



ROHM Co., Ltd. Financial Highlights for the First Nine Months of the Year Ending March 31, 2018

(From April 1, 2017 to December 31, 2017)

February 2, 2018

Consolidated Financial Results

(Figures are rounded down to the nearest million yen. Any fraction less than the unit is rounded off.)

		'18/3	'17/3	Change from the previous year		'17/3	'18/3 (Projected)	Note1
		First nine months	First nine months	Amount	Percentage	Annual	Annual	Change from the previous year
Net sales	Millions of yen	303,626	264,445	+39,181	+14.8%	352,010	390,000	+10.8%
Cost of sales	Millions of yen	193,235	176,802	+16,433	+9.3%	234,967	252,700	
Selling, general and administrative expenses	Millions of yen	64,818	61,948	+2,870	+4.6%	85,215	88,300	
Operating income (loss)	Millions of yen	45,573 (15.0%)	25,694 (9.7%)	+19,879 (+5.3%)	+77.4%	31,827 (9.0%)	49,000 (12.6%)	+54.0%
Ordinary income (loss)	Millions of yen	47,740 (15.7%)	31,093 (11.8%)	+16,647 (+3.9%)	+53.5%	35,579 (10.1%)	48,000 (12.3%)	+34.9%
Profit attributable to owners of parent	Millions of yen	34,349 (11.3%)	24,984 (9.4%)	+9,365 (+1.9%)	+37.5%	26,432 (7.5%)	36,500 (9.4%)	+38.1%
Figures in () indicate ratio to sales.								
Net income (loss) per share	yen	324.74	236.20	+88.54	+37.5%	249.88	345.07	
ROE	%					3.7		
ROA	%					3.2		
Net assets per share	yen	7,214.21	6,885.72	+328.49	+4.8%	6,854.01		
EBITDA ^{Note2}	Millions of yen	76,879	54,879	+22,000	+40.1%	72,628		
Capital expenditures	Millions of yen	36,664	25,957	+10,707	+41.3%	42,182	60,000	+42.2%
Depreciation	Millions of yen	31,306	29,184	+2,122	+7.3%	40,801	44,000	+7.8%
Research and development costs	Millions of yen	28,625	27,085	+1,540	+5.7%	37,277	39,000	+4.6%
Number of employees	Number	22,839	21,107	+1,732	+8.2%	21,308		
Foreign exchange rate (Average yen-dollar rate)	yen/US\$	111.82	107.88	+3.94	+3.7%	109.03	(fourth quarter) 105.00	

(Note) 1. As the projected data are based on the information that ROHM is currently acquiring as well as specific prerequisites judged as legitimate, actual data may be considerably different due to various factors.

2. EBITDA is calculated by adding back depreciation to operating income.

Contact: **Public Relations and Investor Relations Div., ROHM Co., Ltd.**
21, Saiin Mizosaki-cho, Ukyo-ku, Kyoto 615-8585 Japan +81-75-311-2121

Note: This report is a translation of the financial highlights of the Company prepared in accordance with the provisions set forth in the Securities and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan. The original version of this report is written in Japanese. In the event of any discrepancies in words, accounts, figures, or the like between this report and the original, the original Japanese version shall govern.



Financial Report for the First Nine Months of the Year Ending March 31, 2018 [Based on Japanese Standard] (Consolidated)

February 2, 2018

Stock Exchange Listings: Tokyo

Listed Company Name: ROHM CO., LTD.

Code No.: 6963 URL <http://www.rohm.com>

Company Representative: (Title) President

(Name) Satoshi Sawamura

Contact Person: (Title) Group General Manager, Accounting & Finance Headquarters

(Name) Kunio Uehara

TEL +81-75-311-2121

Scheduled Date for Submitting the Quarterly Financial Reports

February 6, 2018

Scheduled Dividend Payment Date

-

Preparation of Supplementary Briefing Materials for the Quarterly Settlement:

Yes

Briefing Session for the Quarterly Settlement to Be Held:

None

(Figures are rounded down to the nearest million yen.)

