



Electronics for the Future

Supplementary Materials for Financial Results

Financial Results for the FY2023 4Q

As of May 9, 2024

Rohm Co., Ltd.

Public & Investor Relations Div.

Financial Results for the 4Q of the FY2023 (YoY)

(¥billion)

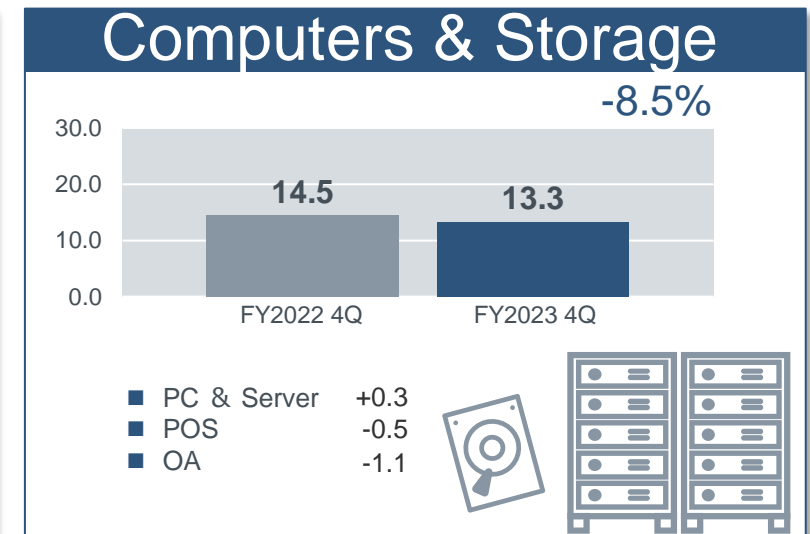
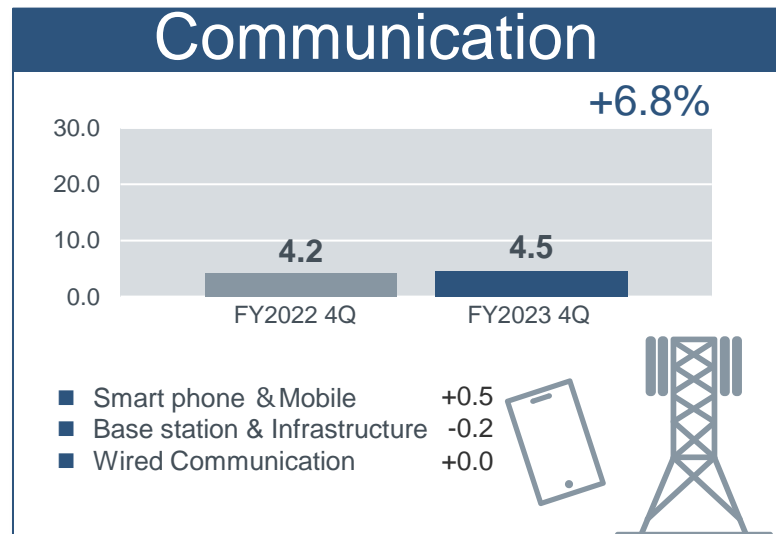
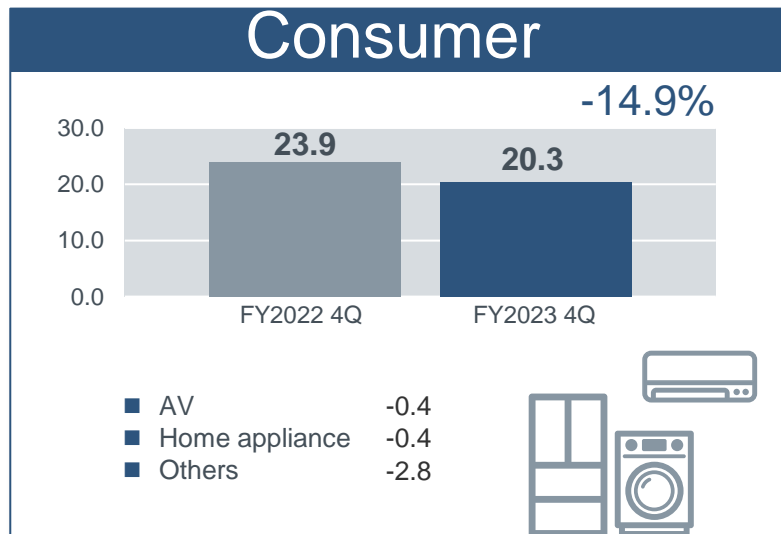
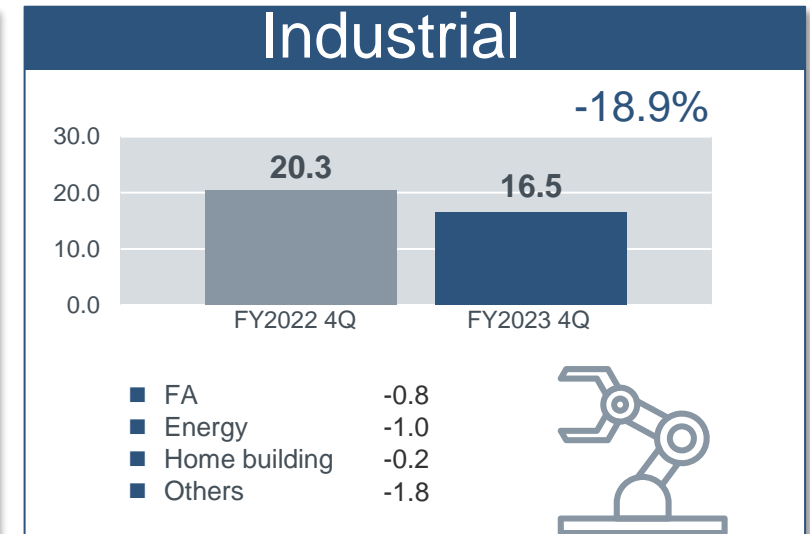
