



# FY2011 Presentation

Note: The following is an English translation of the original Japanese version, prepared for the convenience of non-Japanese speakers concerned. In case of any discrepancy between this translation and the Japanese original, the latter shall prevail.

(¥million)

	FY11	Y.O.Y	FY12 plan	Y.O.Y
<b>Sales</b>	<b>341,885</b>	<b>+1.9%</b>	<b>345,000</b>	<b>+0.9%</b>
(11/8 Revised Forecast)	(350,000)	—	—	—
<b>Operating Income</b>	<b>32,736</b>	<b>+74.0%</b>	<b>33,000</b>	<b>+0.8%</b>
(11/8 Revised Forecast)	(35,000)	—	—	—
<b>Ordinary Income</b>	<b>26,805</b>	<b>+55.1%</b>	<b>32,000</b>	<b>+19.4%</b>
(11/8 Revised Forecast)	(27,000)	—	—	—
<b>Net Income</b>	<b>9,632</b>	<b>+35.0%</b>	<b>21,000</b>	<b>+118.0%</b>
(11/8 Revised Forecast)	(12,500)	—	—	—
<b>EBITDA</b>	<b>69,953</b>	<b>+5.7%</b>	<b>76,000</b>	<b>+8.6%</b>
(11/8 Revised Forecast)	(76,000)	—	—	—

## FY11

	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	<b>-10.6%</b>	<b>+2.8%</b>	<b>+3.6%</b>	<b>-6.1%</b>	<b>+7.3%</b>	<b>-3.0%</b>
Discrete Semiconductor Devices	<b>+7.7%</b>	<b>+3.4%</b>	<b>+3.2%</b>	<b>+4.2%</b>	<b>+5.6%</b>	<b>+4.8%</b>
Others	<b>+16.1%</b>	<b>+13.8%</b>	<b>+16.1%</b>	<b>+10.3%</b>	<b>-0.4%</b>	<b>+14.4%</b>
<b>Total</b>	<b>-2.9%</b>	<b>+4.8%</b>	<b>+5.3%</b>	<b>-1.0%</b>	<b>+4.1%</b>	<b>+1.9%</b>