1. Consolidated Financial Results for the First Nine Months of the Year Ending March 31, 2018 (From April 1, 2017 to December 31, 2017)

(1) Consolidated Results of Operations (Accumulated total) (The percentages [%] represent change from the same time of the previous year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
First nine months of the year ending March 31, 2018	303,626	14.8	45,573	77.4	47,740	53.5	34,349	37.5
First nine months of the year ended March 31, 2017	264,445	-3.6	25,694	-15.4	31,093	-23.5	24,984	-20.5

(Note) Comprehensive income

First nine months of the year ending March 31, 2018: 59,284 million yen (70.7%)

First nine months of the year ended March 31, 2017: 34,739 million yen (131.0%)

	Net income per share		Diluted net income per share	
	Yen		Yen	
First nine months of the year ending March 31, 2018	324.74		—	
First nine months of the year ended March 31, 2017	236.20		—	

(2) Consolidated Financial Position

	Total assets		Net assets		Equity ratio	
	Millions of yen		Millions of yen		%	
First nine months of the year ending March 31, 2018	887,287		763,572		86.0	
Year ended March 31, 2017	834,503		725,452		86.9	

(Reference) Shareholder's equity

First nine months of the year ending March 31, 2018: 763,079 million yen

Year ended March 31, 2017: 724,986 million yen

2. Dividend Details

	Annual dividend				
	End of the first quarter	Interim	End of the third quarter	End of year	Total
	Yen				
Year ended March 31, 2017	—	50.00	—	80.00	130.00
Year ending March 31, 2018	—	120.00	—		
Year ending March 31, 2018 (Estimates)				120.00	240.00

(Note) Revision to recently disclosed dividend estimates: None

Details of dividends for the first six months of the year ending March 31, 2018

Ordinary dividend: 65.00 yen

Commemorative dividend: 55.00 yen

Details of dividends for the year ending March 31, 2018 (Estimates)

Ordinary dividend: 65.00 yen

Commemorative dividend: 55.00 yen

3. Consolidated Financial Results Forecast for the Year Ending March 31, 2018 (From April 1, 2017 to March 31, 2018)

(The percentages [%] represent change from the previous year.)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Annual	390,000	10.8	49,000	54.0	48,000	34.9	36,500	38.1	345.07

(Note) Revision to recently disclosed figures for consolidated financial results forecast: None

*Note

(1) Major Changes in Subsidiaries During the First Nine Months of the Current Fiscal Year
(Changes to specified subsidiaries accompanying revision on the scope of consolidation): None

(2) Application of Specific Accounting Method for Compiling Consolidated Quarterly Financial Statement: None

(3) Changes in Accounting Policies, Changes in Accounting Estimates, and Restatement of Revisions

[1] Changes in accounting policies according to revision to accounting standards:	None
[2] Other changes in accounting policies other than items indicated in [1]:	None
[3] Change in accounting estimates:	None
[4] Restatement of revisions:	None

(4) Number of Shares Outstanding (common shares)

[1] Year-end number of shares outstanding (incl. treasury stocks)	First nine months of the year ending March 31, 2018	111,200,000 shares
	Year ended March 31, 2017	111,200,000 shares
[2] Year-end number of treasury stocks	First nine months of the year ending March 31, 2018	5,425,491 shares
	Year ended March 31, 2017	5,424,815 shares
[3] Average number of shares during the period (Accumulated total of the quarter)	First nine months of the year ending March 31, 2018	105,774,891 shares
	First nine months of the year ended March 31, 2017	105,775,985 shares

* This quarterly financial report is not subject to the quarter review procedures under the Financial Instruments and Exchange Act.

*Explanation on Adequate Usage of Financial Results Forecast

Statements on financial results forecasts in this financial report are based on current information acquired by ROHM as well as specific legitimate premises for making decisions, therefore ROHM makes no promises as to attaining these forecasts.

Actual financial results may be considerably different due to various factors. For conditions and notes used for making prepositions of financial forecasts, please refer to “1. Qualitative Information Regarding Business Results, etc. for the First Nine Months of the Current Fiscal Year, (3) Qualitative Information Regarding Consolidated Financial Results Forecast” on Page 4 of the Financial Report for the First Nine Months of the Year Ending March 31, 2018 (Appendix)

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* Separately attached as supplementary material are “Financial Highlights for the First Nine Months of the Year Ending March 31, 2018.”