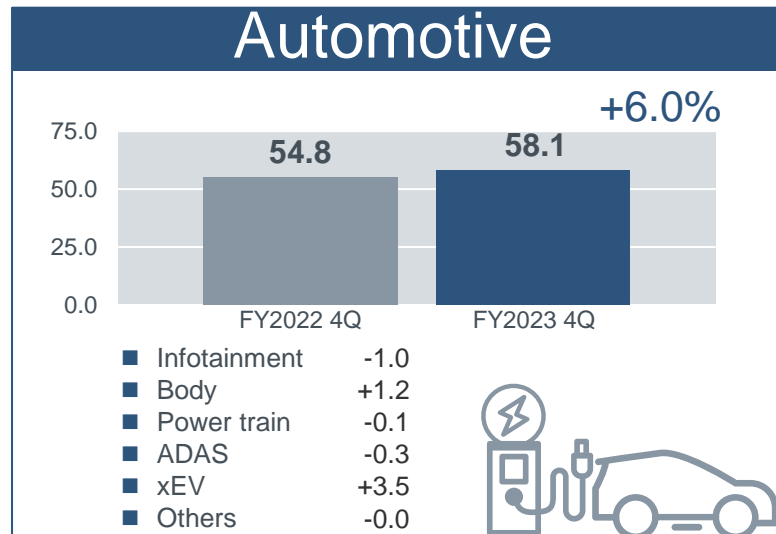
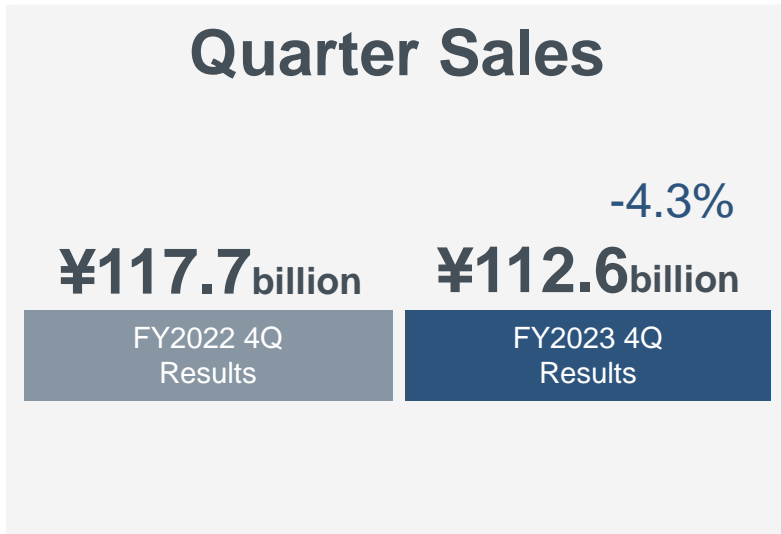
	FY2023 4Q Results	FY2022 4Q Results	Difference in Amount	Difference in %
Net Sales	112.6	117.7	-5.1	-4.3%
Operating Income	2.6	16.9	-14.3	-84.2%
(Ratio)	(2.4%)	(14.4%)	-	-
Ordinary Income	9.0	19.0	-10.0	-52.2%
(Ratio)	(8.1%)	(16.1%)	-	-
Net Income	8.8	12.4	-3.6	-28.7%
(Ratio)	(7.9%)	(10.6%)	-	-
EBITDA	23.8	33.1	-9.3	-28.0%
(Ratio)	(21.2%)	(28.2%)	-	-