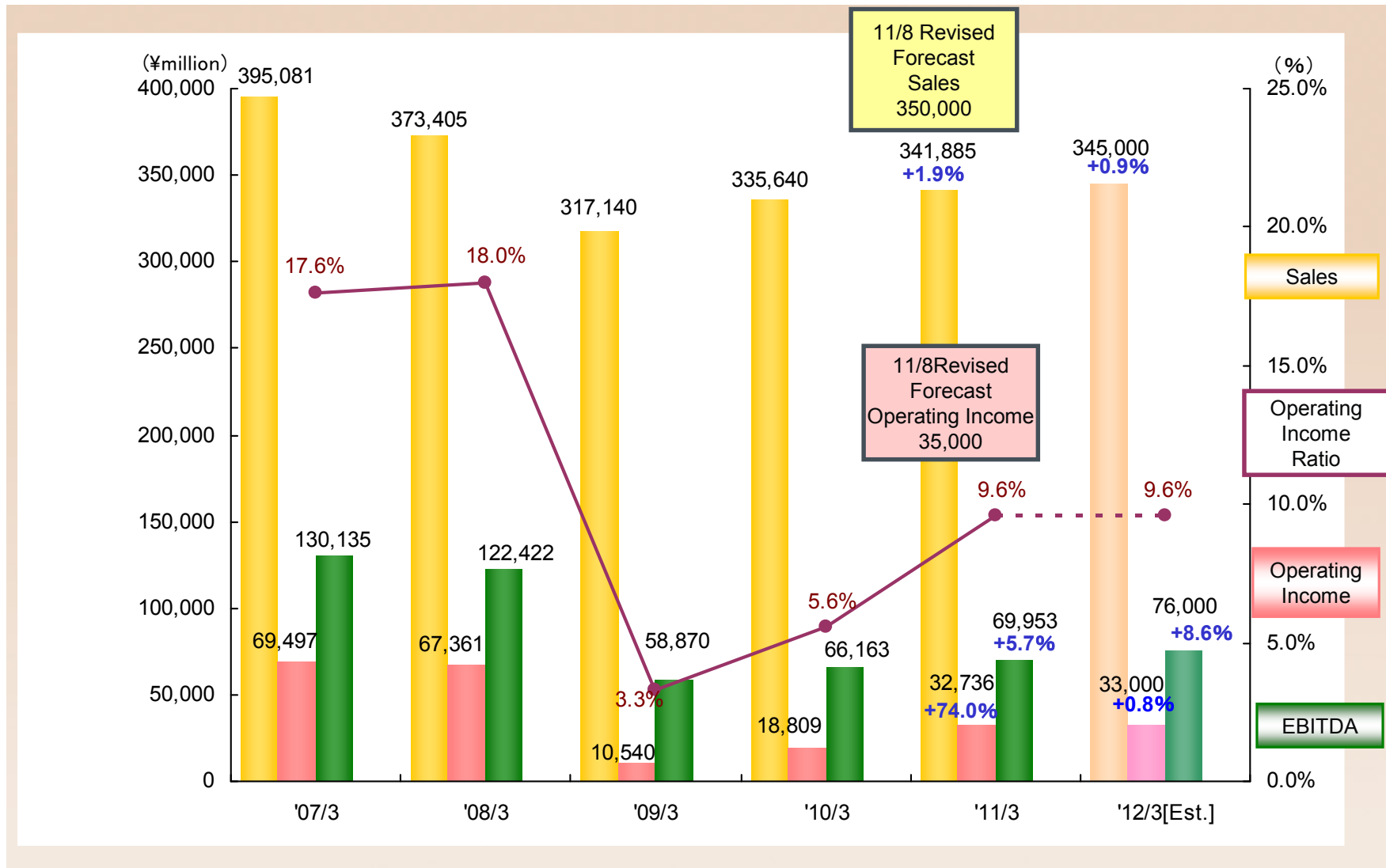
## FY11

	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	-3.0%	-1.9%	+0.6%	-20.9%	-5.8%	-2.3%
Discrete Semiconductor Devices	-6.8%	+0.4%	+0.1%	+2.2%	+2.7%	-2.1%
Others	-8.8%	-0.3%	+0.3%	-10.7%	+1.9%	-2.7%
<b>Total</b>	<b>-4.9%</b>	<b>-0.8%</b>	<b>+0.4%</b>	<b>-13.6%</b>	<b>-0.2%</b>	<b>-2.3%</b>