1. Qualitative Information Regarding Business Results, etc. for the First Nine Months of the Current Fiscal Year

(1) Business Results

General Overview of Business Performance

The world economy in the first nine months of the fiscal year ending in March 2018 continued its mild recovery on the whole, as the US economy was bullish, the European and Japanese economies kept their recoveries going and the Chinese economy stayed on a growth track.

In the electronics industry, the automotive electronics market was steady, despite a momentary fall in new vehicle sales in the USA, thanks to good vehicles sales in China, Europe and Japan, as well as the increasing use of in-vehicle electronics that growing demand for “safety” and “environmental performance” is fueling. The industrial equipment market was strong, as the FA *1 equipment market grew considerably owing to wider-spread factory automation and increased use of IoT *2. In the consumer products market, smartphones and PCs went through an adjustment, but game consoles and related products performed well and home appliances such as energy-efficient air conditioners were solid.

Working within this business environment, the ROHM Group continued to implement important strategies aimed at strengthening product lineups for the automotive and industrial equipment markets, which are expected to grow in the mid- to long-term, and boosting sales especially in these two markets. Accordingly, time and resources were directed at developing new products and technologies into [1] analog solutions, [2] power solutions, [3] sensor solutions and [4] mobile solutions, and improving proposals that combine them. The ROHM Group also pushed ahead with “production innovation” by continuing its RPS (ROHM Production System) activities *3 and, with the goal of achieving “zero defects”, building a state-of-the-art quality management system and converting its production sites into smart factories *4. Moreover, amidst an upswing in the semiconductor material (wafer) and equipment markets caused by vigorous demand stemming from a surge in higher capacity memory ICs, the ROHM Group undertook efforts to build up its procurement activities, by, for example, strengthening relations with suppliers.

Under these circumstances, consolidated net sales for the first nine months of the fiscal year ending March 31, 2018 were 303,626 million yen (an increase of 14.8% from the same time last year) and operating income was 45,573 million yen (an increase of 77.4% from the same time last year).

Ordinary income was 47,740 million yen (an increase of 53.5% from the same time last year) and quarterly net income belonging to parent company shareholders was 34,349 million yen (an increase of 37.5% from the same time last year).

*1. FA (Factory Automation)

Systems that automate the various processes of a factory.

*2. IoT (Internet of Things)

A technological scenario in which all sorts of equipment and appliances connect to the internet and control each other by exchanging information.

*3. RPS (ROHM Production System) activities

A production system centered on improvement activities for integrating higher quality into products, shortening lead time and thoroughly eliminating waste in inventory and other operations at all Group plants. ROHM believes that establishing production systems of unparalleled efficiency and quality is essential for strengthening the Group’s earning structure.

*4. Smart factory

A factory that improves product quality and production efficiency by interconnecting production systems over a network.

Overview of Performance by Segment

<ICs>

Consolidated net sales for the first nine months of the year ending March 31, 2018 were 141,305 million yen (an increase of 17.0% from the same time last year) and segment income was 17,150 million yen (an increase of 142.2% from the same time last year).

In the automotive electronics market, sales were strong, owing to increased sales of isolated gate driver ICs *5 for xEV *6, as well as greater adoption of driver ICs, power ICs, LED driver ICs and other ICs for instrument panels. In the industrial equipment market, sales of power ICs, motor driver ICs and other products for FA and measuring equipment grew steadily. In the consumer electronics segment, sales of power ICs for home appliances and customized ICs for game consoles increased, while sales of motor driver ICs for office equipment and other products trended towards recovery.

With regard to group company LAPIS Semiconductor Co., Ltd., sales of memory ICs to the game related market were good.

*5. Isolated gate driver IC

A gate driver IC drives power semiconductors like IGBT *7, but by incorporating an isolated element in a gate driver, external isolating components that are critical to protecting people and systems (transformers *8) have become unnecessary.