Average Rate (¥/US\$) (¥147.87) (¥133.26)

Current Rate (¥/US\$) (¥151.41) (¥133.53)

FY2023 4Q Sales Trend by Market Segments (YoY)

(¥billion)



FY2023 4Q Sales Trend by Customer Nationality (YoY)

Quarter Sales

¥117.7billion

¥112.6billion

FY2022 4Q Results

FY2023 4Q Results

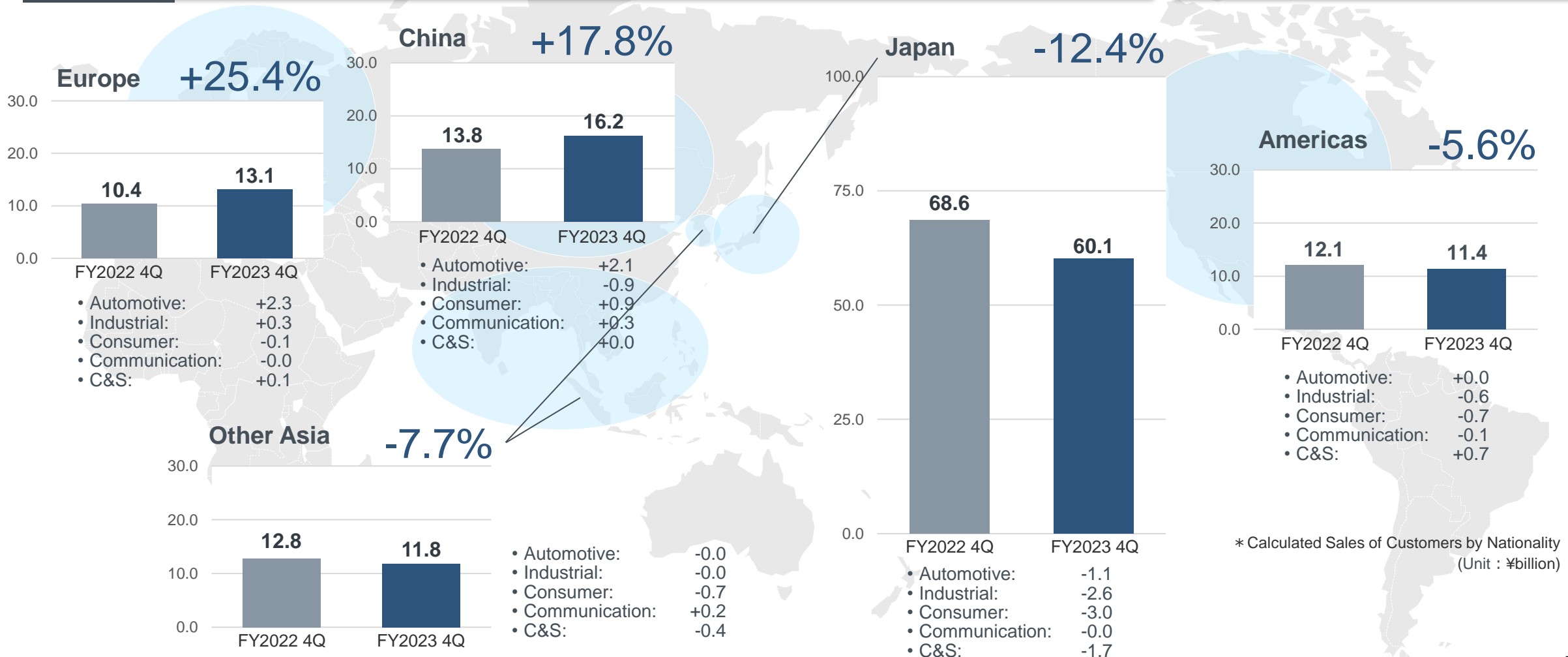
-4.3%

Sales ratio outside Japan

41.7%
FY2022 4Q

46.6%
FY2023 4Q

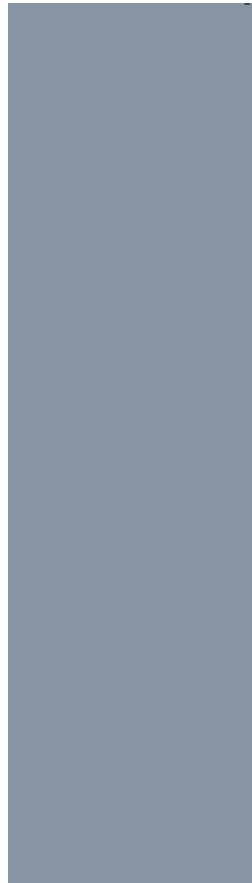
4Q YoY



* Calculated Sales of Customers by Nationality (Unit : ¥billion)

FY2023 4Q Changes in Operating Income (YoY)

16.9



FY2022 4Q Results

(¥133.26)

Average rate
(¥/US\$)

-5.1



Sales decrease -5.0
(Forex impact) +7.7
[Organic decrease] -12.7

[Breakdown by market]

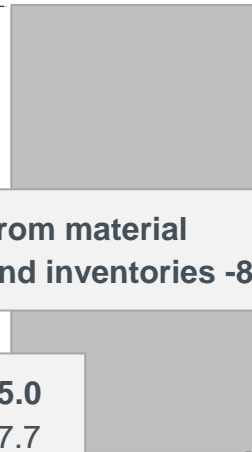
Automotive	+3.2
Industrial	-3.8
Consumer	-3.5
Communication	+0.3
C&S	-1.2

Fixed costs increase -0.6
(Forex impact) -2.3
[Organic decrease] +1.7

[Breakdown]

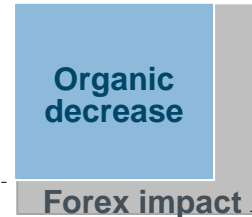