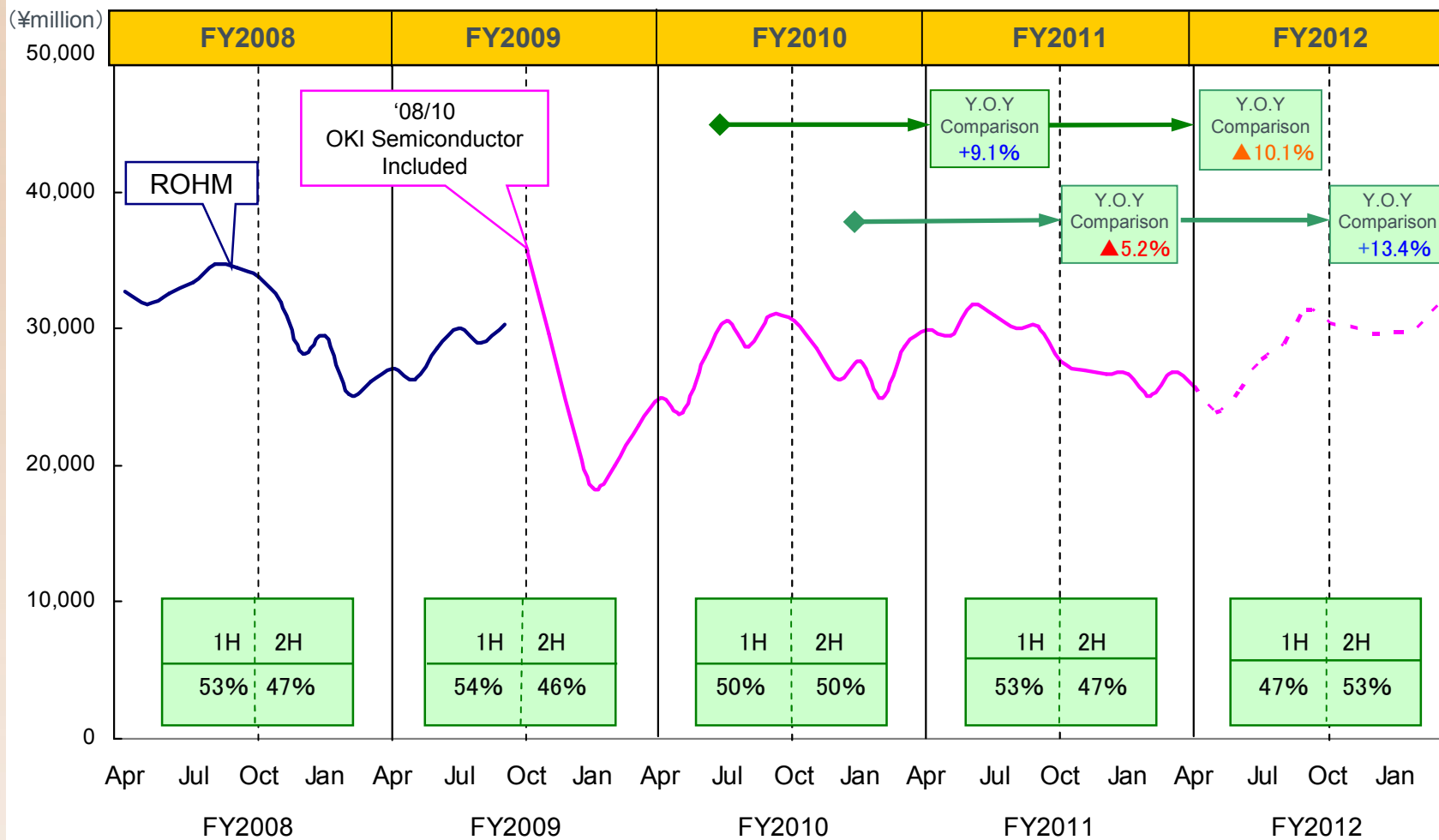
## FY12

	Japan	Overseas				Total
		Total	Asia	Americas	Europe	
ICs	-9.5%	+1.2%	+3.5%	-14.0%	-18.9%	-3.1%
Discrete Semiconductor Devices	+1.5%	-0.3%	-0.2%	-5.5%	+2.3%	+0.3%
Others	+39.6%	+7.2%	+7.7%	-0.8%	+8.9%	+16.0%
<b>Total</b>	<b>-0.5%</b>	<b>+1.7%</b>	<b>+2.9%</b>	<b>-9.5%</b>	<b>-2.0%</b>	<b>+0.9%</b>