*6. xEV

A collective acronym for vehicles that use an electric power drive such as electric vehicles (EV), hybrid vehicles (HV) and plug-in hybrid vehicles (PHV).

*7. IGBT (Short for Insulated Gate Bipolar Transistor)

A semiconductor that combines the best features of a MOSFET* 9 and bipolar transistor* 10, making it ideal for power control applications.

*8. Transformer

A device that steps down the voltage of an AC power supply to a useable level.

*9. MOSFET (Short for Metal Oxide Semiconductor Field Effect Transistor)

This type of transistor enables faster switching with less power consumption than bipolar transistors, and is widely used in a variety of electronic products.

*10. Bipolar transistor

A 3-terminal semiconductor in which N-type semiconductors and P-type semiconductors have a P-N-P or N-P-N junction structure. Primarily used for current amplification and switching.

<Discrete Semiconductor Devices>

Consolidated net sales for the first nine months of the year ending March 31, 2018 were 113,098 million yen (an increase of 16.1% from the same time last year) and segment income was 24,679 million yen (an increase of 45.5% from the same time last year).

With regard to transistors, sales of power MOSFETs for various types of power sources for the automotive and game console markets grew steadily, and small signal transistors continued to be widely adopted in the industrial equipment and consumer products markets. As for diodes, sales of power diodes to the automotive electronics markets and small signal diodes for home appliances were strong. Regarding power devices, sales of SiC devices for solar power, automotive and other applications were solid. Sales were bullish also with LEDs. In the semiconductor laser segment, sales for laser printers and other applications increased.

<Modules>

Consolidated net sales for the first nine months of the year ending March 31, 2018 were 32,567 million yen (an increase of 7.8% from the same time last year) and segment income was 3,551 million yen (an increase of 90.9% from the same time last year).

With regard to printheads, sales of printheads for mobile payment terminals and other applications were strong.

As for optical modules, sensor modules continued to be adopted for smartphones and wearable electronics.

<Others>

Consolidated net sales for the first nine months of the year ending March 31, 2018 were 16,655 million yen (an increase of 3.8% from the same time last year) and segment income was 2,242 million yen (an increase of 75.7% from the same time last year).

Sales of resistors were driven by the automotive electronics market but were otherwise impacted by adjustments in the smartphone market.

Performance was also affected by our withdrawal from the LED lighting business last year.

Sales mentioned in 'Overview of Performance by Segment' above were to customers outside of the ROHM Group.

(2) Financial Conditions

Total assets at the end of the first nine months of the year ending on March 31, 2018 increased by 52,784 million yen from the same time last year, to 887,287 million yen. The main factors behind this were increases in each investment securities of 20,557 million yen, notes and accounts receivable (trade) of 17,235 million yen, and cash and deposits of 16,532 million yen.

Liabilities increased by 14,663 million yen from the same time last year, to 123,714 million yen. The main factors behind this were increases in each income taxes payable of 5,980 million yen, deferred tax liabilities of 5,566 million yen, and other current liabilities of 2,928 million yen (of which 1,547 million yen were from electronically recorded obligations (operating) for plants and equipment).

Net assets increased by 38,120 million yen from the same time last year, to 763,572 million yen. The main factors behind this were increases in each shareholders' equity of 13,188 million yen due to our posting of quarterly profits attributable to the owners of the parent, valuation differences on available-for-sale securities of 12,763 million yen, and foreign currency translation adjustments of 11,483 million yen.

As a result, our equity ratio decreased to 86.0% from the 86.9% of the same time last year.

(3) Qualitative Information Regarding Consolidated Financial Results Forecast

Performance for the first nine months of the year ending on March 31, 2018 exceeded our previously announced forecasts because sales to the automotive, industrial equipment and game console markets stayed strong, exchange rates depreciated the yen greater than expected and costs were reduced by RPS activities. Nevertheless, since the outlook for the electronics market and exchange rates in the fourth quarter is still uncertain, we have not revised our performance forecasts for the year that were revised and announced in our "Financial Report for the First Six Months of the Year Ending March 31, 2018".

ROHM will revise its results forecasts as future performance trends require us to do so.