- Manufacturing costs
 - Labor costs decrease +0.6
 - Depreciation increase -3.9
 - Expenses decrease +3.1
- SG&A
 - R&D costs increase -0.2
 - Others increase -0.2

-8.6



Effect from material costs and inventories -8.6

-0.6



Organic decrease

Forex impact

2.6



FY2023 4Q Results

(¥147.87)

¥14.3 billion decrease

(¥billion)

Financial Results for the 4Q of the FY2023 by Segment (YoY)

(¥billion)

		FY2023 4Q Results	FY2022 4Q Results	Difference in Amount	Difference in %
ICs	Net Sales	48.6	55.1	-6.5	-11.7%
	Operating Income	3.4	8.0	-4.6	-57.5%
	(Ratio)	(7.0%)	(14.6%)	-	-
Discretes	Net Sales	50.3	48.8	+1.5	+3.0%
	Operating Income	-1.5	6.3	-7.8	-125.0%
	(Ratio)	(-3.1%)	(13.0%)	-	-
Modules	Net Sales	7.3	7.7	-0.4	-5.5%
	Operating Income	-0.0	0.2	-0.2	-133.5%
	(Ratio)	(-1.2%)	(3.5%)	-	-
Others	Net Sales	6.3	5.9	+0.4	+5.6%
	Operating Income	0.4	0.9	-0.5	-49.0%
	(Ratio)	(7.5%)	(15.5%)	-	-

Financial Results for the 4Q of the FY2023 (QoQ)

(¥billion)

