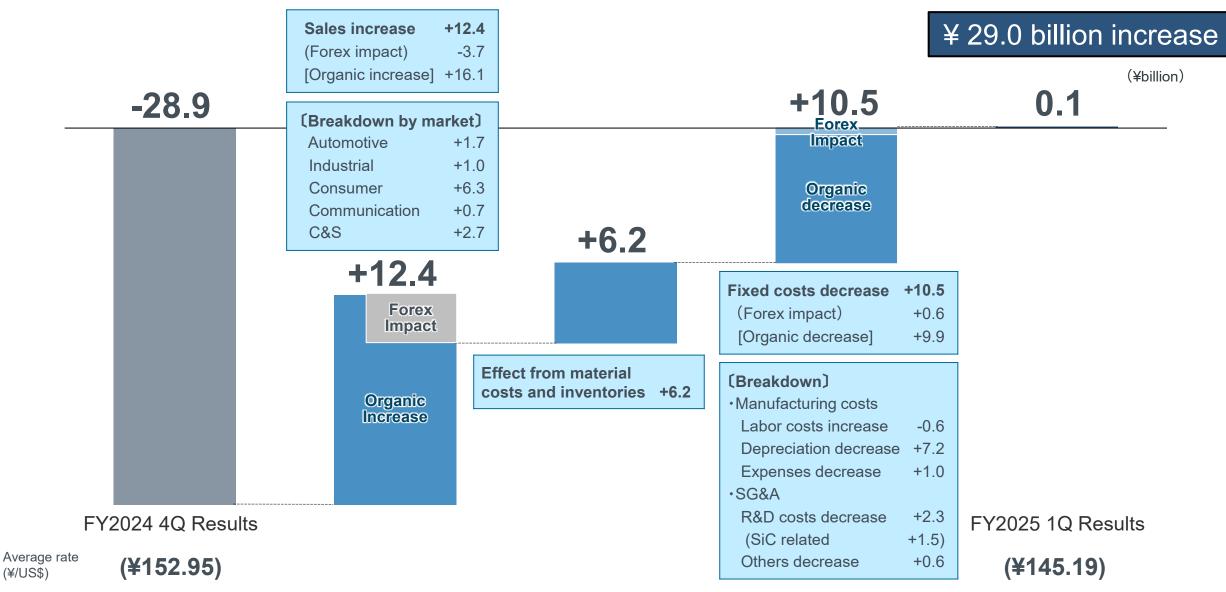
FY2025 1Q Sales Trend by Customer Nationality (QoQ)





FY2025 1Q Changes in Operating Income (QoQ)





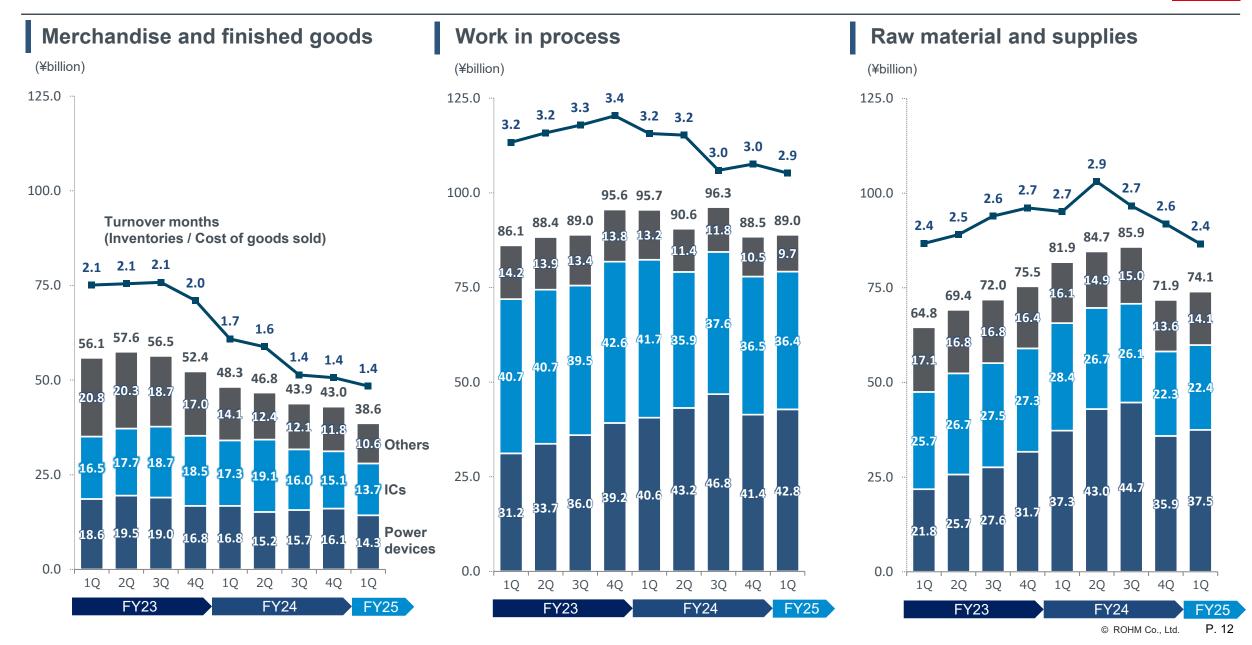
Financial Results for the **1Q** of the FY2025 by Segment (QoQ)