2. Consolidated Quarterly Financial Statements and Important Notes

(1) Consolidated Quarterly Balance Sheet

(Millions of yen)

	End of the accounting year ended March 31, 2017 (March 31, 2017)	First nine months of the year ending March 31, 2018 (December 31, 2017)
Assets		
Current assets		
Cash and deposits	264,916	281,448
Notes and accounts receivable - trade	76,700	93,935
Electronically recorded monetary claims - operating	5,132	5,660
Securities	42,582	27,716
Merchandise and finished goods	23,197	23,457
Work in process	38,699	39,954
Raw materials and supplies	24,800	28,849
Deferred tax assets	9,047	9,344
Income taxes receivable	1,137	215
Other	10,285	9,979
Allowance for doubtful accounts	-541	-490
Total current assets	495,958	520,071
Non-current assets		
Property, plant and equipment		
Buildings and structures	230,987	236,296
Machinery, equipment and vehicles	516,448	541,398
Tools, furniture and fixtures	47,668	49,136
Land	66,961	67,180
Construction in progress	14,676	20,064
Accumulated depreciation	-645,472	-677,094
Total property, plant and equipment	231,270	236,982
Intangible assets		
Goodwill	5,355	5,094
Other	5,157	7,471
Total intangible assets	10,513	12,566
Investments and other assets		
Investment securities	81,084	101,641
Net defined benefit asset	1,435	1,748
Deferred tax assets	2,685	2,324
Other	11,961	12,570
Allowance for doubtful accounts	-406	-617
Total investments and other assets	96,760	117,667
Total non-current assets	338,545	367,216
Total assets	834,503	887,287

(Millions of yen)

	End of the accounting year ended March 31, 2017 (March 31, 2017)	First nine months of the year ending March 31, 2018 (December 31, 2017)
Liabilities		
Current liabilities		
Notes and accounts payable - trade	12,193	13,859
Electronically recorded obligations - operating	8,657	8,591
Accounts payable - other	22,382	19,553
Income taxes payable	3,790	9,770
Deferred tax liabilities	2	-
Provision for loss on business liquidation	224	215
Other	21,798	24,726
Total current liabilities	69,050	76,718
Non-current liabilities		
Deferred tax liabilities	28,195	33,763
Net defined benefit liability	10,693	10,695
Other	1,111	2,537
Total non-current liabilities	40,001	46,996
Total liabilities	109,051	123,714
Net assets		
Shareholders' equity		
Capital stock	86,969	86,969
Capital surplus	102,403	102,403
Retained earnings	604,057	617,252
Treasury shares	-47,777	-47,784
Total shareholders' equity	745,653	758,841
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	25,438	38,201
Foreign currency translation adjustment	-40,942	-29,459
Remeasurements of defined benefit plans	-5,163	-4,503
Total accumulated other comprehensive income	-20,667	4,238
Non-controlling interests	466	492
Total net assets	725,452	763,572
Total liabilities and net assets	834,503	887,287

(2) Consolidated Quarterly Statement of Income and Consolidated Quarterly Statement of Comprehensive Income

(Consolidated quarterly statement of income)

(First nine months of the year ending March 31, 2018)

(Millions of yen)

	First nine months of the year ended March 31, 2017 (From April 1, 2016 to December 31, 2016)	First nine months of the year ending March 31, 2018 (From April 1, 2017 to December 31, 2017)
Net sales	264,445	303,626
Cost of sales	176,802	193,235
Gross profit	87,642	110,391
Selling, general and administrative expenses	61,948	64,818
Operating profit	25,694	45,573
Non-operating income		
Interest income	1,658	1,972
Dividend income	747	1,071
Foreign exchange gains	2,708	-
Other	506	802
Total non-operating income	5,621	3,845
Non-operating expenses		
Foreign exchange losses	-	1,322
Settlement package	148	226
Other	73	129
Total non-operating expenses	222	1,678
Ordinary profit	31,093	47,740
Extraordinary income		
Gain on sales of non-current assets	201	234
Gain on sales of investment securities	177	-
Total extraordinary income	378	234
Extraordinary losses		
Loss on sales of non-current assets	49	38
Loss on abandonment of non-current assets	89	223
Impairment loss	-	234
Loss on valuation of investment securities	0	-
Loss on liquidation of business	267	-
Special retirement expenses	97	296
Total extraordinary losses	504	793
Profit before income taxes	30,967	47,181
Income taxes - current	6,568	12,844
Income taxes for prior periods	1,731	-
Income taxes - deferred	-2,333	-34
Total income taxes	5,966	12,810
Profit	25,001	34,370
Profit attributable to non-controlling interests	17	21
Profit attributable to owners of parent	24,984	34,349