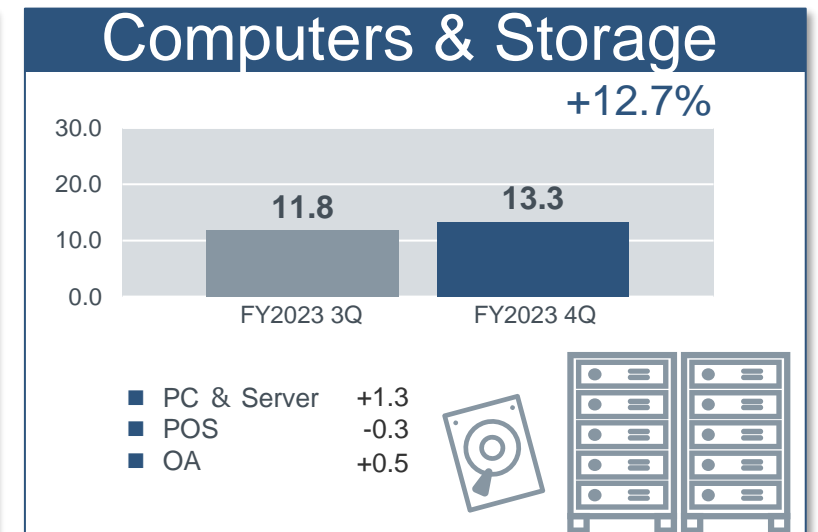
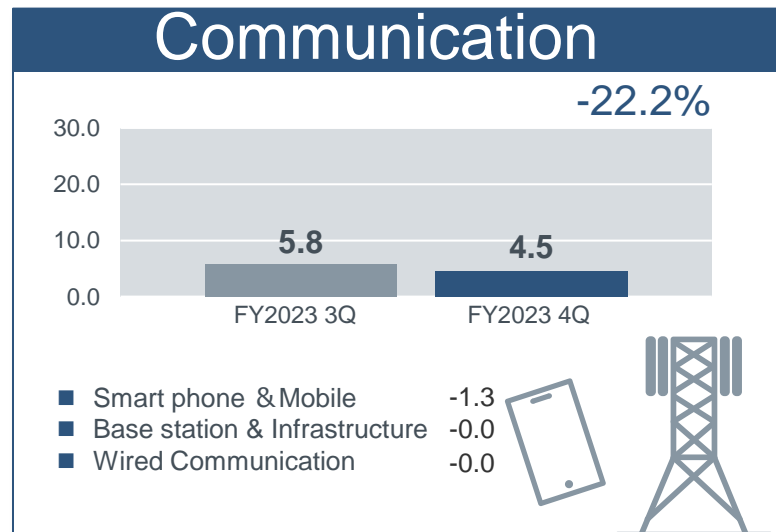
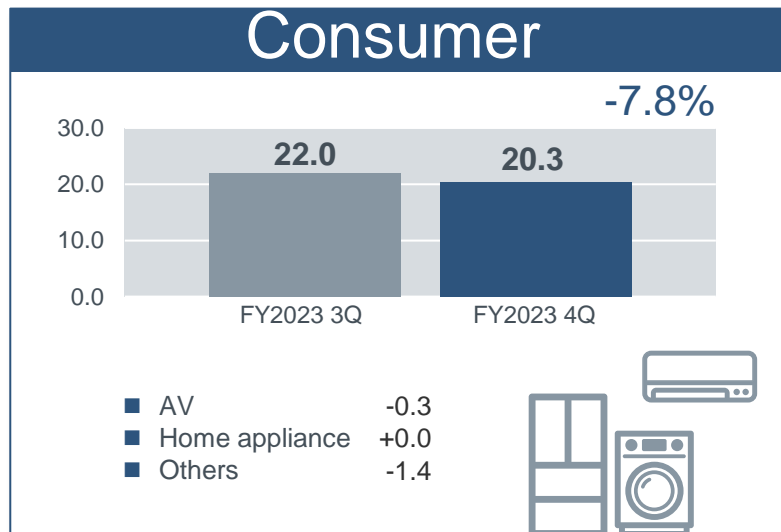
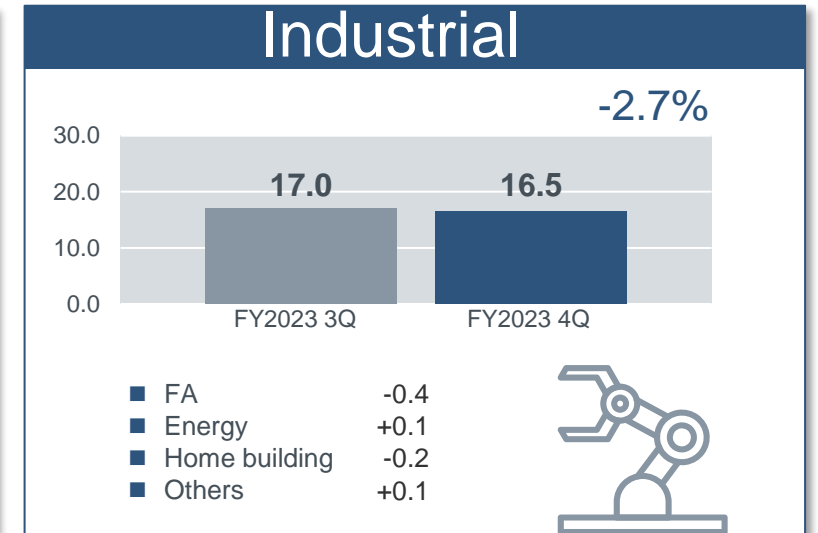
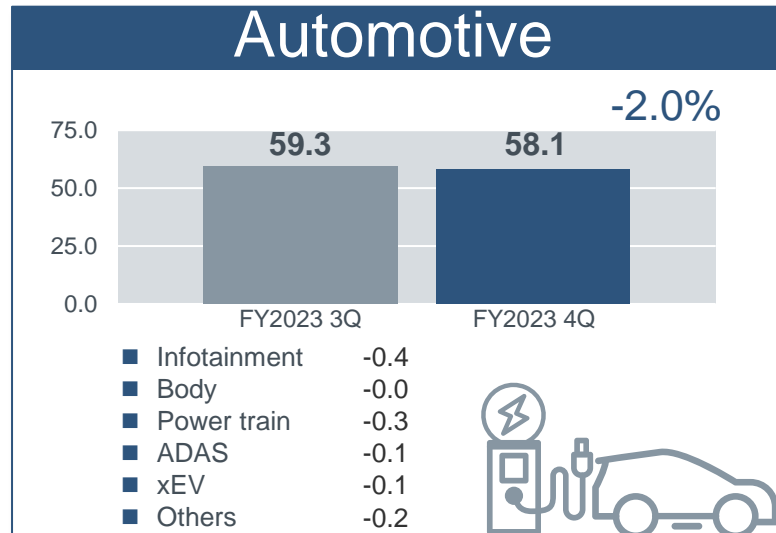
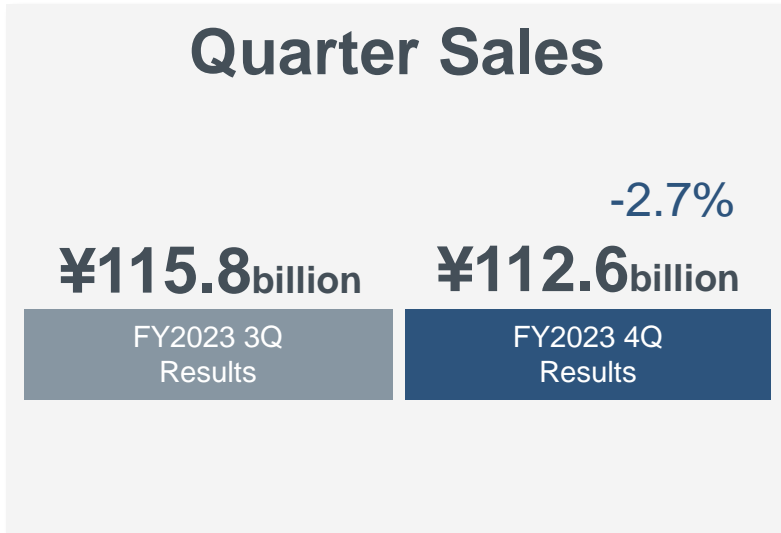
	FY2023 4Q Results	FY2023 3Q Results	Difference in Amount	Difference in %
Net Sales	112.6	115.8	-3.1	-2.7%
Operating Income	2.6	10.8	-8.2	-75.2%
(Ratio)	(2.4%)	(9.3%)	-	-
Ordinary Income	9.0	10.0	-1.0	-9.4%
(Ratio)	(8.1%)	(8.7%)	-	-
Net Income	8.8	7.7	+1.1	+13.7%
(Ratio)	(7.9%)	(6.7%)	-	-
EBITDA	23.8	30.2	-6.4	-20.9%
(Ratio)	(21.2%)	(26.1%)	-	-