		FY2025 1Q Results	FY2024 4Q Results	Difference in Amount	Difference in %
	Net Sales	54.8	47.9	+6.9	+14.3%
ICs	Operating Income	4.3	-4.7	+9.0	-
	(Ratio)	(7.9%)	(-9.9%)	-	-
	Net Sales	47.0	42.9	+4.1	+9.7%
Discretes	Operating Income	-6.2	-25.4	+19.2	=
	(Ratio)	(-13.3%)	(-59.2%)	-	-
	Net Sales	7.9	6.8	+1.1	+16.0%
Modules	Operating Income	0.8	-0.0	+0.8	-
	(Ratio)	(10.8%)	(-0.3%)	-	-
	Net Sales	6.3	6.0	+0.3	+4.3%
Others	Operating Income	1.0	0.6	+0.4	+60.9%
	(Ratio)	(16.1%)	(10.4%)	=	-

Inventories (Amount)





Qualitative Information Regarding Consolidated Financial Results Forecast



[Reference] Plan announced on May 13, 2025

(¥billion)

	FY2025 Plan	FY2024 Results	Difference in Amount	Difference in %
Net Sales	440.0	448.4	-8.4	-1.9%
Operating Profit	4.0	-40.0	+44.0	-
(Ratio)	(0.9%)	(-8.9%)	-	-
Ordinary Profit	11.0	-29.6	+40.6	-
(Ratio)	(2.5%)	(-6.6%)	-	=
Net Profit	7.0	-50.0	+57.0	-
(Ratio)	(1.6%)	(-11.2%)	-	-
EBITDA	65.6	43.3	+22.3	+51.3%
(Ratio)	(14.9%)	(9.7%)	-	-

Average Rate (¥/US\$)

(¥140.73)

(¥152.48)

Current Rate (¥/US\$)

(¥140.00)

(¥149.52)

FAQ (1/3)