(Consolidated quarterly statement of comprehensive income)
 (First nine months of the year ending March 31, 2018)

(Millions of yen)

	First nine months of the year ended March 31, 2017 (From April 1, 2016 to December 31, 2016)	First nine months of the year ending March 31, 2018 (From April 1, 2017 to December 31, 2017)
Profit	25,001	34,370
Other comprehensive income		
Valuation difference on available-for-sale securities	7,874	12,762
Foreign currency translation adjustment	1,232	11,490
Remeasurements of defined benefit plans, net of tax	630	660
Total other comprehensive income	9,737	24,913
Comprehensive income	34,739	59,284
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	34,734	59,255
Comprehensive income attributable to non-controlling interests	5	28

(3) Note on Consolidated Quarterly Financial Statement

(Note on going concern)

None

(Note in case of significant change in amount of shareholders' equity)

None

(Segment information)

First nine months of the year ended March 31, 2017 (From April 1, 2016 to December 31, 2016)

Information on net sales, profits or losses by individual reportable segments

(Millions of yen)

	Reportable segments				Others (Note 1)	Total	Adjusted amount (Note 2)	Amount on consolidated quarterly statement of income (Note 3)
	ICs	Discrete semi- conductor devices	Modules	Subtotal				
Sales								
Sales to customers	120,812	97,373	30,216	248,402	16,043	264,445	-	264,445
Inter-segment sales or transfer	2,056	4,767	20	6,845	70	6,915	-6,915	-
Total	122,869	102,141	30,237	255,247	16,113	271,360	-6,915	264,445
Segment profit	7,081	16,959	1,860	25,900	1,276	27,177	-1,482	25,694

- (Note) 1. "Others" is an operational segment that is not included in reportable segments, consisting of business in resistors, tantalum capacitors, and lightings.
2. The adjusted amount of the segment profit or loss, minus 1,482 million yen, mainly includes general administrative expenses of minus 1,058 million yen that do not attribute to the segment, and the settlement adjusted amount of minus 424 million yen, which is not allocated to the segment (such as adjustment for retirement benefits).
3. For segment profits, adjustments are made using the operating income of the consolidated quarterly statement of income.

First nine months of the year ending March 31, 2018 (From April 1, 2017 to December 31, 2017)

Information on net sales, profits or losses by individual reportable segments

(Millions of yen)

	Reportable segments				Others (Note 1)	Total ICs	Adjusted amount (Note 2) Discrete semi- conductor devices	Amount on consolidated quarterly statement of income (Note 3) Modules
	ICs	Discrete semi- conductor devices	Modules	Subtotal				
Sales								
Sales to customers	141,305	113,098	32,567	286,971	16,655	303,626	-	303,626
Inter-segment sales or transfer	2,295	7,124	76	9,496	40	9,536	-9,536	-
Total	143,600	120,222	32,643	296,467	16,695	313,163	-9,536	303,626
Segment profit	17,150	24,679	3,551	45,381	2,242	47,623	-2,050	45,573

- (Note) 1. "Others" is an operational segment that is not included in reportable segments, consisting of business in resistors, tantalum capacitors, etc.
2. The adjusted amount of the segment profit or loss, minus 2,050 million yen, mainly includes general administrative expenses of minus 1,017 million yen that do not attribute to the segment, and the settlement adjusted amount of minus 1,032 million yen, which is not allocated to the segment (such as adjustment for retirement benefits).
3. For segment profits or loss, adjustments are made using the operating income of the consolidated quarterly statement of income.