Average Rate (¥/US\$) (¥147.87) (¥147.00)

Current Rate (¥/US\$) (¥151.41) (¥141.83)

FY2023 4Q Sales Trend by Market Segments (QoQ)

(¥billion)



FY2023 4Q Sales Trend by Customer Nationality (QoQ)

Quarter Sales

¥115.8billion

¥112.6billion

FY2023 3Q Results

FY2023 4Q Results

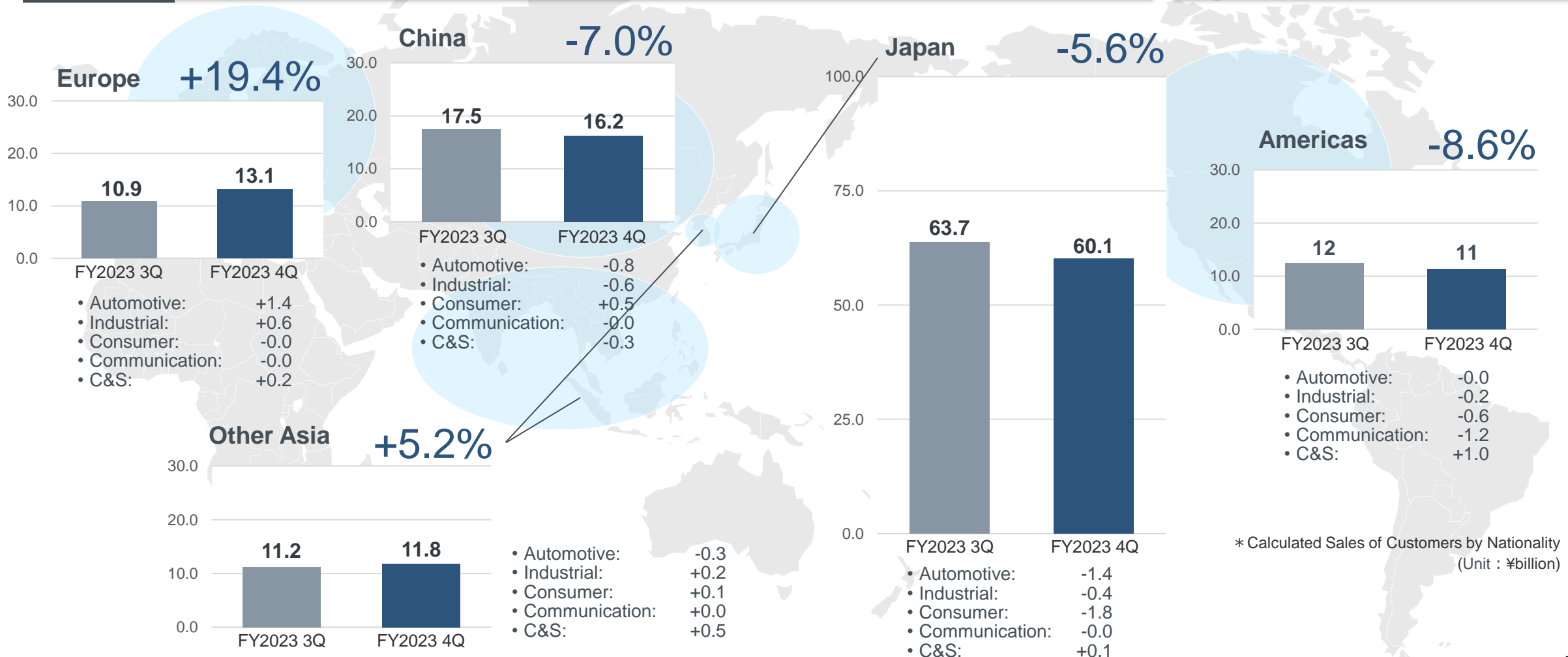
-2.7%

Sales ratio outside Japan

45.0%
FY2023 3Q

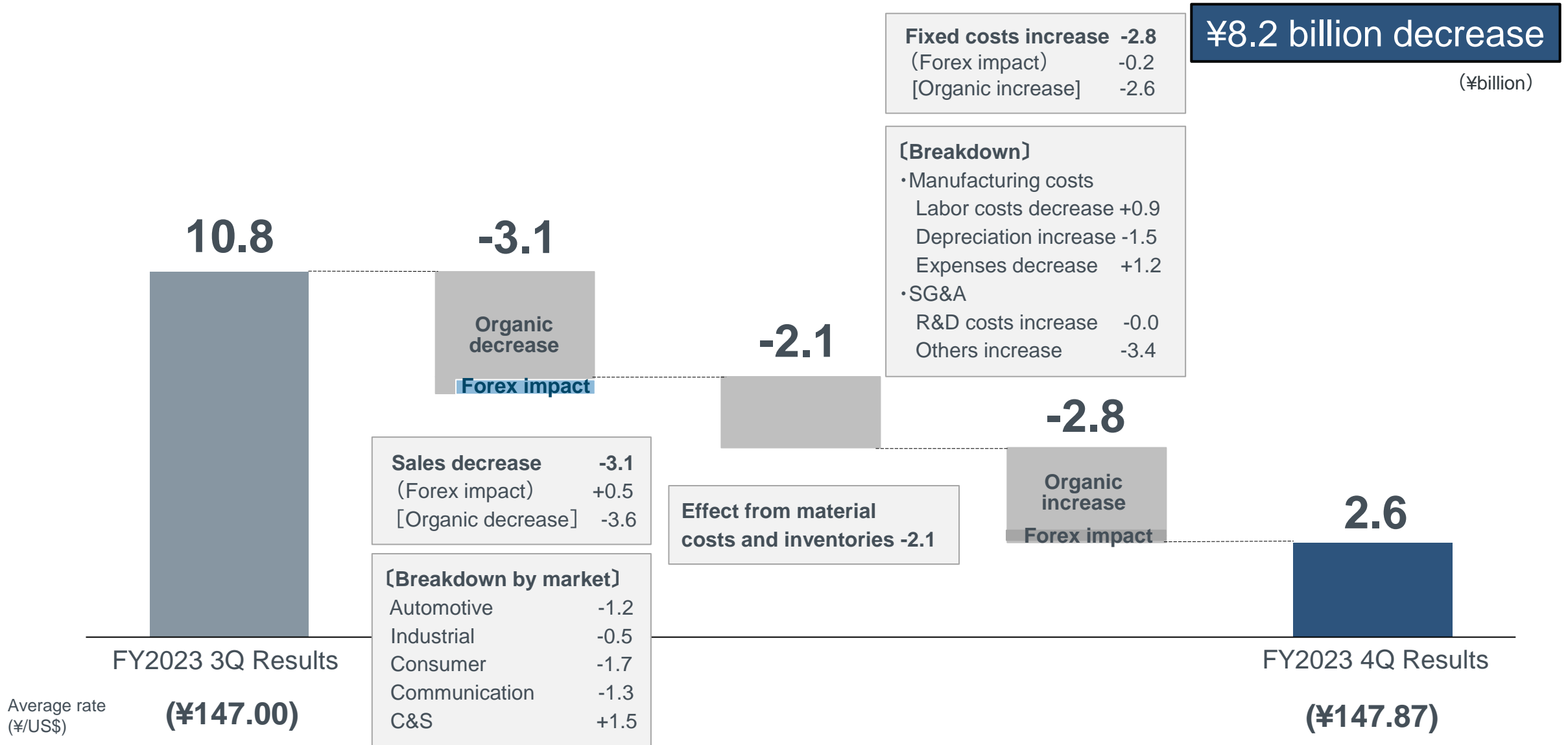
46.6%
FY2023 4Q

4Q QoQ



* Calculated Sales of Customers by Nationality (Unit : ¥billion)

FY2023 4Q Changes in Operating Income (QoQ)



Financial Results for the 4Q of the FY2023 by Segment (QoQ)

(¥billion)

		FY2023 4Q Results	FY2023 3Q Results	Difference in Amount	Difference in %
ICs	Net Sales	48.6	51.1	-2.5	-4.9%
	Operating Income	3.4	5.6	-2.2	-39.4%
	(Ratio)	(7.0%)	(11.0%)	-	-
Discretes	Net Sales	50.3	49.5	+0.8	+1.5%
	Operating Income	-1.5	1.5	-3.0	-202.9%
	(Ratio)	(-3.1%)	(3.1%)	-	-
Modules	Net Sales	7.3	8.6	-1.3	-15.2%
	Operating Income	-0.0	0.1	-0.1	-156.4%
	(Ratio)	(-1.2%)	(1.8%)	-	-
Others	Net Sales	6.3	6.3	-0.0	-1.1%
	Operating Income	0.4	0.4	+0.0	+9.1%
	(Ratio)	(7.5%)	(6.8%)	-	-

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