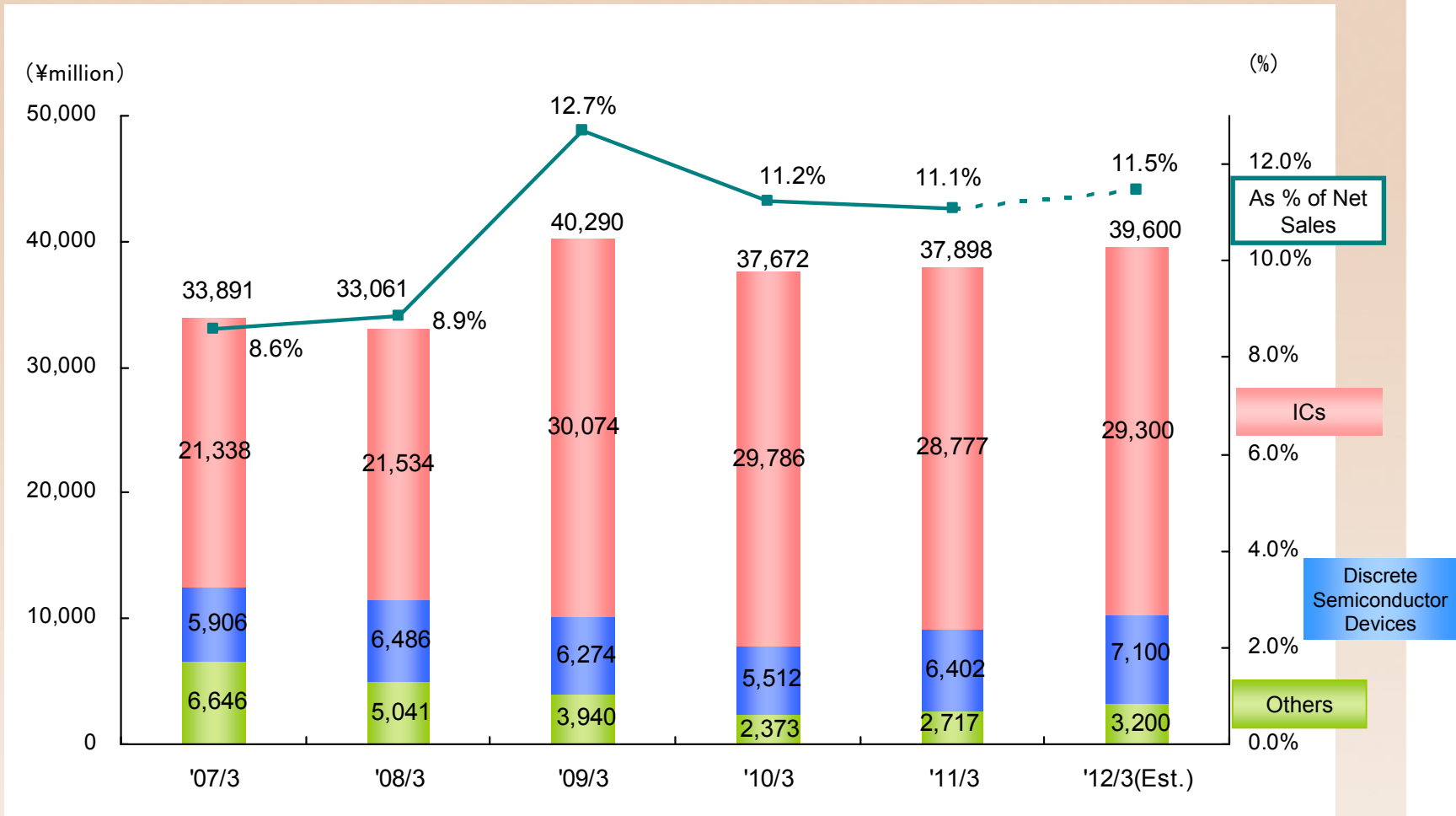
# Trend of Sales and Profits



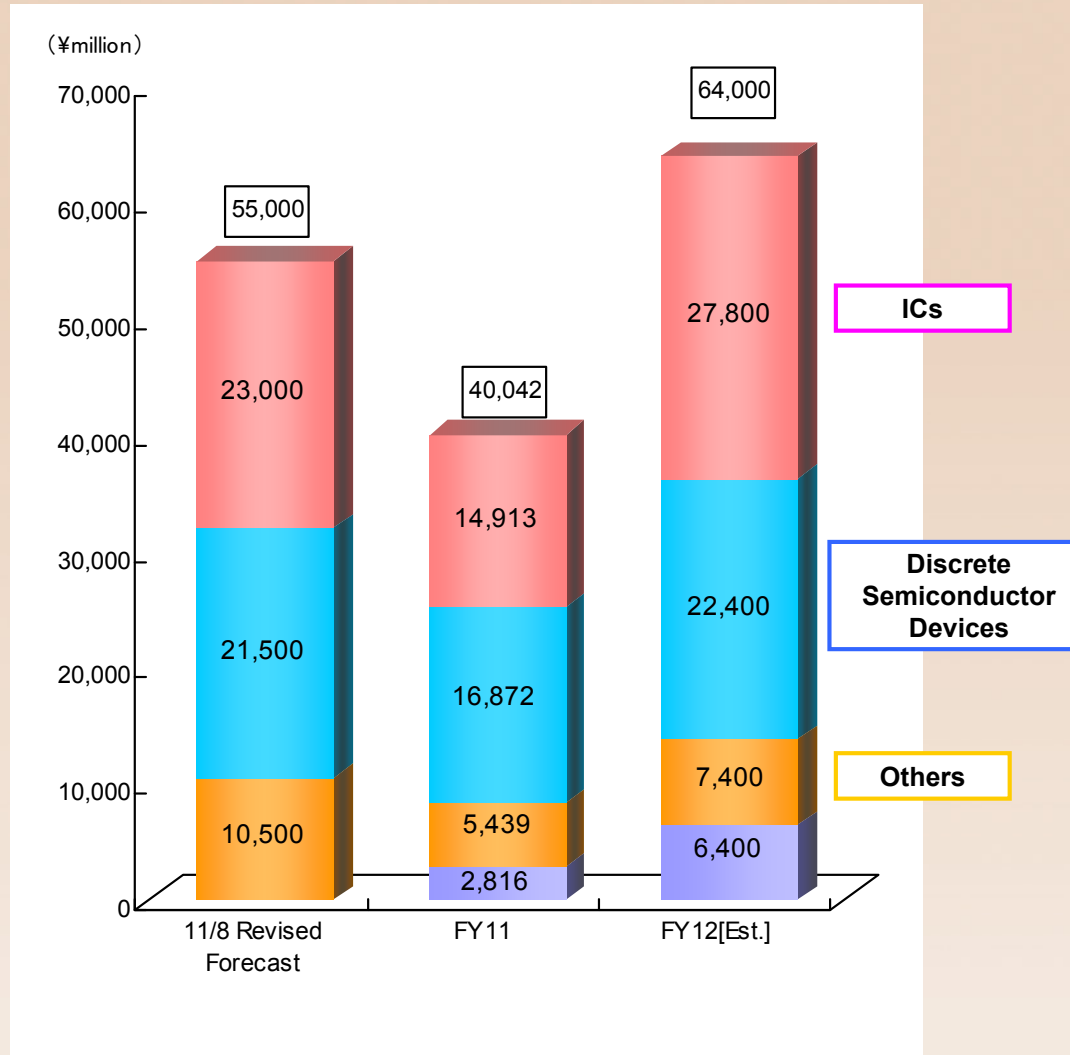