Question	Answer
What were the monthly sales figures for 1Q?	April: ¥41.1 billion, May: ¥35.9 billion, June: ¥39.0 billion. Foreign exchange rate adjustments resulted in an increase of ¥0.2 billion.
What is the utilization rate? What are future inventory levels?	Although there has been slight improvement since the end of last fiscal year, utilization remains low at just over 50%. Orders were stronger than expected due to factors such as last-minute demand prior to imposition of U.S. tariffs, but we did not increase inventories and consumed inventories instead. Overall, we will maintain current inventory level and increase utilization in line with recovery in demand in the second half of the fiscal year. We will review our LTA and take other measures to reduce raw materials to the appropriate inventory level.
How did 1Q sales and profit compare to plan?	In terms of sales, in addition to weaker-than-expected yen, impact of last-minute demand prior to imposition of U.S. tariffs resulted in an overall increase by approximately 5% compared to plan. In terms of profits, although inventories had a negative impact due to higher-than-expected orders which we responded by using inventories, increase in sales and effect of fixed cost reduction resulted in a turnaround from the forecast of continued losses to profitability.
What are current demand trends? What is the outlook for each market in 2Q?	We believe that market adjustments have bottomed out, but we will continue to closely monitor changes in U.S. tariff measures. Although there has been a reactionary decline in demand in some areas, such as home appliances, due to last-minute demand related to U.S. tariffs, overall sales are expected to remain strong due to factors such as increased sales of SiC devices to Europe and China.
How was progress for SiC business in 1Q and what is the future outlook?	In 1Q, sales of SiC devices for automobiles remained strong, but sales of substrates to external customers underwent significant adjustments due to customer factors. Given ongoing adjustment in the BEV market, growth in the SiC market remains limited. However, adjustment in substrate sales has been completed in 1Q, and recovery is expected from 2Q onwards. Additionally, with anticipated expansion in adoption for HEV/PHEV and AI servers, long-term expectations for SiC remain unchanged, and we believe steady growth will continue.

FAQ (2/3)



Question	Answer
Why did deficit for discrete semiconductor device business decrease significantly QoQ?	The main factor was the elimination of the impact of inventory write-downs recorded at the end of last fiscal year in the SiC power device business. In addition, increased sales and reductions in fixed costs such as depreciation and R&D expenses contributed to the improvement.
What is the outlook for full-year results?	In 1Q, both sales and profits are progressing steadily in line with plans, but there is a potential risk of global economic slowdown due to impact of U.S. tariff measures, and the outlook for the second half of the year is uncertain. Therefore, we have not revised our earnings forecast at this point. If we determine that it is necessary to revise the previously announced earnings forecast, we will do so at that time.
What is the breakdown of the ¥31.1 billion capital investment in 1Q?	Approximately 70% is related to the launch of SiC device lines at Miyazaki Plant No.2. We expect to continue making upfront investments until the end of this fiscal year in preparation for the start of device production in 2026. On the other hand, we are significantly curbing investments other than those related to SiC.
What is the exchange rate sensitivity?	The weakening of the yen against the U.S. dollar has a positive effect on business performance. A ¥1 change will result in a ¥1.9 billion change in net sales and a ¥0.6 billion change in operating income on an annual basis. (Assuming that currencies other than the dollar fluctuate in the same way as the dollar.)
What is the progress of measures to improve profitability?	Last fiscal year, we withdrew from the materials business (Si wafer business) and implemented an early retirement program for approximately 200 employees at our head office. We are also continuing negotiations with customers regarding price optimization and consolidation and elimination of unprofitable products. Regarding the reorganization of production sites, the selection of target sites both domestically and globally has been completed, and preparations for implementation, including customer approval, are underway. We are currently drafting our second Medium-Term Management Plan for the three years from FY26 to FY28, which we plan to announce at the time of the November earnings release. We anticipate that structural reforms focused on improving profit margins will take precedence over sales growth, and details of each initiative will also be announced at that time.

FAQ (3/3)



Question	Answer
What is the progress on the collaboration with Toshiba?	In July 2024, we began discussions with Toshiba and Japan Industrial Partners (JIP) to strengthen our business alliance, and these discussions are currently ongoing.

News Release



- 2025-05-22 ROHM Develops Compact Surface-Mount Near-Infrared LEDs Featuring Industry-Leading*
 Radiant Intensity
- 2025-06-04 ROHM Develops Breakthrough AI-Equipped MCUs
- 2025-06-11 New High Accuracy Current Sense Amps Compatible with Both Negative and High Voltages
- 2025-06-23 ROHM's SiC MOSFET Adopted for Mass Production in Toyota's New BEV bZ5 for the Chinese Market
- 2025-06-23 ROHM has been added to the constituents of the Nikkei Stock Average (Nikkei 225)
- 2025-07-01 ROHM Introduces a New MOSFET for Al Servers with Industry-Leading* SOA Performance and Low ON-Resistance
- 2025-07-08 ROHM Develops an Ultra-Compact MOSFET Featuring Industry-Leading* Low ON-Resistance Ideal for Fast Charging Applications



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