# Sales Trend



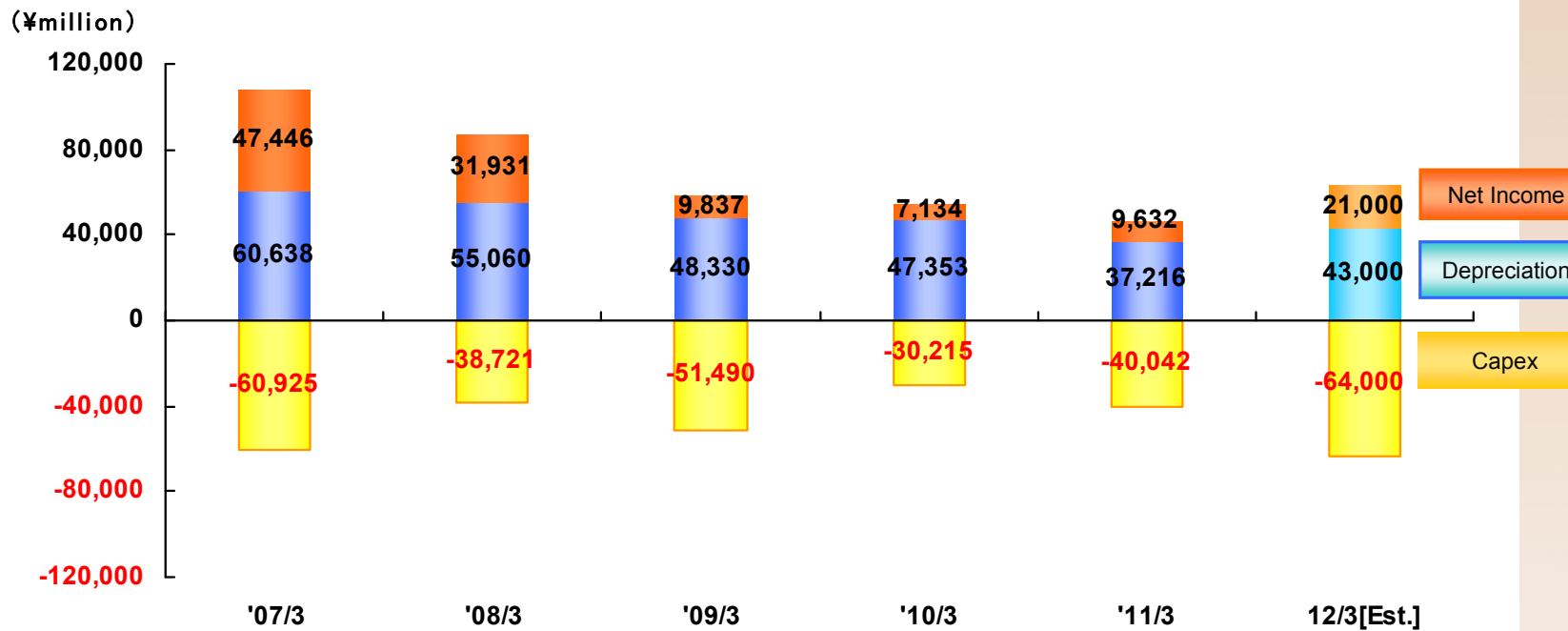
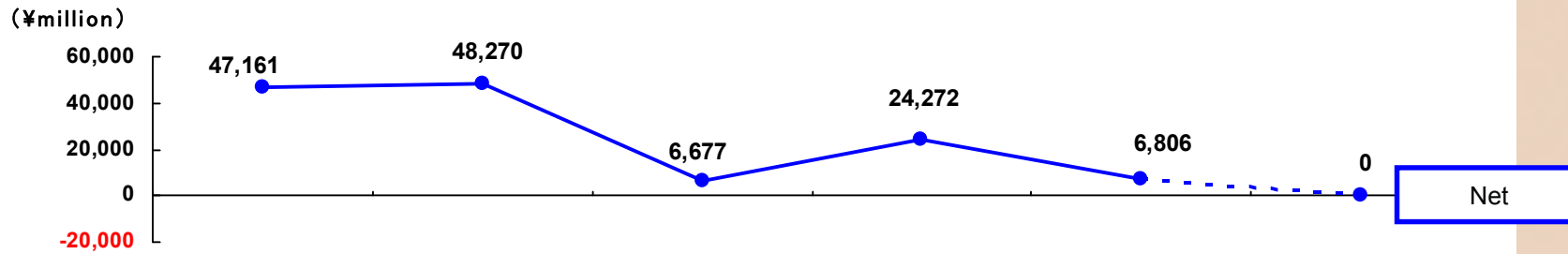
# R&D Expenses

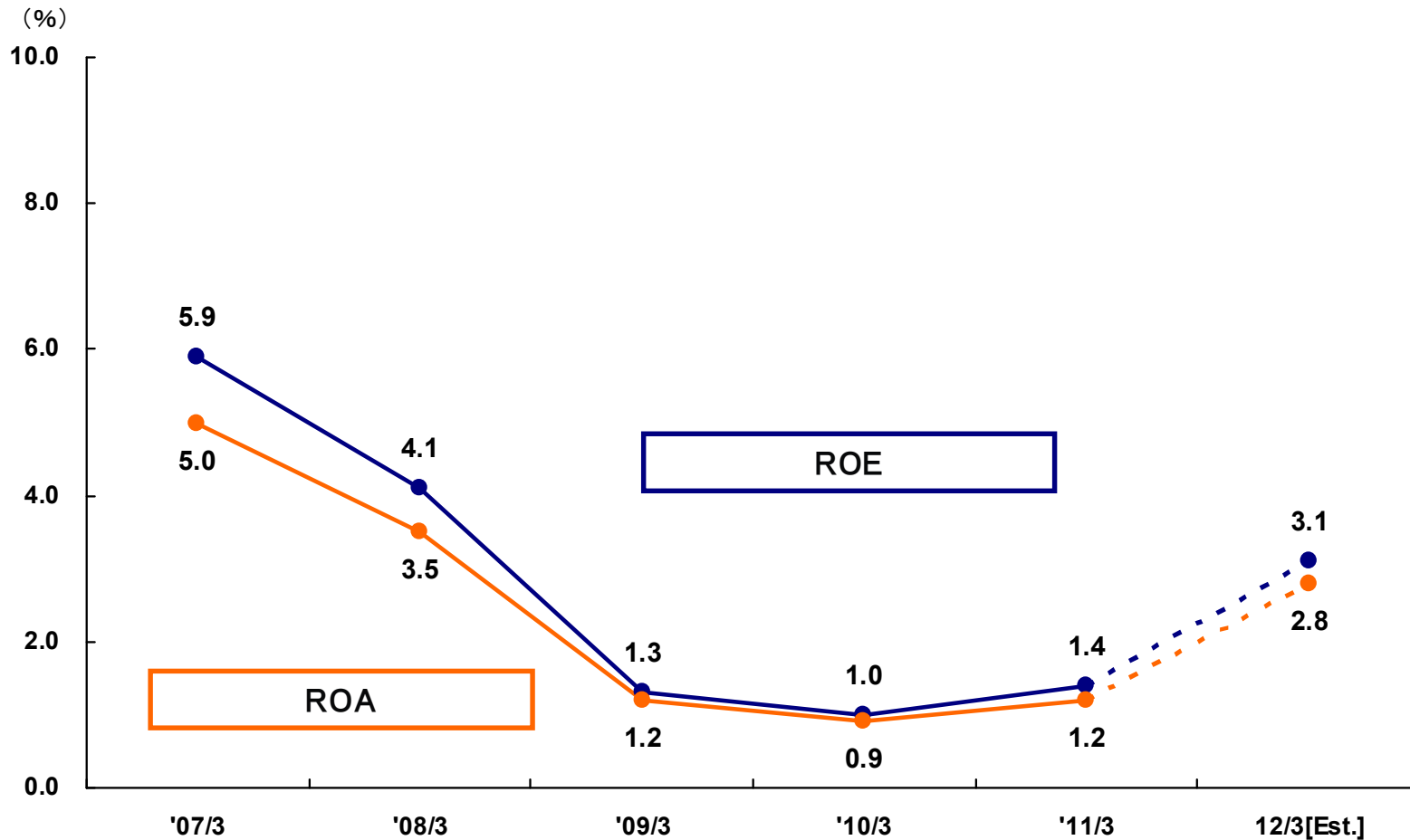






# Net Income, Depreciation, and Capex

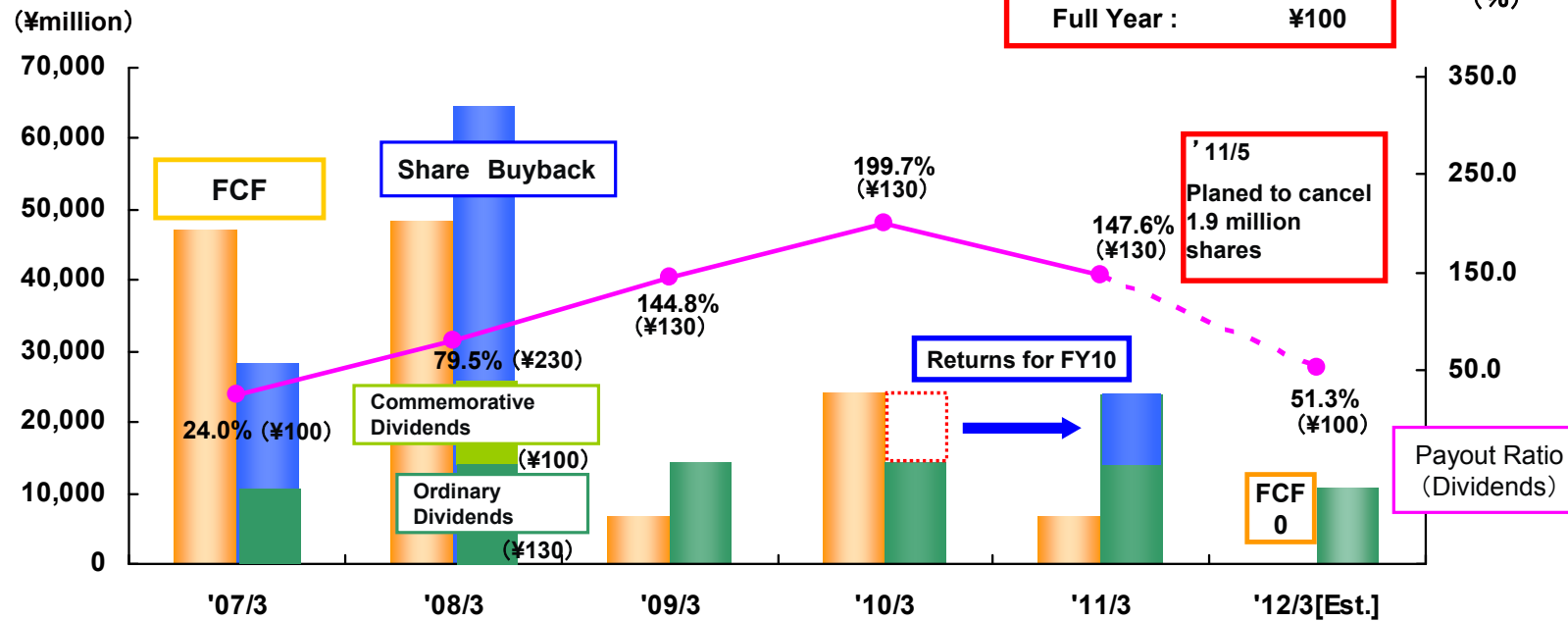




## Return to shareholders in FY12

1. ROHM will make utmost effort to improve business performance in a long term by investment such as capex and M&A.
2. The year-end dividend in FY12 will be 100 yen, in consideration of business performance and cash flow.

< FY12 Dividends Plan >  
 First Six Months : ¥50  
 Year-End : ¥50  
 Full Year : ¥100



'11/5  
 Planned to cancel  
 1.9 million  
 shares

Payout Ratio  
 (Dividends)

(¥ million)

	End of FY11	End of FY10	Increase/ Decrease
<b>Current Assets</b>	<b>436,247</b>	<b>462,434</b>	<b>-26,187</b>
Cash and time deposits	230,286	271,224	-40,938
Notes and accounts receivable trade	73,297	78,258	-4,961
Securities	28,094	8,802	19,292
Inventories	83,953	85,358	-1,405
Prepaid pension cost	2,263	2,614	-351
Deferred tax assets	8,475	10,516	-2,041
Refundable income taxes	397	661	-264
Others	9,765	5,327	4,438
Allowance for doubtful accounts	-286	-329	43

## Balance Sheet (Assets)

(¥ million)

	End of FY11	End of FY10	Increase/ Decrease
<b>Fixed Assets</b>	<b>323,741</b>	<b>344,904</b>	<b>-21,163</b>
<b>Property, Plant and Equipment</b>	<b>252,216</b>	<b>260,697</b>	<b>-8,481</b>
Buildings and Structures	211,806	213,984	-2,178
Machinery, Equipment and vehicles	476,651	471,925	4,726
Tools and Furniture	42,672	43,266	-594
Land	85,903	85,501	402
Construction in Progress	15,026	14,838	188
Accumulated Depreciation	-579,844	-568,819	-11,025
<b>Intangible Fixed Assets</b>	<b>28,225</b>	<b>37,929</b>	<b>-9,704</b>
<b>Investments and Other Assets</b>	<b>43,299</b>	<b>46,278</b>	<b>-2,979</b>
Investment Securities	37,159	38,693	-1,534
Deferred Tax Assets	1,597	2,206	-609
Others	5,088	5,991	-903
Total Investments and Other Assets	-545	-612	67
<b>Total Assets</b>	<b>759,988</b>	<b>807,339</b>	<b>-47,351</b>

## Balance Sheet (Liabilities)

(¥ million)

	End of FY11	End of FY10	Increase/ Decrease
<b>&lt; Liabilities &gt;</b>			
<b>Current Liabilities</b>	<b>64,333</b>	<b>68,849</b>	<b>-4,516</b>
Notes and Accounts Payable - Trade	21,904	20,995	909
Other Accounts Payable	22,486	28,697	-6,211
Accrued Income Taxes	3,180	4,003	-823
Deferred Tax Liabilities	1,053	1,110	-57
Others	15,708	14,043	1,665
<b>Long-Term Liabilities</b>	<b>26,876</b>	<b>30,770</b>	<b>-3,894</b>
Deferred Tax Liabilities	16,554	18,336	-1,782
Liability for Retirement Benefits	8,344	10,210	-1,866
Others	1,976	2,223	-247
<b>Total Liabilities</b>	<b>91,209</b>	<b>99,620</b>	<b>-8,411</b>

(¥ million)

	End of FY11	End of FY10	Increase/ Decrease
< Net assets >			
<b>Shareholders' equity</b>	<b>755,641</b>	<b>770,267</b>	<b>-14,626</b>
Common Stock	86,969	86,969	0
Capital Surplus	102,403	102,403	0
Retained Earnings	633,388	637,999	-4,611
Treasury Stock-at Cost	-67,120	-57,105	-10,015
<b>Unrealized or translated gain/loss</b>	<b>-88,810</b>	<b>-64,738</b>	<b>-24,072</b>
Net Unrealized Gain on Available- for-Sale Securities	5,859	8,121	-2,262
Foreign Currency Translation Adjustments	-94,669	-72,860	-21,809
<b>Minority Interests</b>	<b>1,947</b>	<b>2,189</b>	<b>-242</b>
<b>Total Shareholders' Equity</b>	<b>668,778</b>	<b>707,718</b>	<b>-38,940</b>
<b>Total Liabilities, Minority Interests and Shareholders' Equity</b>	<b>759,988</b>	<b>807,339</b>	<b>-47,351</b>



	FY11	FY10	Increase/ Decrease	(¥ million) (% change)
<b>Net sales</b>	<b>341,885</b>	<b>335,640</b>	<b>6,245</b>	<b>+1.9%</b>
Cost of sales	219,149	229,831	△ 10,682	△ 4.6%
<b>Gross profit</b> (Gross profit ratio)	<b>122,736</b> (35.9%)	<b>105,809</b> (31.5%)	<b>16,927</b> (4.4%)	<b>+16.0%</b>
Selling, general, and administrative expenses	89,999	86,999	3,000	+3.4%
<b>Operating income</b> (Operating income ratio)	<b>32,736</b> (9.6%)	<b>18,809</b> (5.6%)	<b>13,927</b> (4.0%)	<b>+74.0%</b>
Non operating income	1,971	2,496	△ 525	△ 21.0%
Non operating expenses	7,902	4,021	3,881	+96.5%
<b>Ordinary Income</b> (ordinary income ratio)	<b>26,805</b> (7.8%)	<b>17,284</b> (5.1%)	<b>9,521</b> (2.7%)	<b>+55.1%</b>

	FY11	FY10	Increase/ Decrease	(¥ million) (% change)
Extra ordinary gains	1,919	432	1,487	+344.2%
Extra ordinary losses	9,324	6,880	2,444	+35.5%
<b>Income before income taxes and minority interests</b> (-losses)	<b>19,400</b>	<b>10,836</b>	<b>8,564</b>	<b>+79.0%</b>
Income taxes-current	7,372	7,271	101	+1.4%
Income taxes-deferred	2,152	△3,270	5,422	△165.8%
Minority interests(-loss)	243	△299	542	△181.3%
<b>Net income</b> (Net income ratio)	<b>9,632</b> (2.8%)	<b>7,134</b> (2.1%)	<b>2,498</b> (0.7%)	<b>+35.0%</b>



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